EQUITY RESEARCH - COMPANY REPORT

KIATNAKIN PHATRA BANK

THAILAND / BANKING

สินเชื่อรถยนต์เอื้ออำนวยแต่ Credit cost สูง

- KKP รายงานผลขาดทุนจากสินเชื่อรถยนต์ดีกว่าคาดใน 1Q25 อย่างไรก็ดีเราเชื่อว่าการ ฟื้นตัวของราคารถยนต์มือสองจะยังเปราะบาง
- เราเห็นสัญญาณการอ่อนตัวของคุณภาพสินทรัพย์ซึ่งอาจทำให้ต้นทุนความเสี่ยงในการ ปล่อยสินเชื่อ (Credit cost) เพิ่มขึ้นและกดดันความสามารถในการทำกำไรในปี 2025
- คงคำแนะนำถือที่ราคาเป้าหมายใหม่ที่ 50 บาท.

ผลขาดทุนจากรถยึดไม่รุนแรงแต่แนวโน้มไม่แน่นอน

ในด้านบวก KKP รายงานผลขาดทุนจากการขายรถยนต์ลดลงเหลือ 694 ลบ. ใน 1Q25 จากทั้ง จำนวนขายและผลขาดทุนต่อหน่วยที่ลดลง เรามองว่าผลขาดทุนต่อหน่วยที่ลดลงสอดคล้องกับ การฟื้นตัวของราคารถมือสองใน 1Q25 ซึ่งเพิ่มขึ้น 12% y-y โดยได้บัจจัยผลักดันจากความ ต้องการรถมือสองที่สูงขึ้นและอุปทานที่ทรงตัวหลังผู้ให้บริการสินเชื่อรถยนต์รายงานตัวเลขรถยึด ที่น้อยลง อย่างไรก็ดี KKP ไม่ได้ให้แนวโน้มการฟื้นตัวที่แน่ชัดและคงคาดว่ายอดขายรถยนต์จะ ฟื้นตัวเป็นรูปตัว L ในปี 2025 เมื่อพิจารณาจากความไม่แน่นอนเกี่ยวกับสงครามการค้า ของทรัมป์และประเด็นที่ว่าสงครามการค้าดังกล่าวจะกระทบแนวโน้มการเติบโตทางเศรษฐกิจ ของไทยและอำนาจในการจับจ่ายใช้สอยรวมในทางอ้อมอย่างไร เราเชื่อว่าการฟื้นตัวของราคา รถยนต์มือสองจะยังเปราะบางในช่วงที่เหลือของปี 2025 ดังนั้นเราจึงคาดว่าผลขาดทุนจากรถยึด จะสูงต่อเนื่องที่ 3.0-3.6พัน ลบ. ต่อปีในช่วงปี 2025-27

สภาวะเศรษฐกิจมหภาคที่อ่อนแอเพิ่มความกังวลเกี่ยวกับ Credit cost

เราเห็นสัญญาณการเสื่อมของคุณภาพสินทรัพย์ในสินเชื่อกลุ่มอื่น ๆ ใน 1Q25 ประกอบด้วย สินเชื่อรายย่อย (เช่น สินเชื่อบุคคลและ mSMEs) และสินเชื่อผู้ประกอบกิจการอสังหาริมทรัพย์ ความท้าทายจากสภาวะเศรษฐกิจที่เงียบเหงา อัตราส่วนหนี้ครัวเรือนต่อ GDP ที่สูงถึง 88.4% และอำนาจในการซื้อที่อ่อนแอยังคงอยู่ซึ่งเรามองว่าอาจทำให้หนี้ด้อยคุณภาพในภาพรวมและ Credit cost สูงขึ้น นอกจากนี้เรายังเชื่อด้วยว่าปัจจัยเศรษฐกิจมหภาคที่อ่อนแอลงอาจกระตุ้นให้ KKP จัดสรร Management overlay เพิ่มเติมตามมาตรฐานบัญชี IFRS9 ดังนั้นปัจจุบันเราจึงคาด Credit cost ปี 2025-27 อยู่ที่ 121-124bp ถ้า Credit cost สูงขึ้น 10bp จากสมมติฐานของเราใน กรณีฐานการวิเคราะห์ความเป็นไปได้ของเราระบุว่าจะกระทบประมาณการกำไรสุทธิปี 2025 ของเรา 8.0% ในขณะที่ปัจจัยอื่นคงที่

ปรับลดประมาณการลง 3-4% คงคำแหะหำถือที่ราคาเป้าหมายใหม่ที่ 50 บาท

เราปรับลดประมาณการกำไรปี 2025-27 ของเราลง 3-4% ส่วนมากจากสมมติฐาน Credit cost ที่ สูงขึ้นเป็น 121-124bp จาก 106-110bp หลังแนวโน้มคุณภาพสินทรัพย์อ่อนแอลง หลังปรับ ประมาณการเราลดราคาเป้าหมายปี 2025 ของเราลงเหลือ 50 จาก 55.50 บาท (GGM) ราคา เป้าหมายใหม่ของเราที่ 50 ยังมีสมมติฐานจากค่า 0.65x 2025E P/BV (COE 10.0%, ROE 7.2%) เรายังคงคำแนะนำถือ KKP แม้ว่าแนวโน้มธุรกิจจะไม่สดใส เรามองว่า Valuations ของ KKP ในปัจจุบันอยู่ในระดับที่ไม่แพงเมื่อพิจารณาจากค่า 0.6x P/BV และผลตอบแทนในรูปเงิน ปันผลที่คาดว่าจะสูงถึง 7.3% ในปี 2025

FINANSIA FSS INTERNATIONAL INVESTMENT ADVISORY

FSSIA ESG rating

 $\star \star \star$

TARGET PRICE	THB50.00
CLOSE	THB45.00
UP/DOWNSIDE	+11.1%
PRIOR TP	THB55.50
CHANGE IN TP	-9.9%
TP vs CONSENSUS	-0.6%

KEY STOCK DATA

KKP TB

YE Dec (THB m)	2024	2025E	2026E	2027E
Operating profit	6,258	5,849	6,293	7,117
Net profit	4,985	4,646	5,000	5,660
EPS (THB)	5.89	5.49	5.91	6.68
vs Consensus (%)	-	(4.8)	(7.7)	(1.0)
Recurring net profit	4,985	4,646	5,000	5,660
Core EPS (THB)	5.89	5.49	5.91	6.68
Chg. In EPS est. (%)	-	(3.2)	(4.0)	(3.4)
EPS growth (%)	(8.4)	(6.8)	7.6	13.2
Core P/E (x)	7.6	8.2	7.6	6.7
Dividend yield (%)	8.9	7.3	7.9	8.9
Price/book (x)	0.6	0.6	0.6	0.5
ROE (%)	8.1	7.3	7.6	8.3
ROA (%)	1.0	0.9	1.0	1.1



Share price performance	i wonth	3 Month	12 Month
Absolute (%)	(4.8)	(21.7)	(10.0)
Relative to country (%)	0.1	(17.2)	5.6
Mkt cap (USD m)			1,146
3m avg. daily turnover (USD m)			5.2
Free float (%)			93
Major shareholder	Thai NVDR (8%)		
12m high/low (THB)	58.25/37.00		
Issued shares (m)			847

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 6 มิถุนายน 2025

Investment thesis

We maintain our HOLD rating for KKP because:

- We believe that KKP's net profit in 2025-26 will not fully recover because we expect the high loss from auto repossessions to persist.
- Although the recovery in the auto hire-purchase (HP) market should illustrate an L-shaped pattern, 2024 was a trough. Moreover, the crisis in the auto hire purchase market expanded, with unpredictable upside on the back of weak purchasing power and a high household debt-to-GDP ratio.
- KKP's asset quality remains uncertain on the back of a higher NPL ratio.
- Nonetheless, a high expected dividend yield of c7% would provide support, in our view.

Company profile

KKP was created through the merger of a commercial banking business driven by Kiatnakin Bank and a capital market business led by Phatra Capital and Phatra Securities. The banking operations are mostly geared toward retail, with auto hire purchase lending as the major contribution.

kiatnakin.co.th

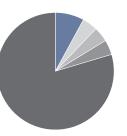
Principal activities (revenue, 2024)

- Net interest income 74.1 %
- Non-interest income 25.9 %

Source: Kiatnakin Phatra Bank

Major shareholders

- Thai NVDR 7.9 %
- Ms Thitinan Wattanavekin 4.2
- Eastern Sugar and Cane 4.1 %
- Ramkamhang Hospital 4.1 %
- Others 79.6 %



Source: Kiatnakin Phatra Bank

Catalysts

- A positive and sustained used car price index, which would lower losses on auto repossessions.
- Strong non-NII from the capital market business, including investment banking, private wealth management, asset management via KKPAM, and direct investment.
- Better-than-expected asset quality.

Risks to our call

Downside risks to our GGM-based target price include weakened asset quality, a high loss from auto repossessions, and lower fee income. By contrast, upside risks include better capital market conditions, higher used car prices, and strengthened asset quality.

Event calendar

Date	Event
Jul 2025	2Q25 results announcement and meeting

Key assumptions

Key assumptions (%)	2025E	2026E	2027E
Loan growth	1.00	3.00	3.20
NIM	4.26	4.25	4.25
Cost-to-income ratio	60.48	58.76	56.65
Credit cost	1.21	1.24	1.22
NPL ratio	4.40	4.40	4.30
ROE	7.27	7.57	8.28

Source: FSSIA estimates

Earnings sensitivity

			2025E	
Loan growth (%)	±1ppt	0.00	1.00	2.00
% change in net profit		(0.7)		0.7
NIM (%)	±5bp	4.21	4.26	4.31
% change in net profit		(4.8)		4.8
Cost-to-income ratio (%)	±1ppt	59.48	60.48	61.48
% change in net profit		5.6		(5.6)
Credit cost (bp)	±10bp	111	121	131
% change in net profit		8.0		(8.0)

Source: FSSIA estimates



Benign auto loans but high credit cost

We maintain our HOLD rating for KKP with a new lower GGM-based 2025 TP of THB50 (from THB55.50).

Despite a lower loss from auto repossessions in 1Q25 at THB964m, the overall 1Q25 performance was below our expectations, mainly due to a high credit cost (for NPL write-offs and recalculation from credit guarantee claims for SME loans) and NPL ratio. It has raised our concern over KKP's future asset quality and would pressure profitability due to a higher credit cost, we believe.

On the positive side, we see KKP's current valuations as undemanding on the back of a 0.6x P/BV and a high expected dividend yield of 7.3% for 2025. Our projected dividend yield of over 7% is supported by a 60% dividend payout ratio, based on a subdued loan growth projection of 1% y-y for 2025 and efficient capital management. We expect KKP's ROE to be around 7-8% for 2025-27.

We have decreased our 2025-27 earnings forecast by 3-4%, mainly due to a higher credit cost forecast of 121-124bp, up from 106-110bp following a weaker asset quality outlook, partially offset by a lower forecast for losses from auto repossessions at THB3.0-3.6b per year vs THB3.5-4.4b per year previously.

Following our earnings revision, we lower our GGM-based 2025 TP to THB50 (from THB55.50). Our new TP of THB50 is still based on 0.65x 2025E P/BV (COE of 10.0%, ROE of 7.2%).

Exhibit 1: KKP – GGM based 2025 TP

Exhibit 2: KKP's target price sensitivity

Target price calculation based on Gordon Growth Model (GGM)						Growt	h rate assum	ption	
Sustainable ROE	7.2%	Cost of Equity (COE) calculation	ROE	1.0%	1.5%	2.0%	2.5%	3.0%
COE	10.0%	Risk-Free Rate	3.0%	5.2%	35.8	33.4	30.7	27.6	24.1
Long-term growth (g)	2.0%	Equity Premium	7.0%	6.2%	44.3	42.4	40.2	37.8	35.0
Derived P/BV multiple (x)	0.65	Equity Beta (x)	1.00	7.2%	52.8	51.4	50.0	48.0	46.0
		COE	10.0%	8.2%	61.3	60.4	59.4	58.3	56.9
Dec 2025E Book Value (THB)	76.7			9.2%	69.8	69.4	69.0	68.5	67.9
Derived target price (THB)	50.0								

Source: FSSIA estimates

Source: FSSIA estimates

Exhibit 3: 2025-27 earnings revisions

	Re	vised forecast		Pre	Previous forecast			Change			
	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E		
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	(%)		
Net Interest Income	18,884	19,199	19,775	18,853	19,217	19,805	0.2%	-0.1%	-0.1%		
Non-Interest Income	7,196	7,382	7,573	7,324	7,514	7,709	-1.8%	-1.8%	-1.8%		
PPOP	10,308	10,962	11,856	9,933	10,678	11,622	3.8%	2.7%	2.0%		
Loan loss provisions	4,458	4,668	4,739	3,892	4,123	4,255	14.6%	13.2%	11.4%		
Net Profit	4,646	5,000	5,660	4,799	5,210	5,860	-3.2%	-4.0%	-3.4%		
Key ratios							(ppt)	(ppt)	(ppt)		
NIM (%)	4.26	4.25	4.25	4.26	4.26	4.27	(0.00)	(0.01)	(0.01)		
Cost to income (%)	60.48	58.76	56.65	62.05	60.05	57.76	(1.58)	(1.29)	(1.11)		
ROA (%)	0.93	0.98	1.08	0.96	1.03	1.13	(0.03)	(0.05)	(0.05)		
ROE (%)	7.27	7.57	8.28	7.51	7.88	8.55	(0.24)	(0.30)	(0.27)		
Credit cost (%)	1.21	1.24	1.22	1.06	1.10	1.10	0.15	0.14	0.12		
Loan growth (%)	1.00	3.00	3.20	1.00	3.00	3.20	0.00	0.00	(0.00)		
Net profit growth (%)	-6.81	7.64	13.18	-3.73	8.55	12.48	(3.08)	(0.91)	0.70		
Credit cost + Loss from auto repossessions (%)	2.18	2.18	2.18	2.25	2.13	2.10	(0.07)	0.05	0.08		

Source: FSSIA estimates

Exhibit 4: KKP - one-year prospective P/E band







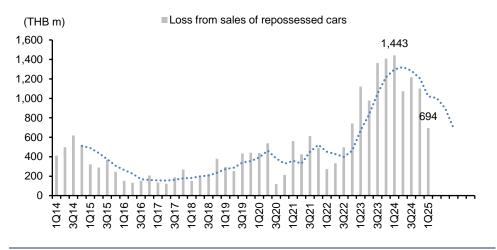
Sources: Bloomberg, FSSIA estimates

Sources: Bloomberg, FSSIA estimates

Benign loss from auto repossessions in 1Q25, but uncertain outlook

According to KKP's 1Q25 analyst meeting, management disclosed that the significant drop in its loss from auto repossessions to THB694m in 1Q25 is a result of the combination of lower units sold and a lower loss per unit. KKP's repossessed car inventory has dropped to c2,500 units at the end of 1Q25, the lowest in the past two years (vs its peak of c5,000 units). Note that the problem of KKP's auto hire-purchase (HP) loans mostly stems from new loan origination in 2022.





Sources: KKP, FSSIA compilation

In addition, the loss per unit from auto sales improved to 44% from 50% last year on the back of improved demand for used cars. We see the lower auto loss per unit was in line with the recovery of used car prices in 1Q25, with a 12% y-y growth (see exhibit 7), driven by improving demand for used cars and stabilized supply following subsided auto repossessions among auto lenders (vs supply flood from heavy repossessions during 2023-24).

Nonetheless, at the 1Q25 analyst meeting, KKP did not provide a concrete recovery outlook and maintains an L-shape recovery of auto sales for 2025, given the uncertainty over Trump's trade war and how it could affect the Thai GDP growth outlook and overall purchasing power indirectly. We believe the recovery of used car prices remains fragile for the remainder of 2025.

Thus, we expect losses from auto repossessions to remain high at THB3.0-3.6b per year during 2025-27 (vs THB1.3-2.1 per year during 2019-22), reflecting ongoing uncertainties in the Thai auto hire-purchase market. On the positive side, our new loss forecast is lower than our initial expectation of THB3.5-4.4b per year.

On the other hand, apart from macroeconomic factors, another downside risk to our auto loss forecast could be an unpredictable auto price war, especially from EV manufacturers, which could dampen overall used car prices.



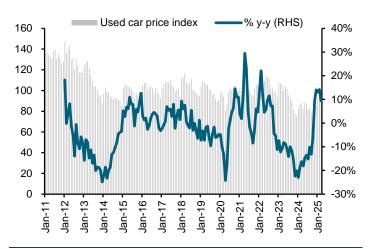
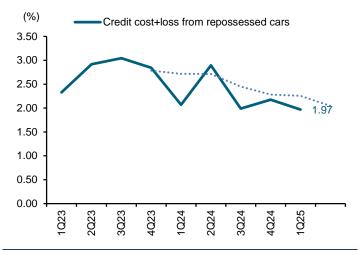


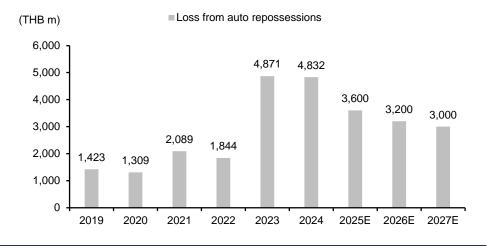
Exhibit 8: Benign trend of KKP's credit cost plus losses from auto sales since 3Q24



Sources: Bank of Thailand, Union Auction, FSSIA compilation

Sources: KKP, FSSIA compilation





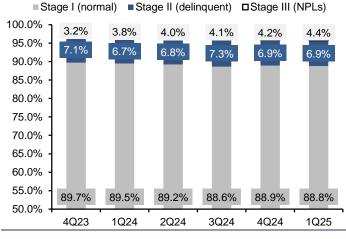
Sources: KKP, FSSIA estimates

For the 'You Fight We Help' debt relief program (YFWH), as of 1Q25, KKP disclosed that there were around THB4.8b of loans (equivalent to 1.3% of KKP's total loans) being restructured under this program. Most of them are auto HP loans with positive early indicators on the back of better repayment performance. Under YFWH, part of NIM will be sacrificed. However, the impact on net profit should be manageable, based on less than 2% of loan exposure, we believe.

Weak macroeconomic conditions raise asset quality and credit cost concerns

Nonetheless, apart from the benign auto hire-purchase business, we see signs of asset quality deterioration for KKP in other segments in 1Q25, including retail loans (such as personal loans and mSMEs) and real estate developers.

Exhibit 10: Higher NPL ratio q-q to 4.4% in 1Q25 with stable stage II loan portion



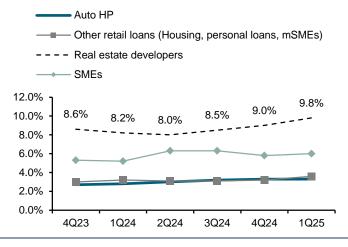


Exhibit 11: Higher NPLs from real estates and SMEs with

Sources: KKP, FSSIA compilation

Sources: KKP, FSSIA compilation

stable auto HP q-q

Particularly for real estate developers, KKP disclosed that this loan segment had solid collateral of over 200% of the loan. So far, KKP has extended the repayment duration among these NPLs. In our view, the rising NPLs in 1Q25 were partly due to uncertain transfer fees and an unfavorable property market.

We expect the situation in this segment to ease somewhat in 2Q25 on the back of temporary reliefs for the property market. They include 1) a temporary relaxation of the loan-to-value (LTV) regulations to 100% (from 90% previously) for housing loan contracts from 1 May 2025 to 30 June 2026 and 2) a lower transfer fee of 0.01% of mortgage value (from 2%) for a collateral value of less than THB7m until 30 June 2026. This would support demand and transfer in the real estate sector, which exhibited no signs of recovery amid high unsold inventories in 1Q25, we believe.

Exhibit 12: With higher NPL trend, we now expect higher credit cost y-y to 121bp in 2025

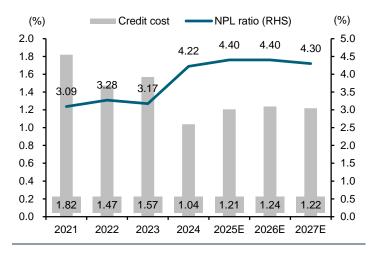
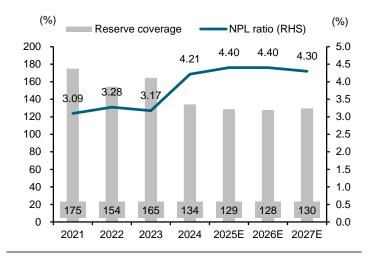


Exhibit 13: NPL coverage ratio would be around 130%



Sources: KKP, FSSIA estimates

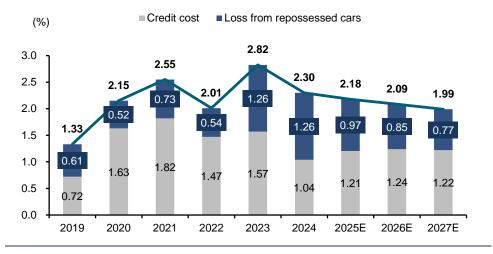
Sources: KKP, FSSIA estimates

However, the challenges from subdued economic conditions, a high household-to-GDP ratio of 88.4%, and weak purchasing power remain, probably resulting in a higher overall NPL and credit cost for KKP, in our view. In addition, we believe weaker macroeconomic factors may trigger KKP to set aside additional management overlay following the IFRS9 accounting standard.

As of 1Q25, KKP's NPL coverage ratio was at 131%, the lowest among Thai banks (vs the industry's average of 192%). We believe this would raise the risk for KKP to build up loan loss reserves as cushion for asset quality uncertainty.

Thus, we now expect KKP's credit cost at 121-124bp for 2025-27. In the case of a higher credit cost by 10bp from our base case, our sensitivity analysis suggests a negative impact of 8.0% on KKP's 2025E net profit, all else being equal.



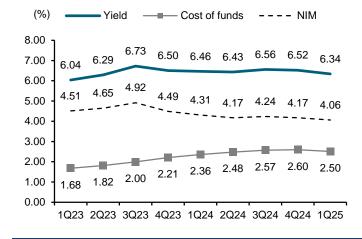


Sources: KKP, FSSIA estimates

Expect modest NIM gain even with lower funding costs

KKP's cost of funds peaked at 2.6% in 4Q24 and recorded a downtrend in 1Q25, with 10bp saving q-q to 2.4% due to a higher portion of CASA deposits to KKP's total funding at 32%, up from 27% in 1Q24 and a gradual repricing of fixed deposit portion (60% of KKP's funding) following three interest rate cuts since Oct 2024.

Exhibit 15: Quarterly NIM downtrend from lower yield despite lower cost of funds



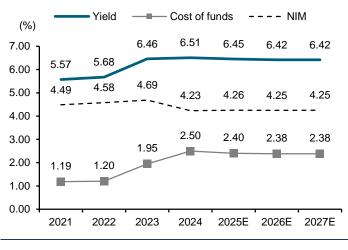


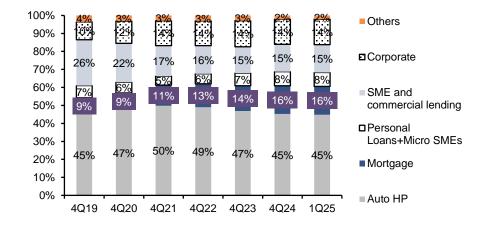
Exhibit 16: Annual yield, cost of funds, and NIM

Sources: KKP, FSSIA compilation

Sources: KKP, FSSIA estimates

However, NIM remained on a downtrend in the last three quarters, despite benefits from a lower cost of funds due probably to a lower portion of auto HP loans (a fixed yield for the entire loan contract) and a higher portion of mortgage and corporate loans, both of which are quoted as floating rates. The latter hurt KKP's yield following interest rate cuts.

Exhibit 17: KKP's loan portfolio mix



Sources: KKP, FSSIA compilation

With our expectation of another policy interest rate cut in 2H25 to 1.50%, we believe this will impact KKP loan yield once more. Meanwhile, KKP would gradually reprice fixed deposits in tandem with its maturity profile (around 7% of its total funding per month), a longer trend in our view. Eventually, we expect KKP's NIM to increase marginally y-y to 4.26% in 2025.

Exhibit 18: Peer regional banks comparison, as of 5 June 2025

Company name	BBG	Share	Target	Up	Market	PE		PB	V	RO	E	Div y	yld
	code	price	price	side	Cap.	25E	26E	25E	26E	25E	26E	25E	26E
		(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x)
Thailand													
Bangkok Bank	BBL TB	142.00	194.00	37	8,339	5.7	5.4	0.5	0.4	8.3	8.3	6.3	6.7
Kasikornbank	KBANK TB	156.50	186.00	19	11,407	7.2	6.7	0.6	0.6	8.9	9.1	6.3	6.7
Krung Thai Bank	КТВ ТВ	21.90	25.80	18	9,416	7.1	6.6	0.7	0.6	9.5	9.6	6.9	7.4
SCB X	SCB TB	117.50	130.00	11	12,171	8.6	8.3	0.8	0.8	9.4	9.5	9.3	9.7
TMBThanachart Bank	TTB TB	1.94	2.05	6	5,714	8.6	8.6	0.8	0.7	9.0	8.7	7.0	7.0
Kiatnakin Bank	ККР ТВ	45.00	50.00	11	1,146	8.2	7.6	0.6	0.6	7.3	7.6	7.3	7.9
Tisco Financial Group	TISCO TB	97.75	95.00	(3)	2,408	12.0	11.6	1.8	1.8	15.1	15.5	7.9	7.9
Thailand weighted average						7.7	7.3	0.7	0.7	9.3	9.4	7.3	7.7
Hong Kong													
Industrial & Comm Bank of China	1398 HK	5.90	n/a	n/a	331,707	5.5	5.5	0.5	0.5	9.5	9.1	5.6	5.7
China Construction Bank	939 HK	7.30	n/a	n/a	235,392	5.1	5.0	0.5	0.5	9.9	9.5	5.9	6.0
HSBC Holdings	5 HK	93.05	n/a	n/a	207,475	8.9	8.5	1.2	1.1	13.1	13.4	5.7	5.9
Bank of China	3988 HK	4.61	n/a	n/a	208,454	5.6	5.5	0.5	0.5	9.1	8.7	5.6	5.7
Hong Kong average						6.3	6.1	0.7	0.6	10.4	10.2	5.7	5.8
China													
Industrial & Comm Bank of China	601398 CH	7.09	n/a	n/a	331,707	7.1	6.9	0.6	0.6	9.4	9.0	4.4	4.5
Agricultural Bank of China	601288 CH	5.57	n/a	n/a	268,988	7.1	6.9	0.7	0.7	10.0	9.6	4.3	4.5
China Construction Bank	601939 CH	9.00	n/a	n/a	235,392	6.8	6.8	0.7	0.6	10.0	9.6	4.4	4.5
Bank of China	601988 CH	5.47	n/a	n/a	208,454	7.2	7.1	0.6	0.6	9.0	8.6	4.4	4.4
China average						7.1	6.9	0.7	0.6	9.6	9.2	4.4	4.5
South Korea													
KB Financial Group	105560 KS	106,300	n/a	n/a	29,938	7.0	6.5	0.7	0.6	9.7	9.4	3.4	3.7
Shinhan Finanicial Group	055550 KS	59,200	n/a	n/a	21,672	5.9	5.5	0.5	0.5	8.8	8.7	3.9	4.2
Hana Financial Group	086790 KS	73,500	n/a	n/a	15,451	5.3	5.0	0.5	0.4	9.1	8.9	5.0	5.3
Industrial Bank of Korea	024110 KS	16,050	n/a	n/a	9,449	4.7	4.6	0.4	0.4	8.2	8.0	7.0	7.5
South Korea average						5.7	5.4	0.5	0.5	8.9	8.8	4.8	5.2
Indonesia													
Bank Central Asia	BBCA IJ	8,925	n/a	n/a	67,652	18.8	17.5	3.9	3.6	21.2	21.0	3.5	3.8
Bank Rakyat Indonesia Persero	BBRI IJ	4,100	n/a	n/a	38,209	10.6	9.6	1.9	1.8	18.1	19.3	8.2	8.7
Bank Mandiri Persero	BMRI IJ	5,075	n/a	n/a	29,125	8.5	7.9	1.6	1.5	19.0	19.2	7.8	7.8
Bank Negara Indonesia Persero	BBNI IJ	4,420	n/a	n/a	10,137	7.4	6.7	1.0	0.9	13.6	13.8	8.2	8.8
Bank Syariah Indonesia	BRIS IJ	2,570	n/a	n/a	7,290	14.3	12.1	2.3	2.0	17.1	17.7	1.2	1.6
Indonesia average						11.9	10.8	2.1	1.9	17.8	18.2	5.8	6.1
Malaysia													
Malayan Banking	MAY MK	9.70	n/a	n/a	27,682	11.2	10.8	1.2	1.2	10.9	10.9	6.6	6.8
Public Bank	PBK MK	4.28	n/a	n/a	19,646	11.3	10.8	1.4	1.3	12.5	12.4	5.4	5.7
CIMB Group Holdings	CIMB MK	6.87	n/a	n/a	17,363	9.2	8.7	1.0	0.9	11.1	11.2	6.2	6.6
Hong Leong Bank	HLBK MK	19.54	n/a	n/a	10,037	9.1	8.6	1.0	0.9	11.6	11.1	3.9	4.3
RHB Bank	RHBBANK MK	6.40	n/a	n/a	6,567	8.6	8.1	0.8	0.8	9.8	9.9	7.0	7.4
Malaysia average						9.9	9.4	1.1	1.0	11.2	11.1	5.8	6.1
Singapore													
DBS Group Holdings	DBS SP	45.02	n/a	n/a	99,403	11.7	11.4	1.9	1.8	16.1	15.9	6.8	7.1
Oversea-Chinese Banking	OCBC SP	16.23	n/a	n/a	56,959	10.1	9.9	1.2	1.1	12.2	12.0	6.0	5.8
United Overseas Bank	UOB SP	35.29	n/a	n/a	45,629	9.9	9.4	1.2	1.1	12.1	11.4	6.2	5.7
Singapore average		20.20			.5,020	10.6	10.2	1.4	1.4	13.5	13.1	6.3	6.2
Regional average (excl. Thailand)						8.7	8.2	1.1	1.0	12.0	11.9	5.5	5.7
(over maiand)							3.2					5.6	0.7

Sources: Bloomberg; FSSIA estimates

Financial Statements

Kiatnakin Phatra Bank

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	20276
nterest Income	30,717	30,515	28,624	29,030	29,846
nterest expense	(8,424)	(10,667)	(9,740)	(9,832)	(10,071
Net interest income	22,294	19,848	18,884	19,199	19,775
Net fees & commission	5,476	5,396	5,632	5,812	5,997
Foreign exchange trading income	441	1,147	1,147	1,147	1,147
Securities trading income	(12)	23	23	23	23
Dividend income	340	153	159	166	17
Other income	224	234	234	234	23
Non interest income	6,469	6,954	7,196	7,382	7,573
Total income	28,763	26,802	26,080	26,580	27,34
Staff costs	(7,144)	(7,287)	(7,433)	(7,582)	(7,733
Other operating costs	(8,750)	(9,283)	(8,339)	(8,037)	(7,759
Operating costs	(15,894)	(16,570)	(15,772)	(15,619)	(15,493
Pre provision operating profit	12,869	10,232	10,308	10,962	11,85
Expected credit loss	(6,082)	(3,974)	(4,458)	(4,668)	(4,739
Other provisions	-	-	-	-	
Operating profit	6,787	6,258	5,849	6,293	7,11
Recurring non operating income	0	0	0	0	(
Associates	-	-	-	-	
Goodwill amortization	-	-	-	-	
Non recurring items	-	-	-	-	
Profit before tax	6,787	6,258	5,849	6,293	7,11
Гах	(1,331)	(1,256)	(1,170)	(1,259)	(1,423
Profit after tax	5,456	5,003	4,680	5,034	5,69
Non-controlling interest	(13)	(18)	(34)	(34)	(34
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	5,443	4,985	4,646	5,000	5,660
Non recurring items & goodwill (net)	-	-	-	-	
Recurring net profit	5,443	4,985	4,646	5,000	5,660
Per share (THB)					
Recurring EPS *	6.43	5.89	5.49	5.91	6.68
Reported EPS	6.43	5.89	5.49	5.91	6.68
DPS	3.00	4.00	3.29	3.54	4.0
Growth					
Net interest income (%)	16.8	(11.0)	(4.9)	1.7	3.(
Non interest income (%)	(23.5)	7.5	3.5	2.6	2.0
Pre provision operating profit (%)	(11.4)	(20.5)	0.7	6.3	8.2
Operating profit (%)	(28.5)	(20.3)	(6.5)	7.6	13.
Reported net profit (%)	(28.4)	(8.4)	(6.8)	7.6	13.
Recurring EPS (%)	(28.4)	(8.4)	(6.8)	7.6	13.
Reported EPS (%)	(28.4)	(8.4)	(6.8)	7.6	13.2
ncome Breakdown	(20.4)	(0.4)	(0.0)	7.0	10.2
	77 5	74.4	70.4	70.0	70 /
Net interest income (%) Net fees & commission (%)	77.5 19.0	74.1 20.1	72.4 21.6	72.2 21.9	72.: 21.9
	19.0				21.: 4.:
Foreign exchange trading income (%)	1.5 0.0	4.3	4.4	4.3 0.1	4
Securities trading income (%)		0.1	0.1		
Dividend income (%)	1.2 0.8	0.6 0.9	0.6 0.9	0.6 0.9	0.0
Other income (%)	0.0	0.9	0.9	0.9	0.5
Deprating performance	0.40	. = .		- · · ·	<u> </u>
Gross interest yield (%)	6.46	6.51	6.45	6.42	6.4
Cost of funds (%)	1.95	2.50	2.40	2.38	2.3
Net interest spread (%)	4.51	4.01	4.05	4.04	4.0
Net interest margin (%)	4.7	4.2	4.3	4.2	4.
Cost/income(%)	55.3	61.8	60.5	58.8	56.
Cost/assets(%)	3.0	3.2	3.1	3.1	3.
Effective tax rate (%)	19.6	20.1	20.0	20.0	20.
Dividend payout on recurring profit (%)	46.7	67.9	60.0	60.0	60.
	9.2	8.1	7.3	7.6	8.3
ROE (%)					
ROE (%) ROE - COE (%)	(0.8)	(1.9)	(2.7)	(2.4)	(1.7
ROE (%)			(2.7) 0.9 1.4	(2.4) 1.0 1.5	(1.7 1. 1.

Sources: Kiatnakin Phatra Bank; FSSIA estimates

Financial Statements

Kiatnakin Phatra Bank

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027
Gross customer loans	397,999	367,836	371,514	382,660	394,90
Allowance for expected credit loss	(20,668)	(20,607)	(21,053)	(21,520)	(21,994
nterest in suspense	7,495	7,713	8,731	8,992	9,28
Net customer loans	384,826	354,941	359,191	370,132	382,19
Bank loans	62,029	38,985	40,154	40,957	42,18
Government securities	-	-	-	-	
Trading securities	16,035	23,893	23,893	23,893	23,89
Investment securities	36,262	34,540	34,540	34,540	34,54
Cash & equivalents	1,382	1,248	1,480	2,840	1,27
Other interesting assets	-	-	-	-	
Tangible fixed assets	7,436	7,087	7,228	7,373	7,52
Associates	0	0	0	0	
Goodwill	5,020	5,088	5,190	5,294	5,39
Other intangible assets	-	-	-	-	
Other assets	32,337	32,643	32,783	32,927	33,07
Total assets	545,327	498,424	504,460	517,955	530,07
Customer deposits	358,903	359,306	362,899	373,786	385,74
Bank deposits	23,035	17,399	17,399	17,399	17,39
Other interest bearing liabilities	68,900	27,350	27,350	27,350	24,61
Non interest bearing liabilities	33,237	31,204	31,557	31,916	32,28
Hybrid Capital	-	-	-	-	
Total liabilities	484,074	435,259	439,205	450,451	460,04
Share capital	8,468	8,468	8,468	8,468	8,46
Reserves	52,499	54,397	56,453	58,667	61,16
Fotal equity	60,967	62,864	64,920	67,135	69,63
Non-controlling interest	286	301	335	369	40
Fotal liabilities & equity	545,327	498,424	504,460	517,955	530,07
Supplementary items					
Risk weighted assets (RWA)	354,730	328,534	332,642	342,621	353,58
Average interest earning assets	475,659	468,825	443,784	452,183	464,89
Average interest bearing liabilities	431,915	427,446	405,852	413,092	423,14
CET 1 capital	47,655	48,323	49,806	51,403	53,21
Fotal capital	60,947	61,353	62,836	64,433	64,93
Gross non performing loans (NPL)	12,630	15,503	16,351	16,841	16,97
Per share (THB)					
Book value per share	72.00	74.24	76.67	79.28	82.2
Fangible book value per share	66.07	68.23	70.54	73.03	75.8
Growth					
Gross customer loans	5.4	(7.6)	1.0	3.0	3.
Average interest earning assets	14.1	(1.4)	(5.3)	1.9	2.
Fotal asset (%)	7.4	(8.6)	1.2	2.7	2.
Risk weighted assets (%)	5.6	(7.4)	1.3	3.0	3.
Customer deposits (%)	8.3	0.1	1.0	3.0	3.
_everage & capital measures					
Customer Ioan/deposits (%)	107.2	98.8	99.0	99.0	99.
Equity/assets (%)	11.2	12.6	12.9	13.0	13.
Fangible equity/assets (%)	10.3	12.6	12.9	11.9	13. 12.
RWA/assets (%)	65.0	65.9	65.9	66.1	12. 66.
	13.4	14.7	15.0	15.0	15.
CET 1 CAR (%) Total CAR (%)	13.4		18.9		15. 18.
otal CAR (%) Asset Quality (FSSIA's calculation)	17.2	18.7	16.9	18.8	18.
• ()		00 7		0.0	-
Change in NPL (%)	2.2	22.7	5.5	3.0	0.
NPL/gross loans (%)	3.2	4.2	4.4	4.4	4.
Allowance for ECL/gross loans (%)	5.2	5.6	5.7	5.6	5.
Allowance for ECL/NPL (%)	163.6	132.9	128.8	127.8	129.
aluation	2023	2024	2025E	2026E	2027
Recurring P/E (x) *	7.0	7.6	8.2	7.6	6.
Recurring P/E @ target price (x) *	7.8	8.5	9.1	8.5	7.
Reported P/E (x)	7.0	7.6	8.2	7.6	6.
Dividend yield (%)	6.7	8.9	7.3	7.9	8.
Price/book (x)	0.6	0.6	0.6	0.6	0.
Price/tangible book (x)	0.7	0.7	0.6	0.6	0.
Price/tangible book @ target price (x)	0.8	0.7	0.7	0.7	0.
* Pre-exceptional, pre-goodwill and fully diluted					

Sources: Kiatnakin Phatra Bank; FSSIA estimates

Kiatnakin Phatra Bank PCL (KKP TB)



 $\star \star \star \star$

62.96 /100

Exhibit 19: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 20: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BBL	62.08		Y	Y	5.00	5.00	Certified	Medium	54.70		29.00	58.68	67.00	2.19	60.06
KBANK	84.17	Y	Y	Y	5.00	5.00	Certified	Medium	62.19	AA	46.00	73.83	83.00	4.05	59.77
КТВ	63.10		Y	Y	5.00	5.00	Certified	Medium	53.59	BBB	34.00	64.64	64.00	2.12	59.11
SCB	62.57	Y	Y	Y	5.00	4.00		High		Α			86.00	3.43	
KKP	62.96		Y	Y	5.00	5.00	Certified	Medium	52.81	BBB		77.56	26.00	2.18	45.90
TISCO	61.17		Y	Y	5.00	5.00	Certified	Medium	61.41			66.13	29.00	3.57	44.21
TTB	63.69		Y	Y	5.00	5.00	Certified	Medium	53.98		36.00	56.17	71.00	3.20	52.96

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 21: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	-	—	2.86	2.18
BESG environmental pillar score	_	_	0.08	0.08
BESG social pillar score	_	_	3.95	2.45
BESG governance pillar score	—	_	5.02	4.76
ESG disclosure score	46.15	46.69	45.56	45.90
Environmental disclosure score	31.23	31.56	28.18	28.18
Social disclosure score	19.71	20.98	20.98	22.01
Governance disclosure score	87.36	87.36	87.36	87.36
Environmental				
Emissions reduction initiatives	Yes	Yes	Yes	Yes
Climate change policy	No	Yes	Yes	Yes
Climate change opportunities discussed	No	No	No	No
Risks of climate change discussed	No	No	No	No
GHG scope 1	2	2	3	3
GHG scope 2 location-based	4	4	3	4
GHG Scope 3	—	_	_	_
Carbon per unit of production	_	_	_	—
Biodiversity policy	No	No	No	No
Energy efficiency policy	Yes	Yes	Yes	Yes
Total energy consumption	18	16	16	19
Renewable energy use	—	—	—	—
Electricity used	8	8	5	7
Fuel used - natural gas	—	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 22: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 202
Fuel used - crude oil/diesel	No	No	No	Ν
Waste reduction policy	Yes	Yes	Yes	Ye
Hazardous waste	—	_	_	-
Total waste	—	_	_	-
Waste recycled	—	_	_	-
Waste sent to landfills	—	_	_	-
Environmental supply chain management	Yes	Yes	Yes	Ye
Water policy	Yes	Yes	Yes	Ye
Water consumption	74	66	38	į
Social				
Human rights policy	Yes	Yes	Yes	Ye
Policy against child labor	No	Yes	Yes	Ye
Quality assurance and recall policy	No	No	No	1
Consumer data protection policy	No	No	No	Ye
Equal opportunity policy	Yes	Yes	Yes	Y
Gender pay gap breakout	No	No	No	1
Pct women in workforce	61	61	62	
Pct disabled in workforce	—	—	—	
Business ethics policy	Yes	Yes	Yes	Y
Anti-bribery ethics policy	Yes	Yes	Yes	Y
Health and safety policy	Yes	Yes	Yes	Y
Lost time incident rate - employees	—	0	0	
Total recordable incident rate - employees	_	_	_	
Training policy	Yes	Yes	Yes	Y
Fair remuneration policy	No	No	No	I
Number of employees – CSR	4,042	3,761	3,704	3,8
Employee turnover pct	10	10	11	
Total hours spent by firm - employee training	73,784	71,497	48,597	60,1
Social supply chain management	Yes	Yes	Yes	Y
Governance				
Board size	12	12	12	
lo. of independent directors (ID)	4	4	4	
No. of women on board	2	3	3	
No. of non-executive directors on board	7	8	8	
Company conducts board evaluations	Yes	Yes	Yes	Y
No. of board meetings for the year	11	14	11	
Board meeting attendance pct	94	99	99	
Board duration (years)	3	3	3	
Director share ownership guidelines	No	No	No	I
Age of the youngest director	50	51	52	
Age of the oldest director	71	72	73	
lo. of executives / company managers	42	40	40	
No. of female executives	12	15	15	
Executive share ownership guidelines	No	No	No	1
Size of audit committee	3	3	3	
No. of ID on audit committee	3	3	3	
Audit committee meetings	11	12	16	
Audit meeting attendance %	100	100	94	
ize of compensation committee	3	3	3	
No. of ID on compensation committee	2	2	2	
No. of compensation committee meetings	7	5	6	
Compensation meeting attendance %	100	100	94	1
Size of nomination committee	3	3	3	I
No. of nomination committee meetings	3 7	5	6	
Nomination meeting attendance %	100	100	94	1
Sustainability governance	100	100	37	1

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	У			Rating					
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com ual S&P Glob ranked comp	transparent, rules-based npanies' Total Sustainabil oal Corporate Sustainabili nanies within each industr	lity Scores resulting ity Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates r 1) no irregula float of >150 up capital. So 70%; 2) inde wrongdoing r	siness with tr nust pass the ar trading of th shareholders ome key disq pendent direc elated to CG	ponsibility in Environmenta cansparency in Governan e preemptive criteria, with he board members and e s, and combined holding r ualifying criteria include: ctors and free float violatio , social & environmental i earnings in red for > 3 yea	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' impacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.					
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t	he Thai IOD, T). The resul	th in sustainable develop with support from the Sto ts are from the perspectiv s.	ock Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).					
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of su exercised. The and verifiability	e incorporated and sufficientl e CG compor AGM procect and after the ufficient information second assess c; and 3) opennet	which shareholders' rights d into business operations y disclosed. All form impo- nents to be evaluated ann dures before the meeting meeting (10%). (The first a tion for voting; and 2) facilitat ses 1) the ease of attending n ses for Q&A. The third involve res, resolutions and voting res	s and information is ortant elements of two nually. The assessment (45%), at the meeting issesses 1) advance ting how voting rights can be neetings; 2) transparency as the meeting minutes that	e					
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	t of key contr Certification eciding to become Intent to kick offic cluding risk ass employees, est	Checklist include corrupti rols, and the monitoring a is good for three years. me a CAC certified member s f an 18-month deadline to sult sessment, in place of policy at tablishment of whistleblowing ull stakeholders.)	and developing of tart by submitting a bmit the CAC Checklist for nd control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
<u>Morningstar</u> Sustainalytics	based on an risk is unmar	assessment aged. Source	isk rating provides an ove of how much of a compar s to be reviewed include corp her media, NGO reports/web.	ny's exposure to ESG	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.					
	information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.				0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+	
ESG Book	positioned to the principle helps explain	outperform o of financial m future risk-a ng features w	sustainable companies th over the long term. The m lateriality including inform djusted performance. Ma ith higher materiality and erly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
<u>MSCI</u>			measure a company's mand laggards according to						nethodology to	
	AAA AA	8.571-10.00 7.143-8.570	Leader:	leading its industry in m	anaging the most si	gnificant ESG ris	sks and opportunitie	2S		
	A BBB BB	5.714-7.142 4.286-5.713 2.857-4.285	3 Average:	a mixed or unexception industry peers	al track record of managing the most significant ESG risks and opportunities relative to					
	B CCC	1.429-2.850 0.000-1.428	Laggard:	lagging its industry base	d on its high expos	ure and failure to	manage significan	t ESG risks		
Moody's ESG solutions	Moody's assorbelieves that	esses the dec a company in	gree to which companies ntegrating ESG factors in	to its business model and	,					
<u>Refinitiv ESG</u> rating	create sustainable value for shareholders over the medium to long term. Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. (<i>Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.</i>)									
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.									
Bloomberg	ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

55 50

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

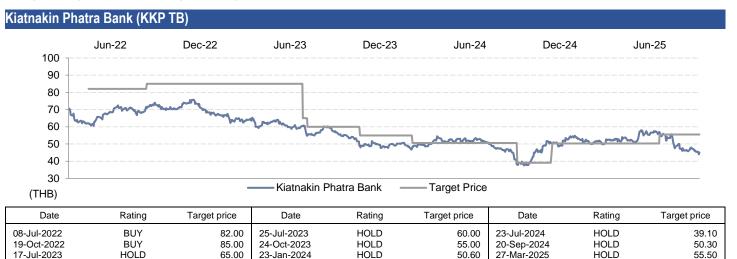
Nathapol Pongsukcharoenkul FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Nathapol Pongsukcharoenkul started covering this stock from	n 27-Mar-2025
rutanapor r ongoakonaroonkar otartoa oovoring tilo otook nor	

65.00

23-Jan-2024

HOLD

Price and TP are in local currency

Source: FSSIA estimates

17-Jul-2023

Company	Ticker	Price	Rating	Valuation & Risks
Kiatnakin Phatra Bank	ККР ТВ	THB 45.00	HOLD	Downside risks to our GGM-based target price include weakened asset quality, high loss from auto repossessions and lower fee income. By contrast, upside risks include better capital market conditions, higher used car prices, and strengthened asset quality.

50 60

27-Mar-2025

Source: ESSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 05-Jun-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.