

## **SET ESG Rating: None**

# Outperform · Maintained

Price as of 3 Jul 2025	141.50
12M target price (Bt/shr)	202.00
Unchanged/Revised up(down)(%)	(9.8)
Upside/downside (%)	42.8

#### **Key messages**

เราลาดว่ากำไรสุทธิของ BH ใน 2Q68F จะอยู่ที่ 1.70 พันล้านบาท (-11.9% YoY, -1.8% QoQ) ซึ่งจะเป็นไตรมาส ที่กำไรแผ่วลงในรอบปีนี้ เนื่องจากรายได้มีโอกาสจะ ออกมาต่ำกว่าที่คาดไว้ใน 1H68F เราจึงปรับลดประมาณ การกำไรในปี 2568F และ 2569F ลง เราคิดว่าราคาหุ้นน่าจะ ถึงจุดต่ำสุดแล้วใน 2Q68 ดังนั้น เราจึงยังคงคำแนะนำซื้อ โดยประเมินราคาเป้าหมาย DCF กลางปี 2569F ที่ 202 บาท (ใช้ WACC ที่ 8.2% และ TG ที่ 1%) จากเคิม 224 บาท (อิง จากกำไรปี 2568F)

#### **Trading data**

Mkt cap (Btbn/US\$bn	112.5	/3,447.4	
Outstanding shares (m	nn)		795
Foreign ownership (m	n)		268
3M avg. daily trading (	mn)		4
52-week trading range	e (Bt)	13	31.5-278
Performance (%)	3M	6M	12M
Absolute	(17.1)	(30.2)	(42.7)
Relative	(16.7)	(13.6)	(33.4)

#### **Quarterly EPS**

Bt	Q1	Q2	Q3	Q4
2022	0.91	1.47	1.89	1.94
2023	1.99	2.20	2.46	2.16
2024	2.50	2.43	2.46	2.39
2025	2.18			

#### Share price chart



Source: SET

Parin Kitchatornpitak 66.2658.8888 Ext. 8858 parink@kgi.co.th

# **Bumrungrad Hospital**

(BH.BK/BH TB)\*

# ประมาณการ 2Q68F: คาดกำไรแผ่วลง

#### Even

ประมาณการ 2Q68F, ปรับลดประมาณการกำไรเต็มปี และปรับลดราคาเป้าหมาย

#### Impac

## คาดว่ากำไรสุทธิใน 2068F จะลดลงทั้ง YoY และ QoQ

เรากาคว่ากำไรสุทธิของ BH ใน 2Q68F จะอยู่ที่ 1.70 พันล้านบาท (-11.9% YoY, -1.8% QoQ) ซึ่งจะเป็น ใตรมาสที่กำไรแผ่วลงในรอบปีนี้ ซึ่งตามประมาณการ 2Q68 ของเรา กำไรสุทธิในงวด 1H68F จะอยู่ที่ 3.44 พันล้านบาท (-12.3% YoY) โดยกำไรสุทธิใน 2Q68F และ 1H68F จะกิดเป็น 24.4% และ 49.3% ของ ประมาณการกำไรเต็มปีที่ปรับใหม่ของเรา ทั้งนี้ ประมาณการกำไรใน 2Q68F ของเราสะท้อนถึง i) ภาวะ ด้านลบจากเหตุการณ์แผ่นดินไหวเมื่อวันที่ 28 มีนาคม ii) ผู้ป่วยชาวดูเวตที่รัฐบาลส่งมายังไม่กลับมาใช้ บริการ iii) เดือนเมษายนมีวันหยุดมากกว่าเดือนอื่น ๆ และ iv) ไม่ได้รับผลกระทบจากเทศกาลรอมฎอน ในไตรมาสนี้ ดังนั้น ประเด็นสำคัญที่น่าสนใจในงวด 2Q68F

i) คาคว่ารายได้จะลดลง 5.0% YoY และ 2.5% QoQ เป็น 5.97 พันล้านบาท เนื่องจากมีผู้ป่วยจาก ตะวันออกกลางมาใช้บริการลดลง (ขาดผู้ป่วยชาวคูเวตและผู้ป่วยจากบางประเทศมีแนวโน้มจะชะลอตัว ลงเช่นเดียวกับใน 1Q68)

ii) คาคว่าอัตรากำไรขั้นต้นจะอยู่ที่ 50.5% จาก 52.1% ใน 2Q67 และ 50.3% ใน 1Q68 สะท้อนถึง intensity ที่ลดลง YoY เพราะกาคว่าผู้ป่วยจากตะวันออกกลางจะลดลง

iii) คาดว่าสัดส่วน SG&A/รายได้จะอยู่ที่ 17.8% จาก 16.0% ใน 2Q67 และ 17.7% ใน 1Q68 เนื่องจาก รายได้ลดลง YoY.

iv) คาคว่าสัดส่วนรายได้จากผู้ป่วยชาวไทยจะอยู่ที่ 35% ใน 2Q68F และ สัดส่วนรายได้จากผู้ป่วยต่างชาติ จะอยู่ที่ 65% จาก 34:66 ใน 2Q67 และ 36:64 ใน 1Q68

## ปรับลดประมาณการกำไรปี 2568F ลง 7.4% และปี 2569F ลง 8.2%

เนื่องจากรายได้มีโอกาสจะออกมาต่ำกว่าที่เคยคาคไว้ใน 1H68F เราจึงปรับลคประมาณการกำไรในปี 2568F และ 2569F ลงเพื่อสะท้อนถึงการฟื้นตัวที่ช้าลงของแนวโน้มธุรกิจ BH โดยเราได้ปรับสมมติฐาน สำคัญดังนี้ i) ปรับลดรายได้ปี 2568F ลง 6.4% และ ปี 2569F ลง 7.3% ii) ปรับลดอัตรากำไรขั้นต้นปี 2569F เป็น 50.5% (จากเดิม 51.0%) และ iii) ปรับเพิ่มสัดส่วน SG&A/รายได้ ในปี 2568F เป็น 17.0% (จาก เดิม 16.5%) ดังนั้น เราจึงกาดว่ากำไรสุทธิในปี 2568F จะอยู่ที่ 6.96 พันล้ำนบาท (-10.4% YoY) และ ในปี 2569F จะอยู่ที่ 7.384 พันล้ำนบาท (+6.0% YoY)

#### **Valuation & Action**

เราคิดว่าราคาหุ้นน่าจะถึงจุดต่ำสุดแล้วใน 2Q68 สอดคล้องกับผลประกอบการรายไตรมาสที่ไม่ค่อยน่า ตื่นเต้น อย่างไรก็ตาม BH ยังคูโดดเค่นในเชิงของอัตรากำไรขั้นต้น (>50%) และ ROE (>20%) สำหรับ กลุ่มโรงพยาบาล เรายังคงคำแนะนำซื้อ โดยประเมินราคาเป้าหมาย DCF กลางปี 2569F ที่ 202 บาท (ใช้ WACC ที่ 8.2% และ TG ที่ 1%) จากเดิม 224 บาท (อิงจากกำไรปี 2568F)

#### Risks

จำนวนผู้ป่วยลดลง, เกิดโรคระบาด, รัฐบาลเข้ามาแทรกแซง และเกิดเหตุก่อการร้าย

# Key financials and valuations

	Dec-22A	Dec-23A	De c-24A	Dec-25F	Dec-26F
Revenue (Bt mn)	20,646	25,296	25,634	24,353	25,083
Gross profit (Bt mn)	9,546	12,401	13,131	12,176	12,667
Pretax profit (Bt mn)	6,053	8,610	9,459	8,558	9,074
Net profit (Bt mn)	4,938	7,006	7,775	6,963	7,384
EPS (Bt)	6.21	8.80	9.78	8.76	9.29
DPS (Bt)	3.50	4.50	5.00	4.64	4.64
EPS growth (%)	306.2	41.9	11.1	(10.4)	6.0
P/E(x)	34.2	25.2	20.4	16.2	15.2
P/B(x)	8.6	7.4	5.8	3.7	3.3
EV/EBITDA(x)	24.3	18.6	15.5	11.6	10.7
Net Debt to Equity(%)	Cash	Cash	Cash	Cash	Cash
Dividend Yield (%)	2.5	3.2	3.5	3.3	3.3
Return on Avg. Equity (%)	26.7	32.1	30.4	23.9	22.6



Figure 1: BH's 2Q25F earnings preview

Bt mn	2Q25F	2Q24	Yo Y (%)	1Q25	QoQ(%)	1H25F	1H24	Yo Y (%)
Revenue from hospital operations	5,968	6,282	(5.0)	6,120	(2.5)	12,088	12,798	(5.5)
Cost of hospital operations	(2,954)	(3,008)	(1.8)	(3,040)	(2.8)	(5,994)	(6,154)	(2.6)
Gross profit	3,014	3,274	(7.9)	3,080	(2.2)	6,094	6,644	(8.3)
SG&A	(1,062)	(1,007)	5.5	(1,084)	(2.0)	(2,146)	(2,027)	5.9
Pretax profit	2,101	2,392	(12.2)	2,146	(2.1)	4,247	4,852	(12.5)
After tax profit	1,712	1,961	(12.7)	1,746	(1.9)	3,458	3,951	(12.5)
Net profit	1,702	1,932	(11.9)	1,734	(1.8)	3,436	3,917	(12.3)
EPS (Bt)	2.14	2.43	(11.9)	2.18	(1.8)	4.32	4.93	(12.3)
Percent	2Q25F	2Q24	YoY(ppts)	1Q25	QoQ(ppts)	1H25F	1H24	YoY (ppts)
Gross margin	50.5	52.1	(1.6)	50.3	0.2	50.4	51.9	(1.5)
EBIT margin	35.2	38.1	(2.9)	35.1	0.1	35.2	37.9	(2.8)
SG&A/Sales	17.8	16.0	1.8	17.7	0.1	17.8	15.8	1.9
Effective tax rate	18.5	18.0	0.5	18.6	(0.1)	18.6	18.6	0.0
Net margin	28.5	30.8	(2.2)	28.3	0.2	28.4	30.6	(2.2)
Assumntion	2025E	2024	VoV(nnts)	1025	OnO(nnts)			

Assumption	2Q25F	2Q24	YoY(ppts)	1Q25	QoQ(ppts)
International patient (%)	65	66	(0.9)	64	1.0
Thai patient (%)	35	34	0.9	36	(1.0)
OPD(%)	50	50	0.0	52	(2.0)
IPD(%)	50	50	0.0	48	2.0

Revenue by segment	2Q25F	2Q24	Yo Y (%)	1Q25	QoQ(%)
International patient (Bt mn)	3,879	4,140	(6.3)	3,917	(1.0)
Thai patient (Bt mn)	2,089	2,142	(2.5)	2,203	(5.2)
OPD(Bt mn)	2,984	3,141	(5.0)	3,182	(6.2)
IPD (Bt mn)	2,984	3,141	(5.0)	2,938	1.6

Source: Company data, KGI Securities Research

Figure 2: Earnings revisions

	2025F		Change	200	Change	
	Re vise d	Previous	(%)	Re vise d	<b>Pre vious</b>	(%)
Revenue (Bt mn)	24,353	26,019	(6.4)	25,083	27,060	(7.3)
Gross profit (Bt mn)	12,176	13,009	(6.4)	12,667	13,800	(8.2)
Normalized profit (Bt mn)	6,963	7,517	(7.4)	7,384	8,042	(8.2)
Net profit (Bt mn)	6,963	7,517	(7.4)	7,384	8,042	(8.2)
EPS (Bt/share)	8.8	9.5	(7.4)	9.3	10.1	(8.2)

Key financial ratios	Re vise d	Previous	Change	Revised	Pre vious	Change
Gross profit margin (%)	50.0	50.0	0.0	50.5	51.0	(0.5)
SG&A to sales (%)	17.0	16.5	0.5	16.5	16.5	0.0
Net profit margin (%)	28.8	29.1	(0.3)	29.7	29.9	(0.3)

Source: Company data, KGI Securities Research

Figure 3: Earnings outlook and assumptions

	2023	2024	2025F	2026F
Hospital revenue (Bt mn)	25,296	25,634	24,353	25,083
Thai patient (%)	33	34	34	34
International patient (%)	67	66	66	66
OPD(%)	49	50	50	50
IPD(%)	51	50	50	50
Core profit (Bt mn)	6,978	7,797	6,963	7,384
Growth (%)	41.2	11.7	(10.7)	6.0
Net profit (Bt mn)	7,006	7,775	6,963	7,384
Growth (%)	41.9	11.0	(10.4)	6.0
EPS (Bt)	8.8	9.8	8.8	9.3
Growth (%)	41.9	11.1	(10.4)	6.0
Gross margin (%)	49.0	51.2	50.0	50.5

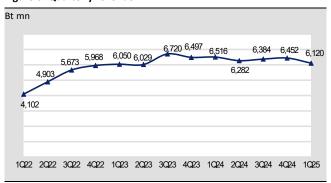


#### Figure 4: Company profile

Bumrungrad Hospital (BH) was established in 1980 and listed on the SET in 1989. The company operates a private hospital business in Bangkok, with 580 licensed inpatient beds and capacity for more than 5,500 outpatient visitors per day. The company is one of the leading healthcare providers in Thailand and in the Southeast Asian region, providing complete services for outpatients and inpatients. BH has always emphasized the importance of quality healthcare and experienced physicians and staff. It is also the first hospital in Asia to receive the US standard accreditation from the Joint Commission International (JCI).

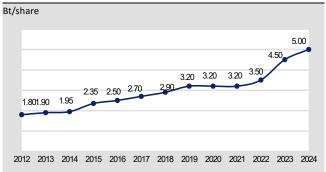
Source: Company data, KGI Securities Research

Figure 6: Quarterly revenue



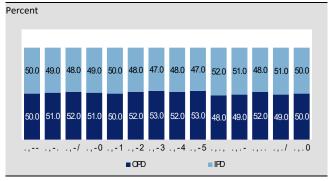
Source: Company data, KGI Securities Research

Figure 8: Dividend payment



Source: Company data, KGI Securities Research

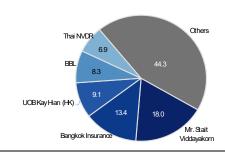
Figure 10: Revenue contribution by patient type



Source: Company data, KGI Securities Research

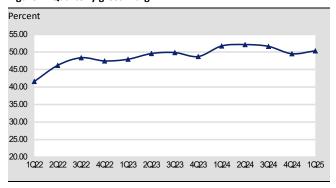
Figure 5: Shareholder structure

Percent



Source: Company data, KGI Securities Research

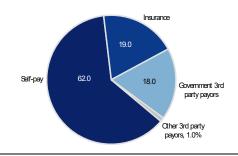
Figure 7: Quarterly gross margin



Source: Company data, KGI Securities Research

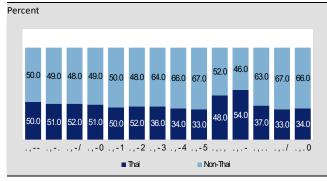
Figure 9: Revenue by payor type in 2024

Percen



Source: Company data, KGI Securities Research

Figure 11: Revenue contribution by nationality





## **Quarterly Income Statement**

	Mar-22A	Jun-22A	Sep-22A	Dec-22A	Mar-23A	Jun-23A	Sep-23A	Dec-23A	Mar-24A	Jun-24A	Sep-24A	Dec-24A	Mar-25A
Income Statement (Bt mn)							-						
Revenue	4,102	4,903	5,673	5,968	6,050	6,029	6,720	6,497	6,516	6,282	6,384	6,452	6,120
Cost of Goods Sold	(2,394)	(2,640)	(2,930)	(3,136)	(3,150)	(3,041)	(3,371)	(3,332)	(3,146)	(3,008)	(3,089)	(3,259)	(3,040)
Gross Profit	1,708	2,263	2,743	2,831	2,900	2,988	3,349	3,164	3,370	3,274	3,294	3,193	3,080
Operating Expenses	(865)	(887)	(999)	(1,046)	(1,013)	(986)	(1,040)	(1,140)	(1,020)	(1,007)	(1,003)	(1,142)	(1,084)
Other incomes	62	55	76	115	66	141	87	98	111	127	136	133	151
Operating Profit	905	1,431	1,820	1,900	1,952	2,143	2,396	2,122	2,461	2,395	2,428	2,184	2,148
Non-Operating Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-op Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Non-Operating Expenses	(2)	(1)	(1)	(1)	(0)	(0)	(0)	(1)	(2)	(2)	(2)	(2)	(2)
Interest Expense	(2)	(1)	(1)	(1)	(0)	(0)	(0)	(1)	(2)	(2)	(2)	(2)	(2)
Other Non-op Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Investment Income/(Loss)	-	-	-	-	-	-	-	-	-	-	-	-	-
Pre-tax Profit	903	1,430	1,819	1,900	1,952	2,142	2,395	2,121	2,459	2,392	2,426	2,182	2,146
Current taxation	(168)	(254)	(316)	(335)	(355)	(382)	(438)	(408)	(469)	(432)	(424)	(279)	(400)
Minorities	(10)	(16)	(3)	(8)	(10)	(18)	(9)	(11)	(15)	(24)	(12)	(7)	(10)
Extraordinary items	(0)	5	2	(10)	(3)	6	6	18	10	(5)	(35)	7	(2)
Net Profit	725	1,166	1,501	1,546	1,583	1,748	1,954	1,721	1,985	1,932	1,955	1,903	1,734
EPS (Bt)	0.9	1.5	1.9	1.9	2.0	2.2	2.5	2.2	2.5	2.4	2.5	2.4	2.2
Margins (%)													
Gross profit margin	41.6	46.2	48.4	47.4	47.9	49.6	49.8	48.7	51.7	52.1	51.6	49.5	50.3
Operating margin	22.1	29.2	32.1	31.8	32.3	35.5	35.6	32.7	37.8	38.1	38.0	33.8	35.1
Net profit margin	17.7	23.8	26.5	25.9	26.2	29.0	29.1	26.5	30.5	30.8	30.6	29.5	28.3
Growth (%)													
Revenue growth	55.2	64.5	95.6	53.7	47.5	23.0	18.5	8.9	7.7	4.2	(5.0)	(0.7)	(6.1)
Operating growth	547.3	406.6	382.3	124.4	115.7	49.7	31.6	11.7	26.1	11.8	1.3	2.9	(12.7)
Net profit growth	695.6	438.6	407.2	152.6	118.4	49.9	30.2	11.3	25.4	10.5	0.0	10.6	(12.7)



2022	2023	2024	2025F	2026F
24,259	29,212	32,653	35,879	39,742
11,419	15,685	16,732	19,072	22,038
8,276	10,745	12,113	15,403	18,263
326	362	356	400	408
2,658	4,408	3,982	3,002	3,092
159	169	280	266	274
12,840	13,527	15,922	16,807	17,704
2	85	2,144	2,144	2,144
11,731	12,302	12,632	13,632	14,632
1,107	1,140	1,146	1,031	928
4,253	5,114	4,852	4,788	4,798
3,415	4,184	3,827	3,809	3,792
1,085	1,078	1,149	1,068	1,089
24	17	37	0	0
2,306	3,089	2,641	2,741	2,704
839	930	1,025	979	1,006
40	74	102	102	102
799	856	923	877	903
20,005	24,098	27,801	31,091	34,944
795	795	795	795	795
762	813	839	893	949
18,448	22,489	26,167	29,402	33,199
1	1	1	1	1
	24,259 11,419 8,276 326 2,658 159 12,840 2 11,731 1,107 4,253 3,415 1,085 24 2,306 839 40 799 20,005 795 762 18,448	24,259         29,212           11,419         15,685           8,276         10,745           326         362           2,658         4,408           159         169           12,840         13,527           2         85           11,731         12,302           1,107         1,140           4,253         5,114           3,415         4,184           1,085         1,078           24         17           2,306         3,089           839         930           40         74           799         856           20,005         24,098           795         795           762         813           18,448         22,489	24,259         29,212         32,653           11,419         15,685         16,732           8,276         10,745         12,113           326         362         356           2,658         4,408         3,982           159         169         280           12,840         13,527         15,922           2         85         2,144           11,731         12,302         12,632           1,107         1,140         1,146           4,253         5,114         4,852           3,415         4,184         3,827           1,085         1,078         1,149           24         17         37           2,306         3,089         2,641           839         930         1,025           40         74         102           799         856         923           20,005         24,098         27,801           795         795         795           762         813         839           18,448         22,489         26,167	24,259         29,212         32,653         35,879           11,419         15,685         16,732         19,072           8,276         10,745         12,113         15,403           326         362         356         400           2,658         4,408         3,982         3,002           159         169         280         266           12,840         13,527         15,922         16,807           2         85         2,144         2,144           11,731         12,302         12,632         13,632           1,107         1,140         1,146         1,031           4,253         5,114         4,852         4,788           3,415         4,184         3,827         3,809           1,085         1,078         1,149         1,068           24         17         37         0           2,306         3,089         2,641         2,741           839         930         1,025         979           40         74         102         102           799         856         923         877           20,005         24,098         27,801

Source: KGI Securities Research

Key Ratios					
Year to 31 Dec	2022	2023	2024	2025F	2026F
Growth (% Yo Y)					
Sales	66.4	22.5	1.3	(5.0)	3.0
EBIT	317.4	43.0	9.0	(10.3)	6.1
EBITDA	168.5	35.7	7.7	(9.1)	6.3
NP	306.2	41.9	11.0	(10.4)	6.0
EPS	306.2	41.9	11.0	(10.4)	6.0
Profitability (%)					
Gross Margin	46.2	49.0	51.2	50.0	50.5
Operating Margin	27.8	32.5	35.0	33.0	34.0
FBITDA Margin	33.3	36.8	39.2	37.5	38.7
Net Profit Margin	24.1	27.8	30.6	28.8	29.7
ROAA	21.9	26.1	25.2	20.3	19.5
ROAE	26.7	32.1	30.4	23.9	22.6
Stability					
Gross Debt/Equity (%)	0.3	0.4	0.5	0.3	0.3
Net Debt/Equity (%)	Cash	Cash	Cash	Cash	Cash
Interest Coverage (X)	1,620.7	3,434.6	1,075.0	983.9	1,065.4
Interest & ST Debt Coverage (X)	1,620.8	3,434.7	1,075.1	984.0	1,065.5
Cash Flow Interest Coverage (X)	1,620.7	3,434.6	1,075.0	983.9	1,065.4
Cash Flow/Interest & ST Debt (X)	1,621.0	3,434.9	1,075.3	984.2	1,065.7
Current Ratio (X)	3.3	3.7	4.4	5.0	5.8
Quick Ratio (X)	2.4	2.6	3.2	4.0	4.8
Net Debt (Bt min)	(2,028)	(3,683)	(3,120)	(6,447)	(9,307)
Per Share Data (Bt)					
EPS	6.2	8.8	9.8	8.8	9.3
CFPS	6.5	6.5	6.5	6.5	6.5
BVPS	24.8	29.9	34.6	38.6	43.4
SPS	30.0	30.0	30.0	30.0	30.0
EBITDA/Share	0.2	0.2	0.2	0.2	0.2
DPS	3.5	4.5	5.0	4.6	4.6
Activity					
Asset Turnover (x)	0.9	0.9	0.8	0.7	0.7
Days Receivables	47.0	63.6	56.7	55.0	55.0
Days Inventory	10.7	10.3	10.4	12.0	12.0
Days Payable	35.7	30.5	33.5	32.0	32.0
Cash Cycle	22.0	43.3	33.6	35.0	35.0

Source: KGI Securities Research

Profit & Loss					
Year to 31 Dec (Bt mn)	2022	2023	2024	2025F	2026F
Sales	20,646	25,296	25,634	24,353	25,083
Cost of Goods Sold	11,099	12,895	12,503	12,176	12,416
Gross Profit	9,546	12,401	13,131	12,176	12,667
Operating Expenses	3,798	4,180	4,171	4,140	4,139
Operating Profit	5,748	8,221	8,960	8,036	8,528
Net Interest	(138)	(43)	95	109	124
Interest Income	46	141	279	293	308
Interest Expense	184	184	184	184	184
Net Investment Income/(Loss)	(1)	(1)	(0)	-	-
Net other Non-op. Income/(Loss)	187	171	145	149	154
Net Extraordinaries	(3)	28	(23)	-	-
Pretax Income	6,053	8,610	9,459	8,558	9,074
Income Taxes	1,072	1,583	1,604	1,540	1,633
Net Profit	4,938	7,006	7,775	6,963	7,384

6,865

6.21

9,318 10,037

8.80

9.78

9,124

8.76

9,699

9.29

Source: KGI Securities Research

EBITDA

EPS (Bt)

Year to 31 Dec (Bt mn)	2022	2023	2024	2025F	2026F
Operating Cash Flow	5,708	6,896	9,073	8,909	8,484
Net Profit	4,938	7,006	7,775	6,963	7,384
Depreciation & Amortization	1,117	1,097	1,077	1,088	1,171
Change in Working Capital	(347)	(1,207)	221	858	(71)
Others	0	0	0	0	0
Investment Cash Flow	(3,223)	(2,429)	(4,985)	(2,020)	(2,042)
Net CAPEX	(1,315)	(1,668)	(1,407)	(2,088)	(2,171)
Change in LT Investment	(1,959)	(785)	(3,640)	(1)	(1)
Change in Other Assets	51	24	62	68	129
Free Cash Flow	2,485	4,467	4,088	6,889	6,442
Financing Cash Flow	1,449	1,764	2,080	2,395	2,711
Change in Share Capital	(2,366)	(2,366)	(2,366)	(2,366)	(2,366)
Net Change in Debt	3,815	4,130	4,446	4,761	5,077
Change in Other LT Liab.	0	0	0	0	0
Net Cash Flow	3,933	6,231	6,168	9,284	9,152

Source: KGI Securities Research

Year	1	cogs	Depreciation	Operating Exp.	Operating
iear	1	Revenue	Revenue	Revenue	Margin
2022		53.8%	5.4%	18.4%	22.4%
2023		51.0%	4.3%	16.5%	28.2%
2024		48.8%	4.2%	16.3%	30.8%
2025F		50.0%	4.5%	17.0%	28.5%
2026F		49.5%	4.7%	16.5%	29.3%
Year	1/ Working Capital +		Net PPE	Other Assets	Capital
iear	Revenue	Revenue	Revenue	Turnover	
2022		0.6	0.0	0.0	1.7
2023		0.4	0.0	0.0	2.3
2024		0.5	0.0	0.0	2.2
2025F		0.4	0.0	0.0	2.4
2026F		0.4	0.0	0.0	2.7
Year		Operating	(Capital	x Cash =	After-tax Return
icai		Margin	Turnover	Tax Rate	on Inv. Capital
2022		22.4%	1.7	82%	31.8%
2023		28.2%	2.3	82%	52.1%
2024		30.8%	2.2	83%	55.5%
2025F		28.5%	2.4	82%	55.6%
2026F		29.3%	2.7	82%	64.6%

Source: KGI Securities Research



## Bumrungrad Hospital – Recommendation & target price history



Date	Rating	Target	Price
11-Jan24	Outperform	300	235
24-Apr24	Outperform	300	227
2-Jul24	Outperform	300	244
23-Aug24	Outperform	309	247
8-Oct24	Outperform	318	268
14-Nov24	Outperform	280	224
24-Jan25	Outperform	280	189
22-Apr25	Outperform	224	170.5

Source: KGI Securities Research



# Company's ESG details

#### **Environment**

- > BH announced its commitment to achieving net-zero greenhouse gas emissions by 2065, aligning with Thailand's national goals. This demonstrates a long-term vision for environmental sustainability.
- The hospital continued to develop eco-friendly innovations in its products and service processes to reduce greenhouse gas emissions. Specific examples of these innovations are not detailed in the provided sources.
- > BH focused on raising employee awareness regarding environmental friendliness in all operational processes and encouraged the identification of opportunities for improvement.

#### Social

- > BH maintains a strong focus on patient safety through various quality assurance systems to ensure continuous high standards of care.
- A dedicated patient experience management working team is in place to establish and monitor customer relationship management practices systematically. The customer retention rate remained high at 97.29% in 2024.
- BH is committed to supporting initiatives that preserve and advance the health and safety of the community. Specific 2024 initiatives are not detailed in the provided sources.
- Bumrungrad International Hospital was recognized as one of the 100 ESG companies by the Thaipat Institute for the second consecutive year in 2024. They also received the inaugural Sustainability Initiative Award 2024 from Bangkok Life Assurance.

#### Governance

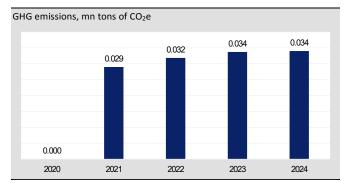
The company maintains annual "Very Good" CG scoring From Thai Institute of Directors Association (IOD).

#### **Climate Management (Subset of Environment)**

- > BH reported a 0.1% decrease in greenhouse gas emissions per revenue in 2024 compared to the 2023 base year. This indicates initial progress in their emission reduction efforts.
- BH is actively exploring and developing the potential for renewable energy sources to further enhance its emission reduction strategies in the short, medium, and long term.
- The hospital maintained high air quality standards through regular surveys, replacement of air filters in Air Handling Units, and the use of Ultraviolet Germicidal Irradiation systems in HVAC units.
- BH continued its water flow reduction assessments, exploring options from simple fixture changes to redesigning HVAC systems to decrease water usage. Water consumption intensity reportedly decreased from 23.27 m³ per million Baht revenue in 2022 to 21.68.
- The hospital adhered to guidelines and implemented initiatives for managing solid and hazardous waste in compliance with regulations and standards, aiming to minimize waste generation.

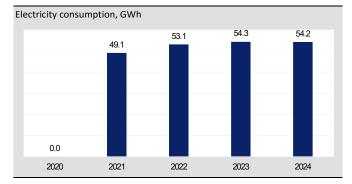


#### **Total GHG emissions**



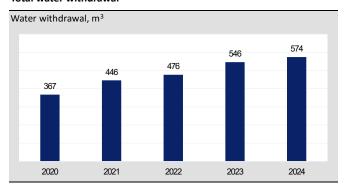
Source: Company data, SETSMART, KGI Securities Research

#### **Total electricity consumption**



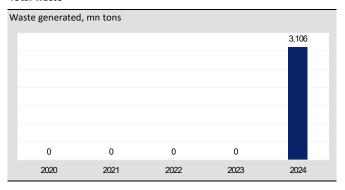
Source: Company data, SETSMART, KGI Securities Research

#### Total water withdrawal



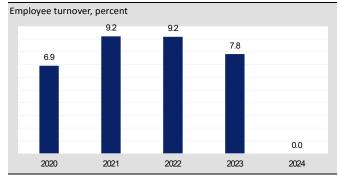
Source: Company data, SETSMART, KGI Securities Research

#### **Total waste**



Source: Company data, SETSMART, KGI Securities Research

#### **Employee turnover**



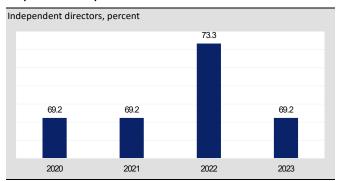
Source: Company data, SETSMART, KGI Securities Research

#### Average employee training hours



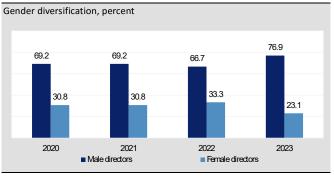
Source: Company data, SETSMART, KGI Securities Research

#### **Proportion of independent directors**



Source: Company data, SETSMART, KGI Securities Research

#### Gender diversification of directors



Source: Company data, SETSMART, KGI Securities Research



# **SET ESG Ratings**

	Company name	SET ESG Ratings	Stock	Company name	SET ESG Ratings
ADVANC	ADVANCED INFO SERVICE	AA	KCE	KCE ELECTRONICS	A
AM ATA	AMATA CORPORATION	AAA	KKP	KIATNAKIN PHATRA BANK	AA
AOT	AIRPORTS OF THAILAND	Α	KTB	KRUNG THAI BANK	AAA
AP	AP (THAILAND)	AA	KTC	KRUNGTHAI CARD	AAA
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	AA	Ш	LAND AND HOUSES	AA
Banpu	BANPU	AAA	MAJOR	MAJOR CINEPLEX GROUP	AA
BBGI	BBGI	AA	MINT	MINORINTERNATIONAL	AA
BBL	BANGKOK BANK	AAA	MTC	MUANGTHAI CAPITAL	AAA
BCH	BANGKOK CHAIN HOSPITAL	AA	OR	PTT OIL AND RETAIL BUSINESS	AAA
BCPG	BCPG	AAA	ORI	ORIGIN PROPERTY	AAA
BDMS	BANGKOK DUSIT MEDICAL SERVICES	Α	OSP	OSOTSPA	AA
BEM	BANGKOK EXPRESSWAY AND METRO	AAA	PLANB	PLAN B MEDIA	AA
BGRIM	B.GRIMM POWER	AAA	PSH	PRUKSA HOLDING	AA
BPP	BANPU POWER	AAA	PTT	PIT	AAA
BTG	BETAGRO	AAA	PITEP	PTT EXPLORATION AND PRODUCTION	AA**
BTS	BTS GROUP HOLDINGS	AA	PTTGC	PTT GLOBAL CHEMICAL	AAA
CBG	CARABAO GROUP	AA	RATCH	RATCH GROUP	AAA
CENTEL	CENTRAL PLAZA HOTEL	AAA	RBF	R&B FOOD SUPPLY	Α
CK	CH. KARNCHANG	AA	SAK	SAKSIAM LEASING	Α
CKP	CK POWER	AAA	SAPPE	SAPPE	Α
COM7	COM7	AA	SAWAD	SRISAWAD CORPORATION	AA
CPALL	CPALL	AAA	SCB	SCBX	AA
CPAXT	CP AXTRA	AA	SCGP	SCG PACKAGING	AAA
CPF	CHAROEN POKPHAND FOODS	AAA	SHR	S HOTELS AND RESORTS	AA
CPN	CENTRAL PATTANA	AAA	SMPC	SAHAMITR PRESSURE CONTAINER	AA
CRC	CENTRAL RETAIL CORPORATION	AA	SPALI	SUPALAI	Α
DELTA	DELTA ELECTRONICS (THAILAND)	Α	STECON	STECON GROUP	AA
EGCO	ELECTRICITY GENERATING	AA	SUN	SUNSWEET	BBB
GLOBAL	SIAM GLOBAL HOUSE	AA	SYNEX	SYNNEX (THAILAND)	AA
GPSC	GLOBAL POWER SYNERGY	AAA	TCAP	THANACHART CAPITAL	AA
GULF	GULF ENERGY DEVELOPMENT	AAA	TFG	THAIFOODS GROUP	AA
HANA	HANA MICROELECTRONICS	AA	TISCO	TISCO FINANCIAL GROUP	AAA
HM PRO	HOME PRODUCT CENTER	AA	TOP	THAI OIL	AAA
IVL	INDORAMA VENTURES	AAA	TTB	TMBTHANACHART BANK	AAA
JM ART	JAYMART GROUP HOLDINGS	Α	TU	THAI UNION GROUP	Α
JMT	JMT NETWORK SERVICES	BBB	WHA	WHA CORPORATION	AAA
KBANK	KASIKORNBANK	AAA			

<sup>\*\*</sup> SET BSG Ratings users are advised to review additional information regarding the company's environmental, social, or governance factors.

Source: www.setsustainability.com

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI)does not confirm, verify, or certify the accuracy and completeness of the assessment result.



# Corporate Governance Report of Thai Listed Companies

Administration of the last of	all Americal Market Const.	relations/end		

## Companies with Excellent CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	CPF	CHAROEN POKPHAND FOODS	PLANB	PLAN B MEDIA
ADVANC	ADVANCED INFO SERVICE	CPN	CENTRAL PATTANA	PSH	PRUKSA HOLDING
AM A	AMA MARINE	CRC	CENTRAL RETAIL CORPORATION	PTT	PTT
AM ATA	AMATA CORPORATION	DELTA	DELTA ELECTRONICS (THAILAND)	PTTEP	PTT EXPLORATION AND PRODUCTION
AOT	AIRPORTS OF THAILAND	DOHOM	DOHOME	PTTGC	PTT GLOBAL CHEMICAL
AP	AP (THAILAND)	EGCO	ELECTRICITY GENERATING	QH	QUALITY HOUSES
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	ERW	THE ERAWAN GROUP	RATCH	RATCH GROUP
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GFPT	GFPT	RBF	R&B FOOD SUPPLY
BANPU	BANPU	GLOBAL	SIAM GLOBAL HOUSE	SAK	SAKSIAM LEASING
BBGI	BBGI	GPSC	GLOBAL POWER SYNERGY	SAV	SAMART AVIATION SOLUTIONS
BBL	BANGKOK BANK	GULF	GULF ENERGY DEVELOPMENT	SAWAD	SRISAWAD CORPORATION
BCH	BANGKOK CHAIN HOSPITAL	HANA	HANA MICROELECTRONICS	SCB	SCBX
BCP	BANGCHAK CORPORATION	HM PRO	HOME PRODUCT CENTER	SCGP	SCG PACKAGING
BCPG	BCPG	IRPC	IRPC	SHR	S HOTELS AND RESORTS
BDMS	BANGKOK DUSIT MEDICAL SERVICES	ITC	I-TAIL CORPORATION	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BEC WORLD	IVL	INDORAMA VENTURES	SPALI	SUPALAI
BEM	BANGKOK EXPRESSWAY AND METRO	KBANK	KASIKORNBANK	SPRC	STAR PETROLEUM REFINING
BGRIM	B.GRIMM POWER	KCE		SUN	SUNSWEET
BPP	BANPU POWER	KKP		SVI	SVI
BSRC	BANGCHAK SRIRACHA	KTB		SYNEX	SYNNEX (THAILAND)
BTG	BETAGRO	KTC		TCAP	THANACHART CAPITAL
BTS	BTS GROUP HOLDINGS	LH	LAND AND HOUSES	TFG	THAIFOODS GROUP
CBG	CARABAO GROUP	LPN	L.P.N. DEVELOPMENT	TISCO	TISCO FINANCIAL GROUP
CENTEL	CENTRAL PLAZA HOTEL	MAJOR	MAJOR CINEPLEX GROUP	TOP	THAI OIL
CK		MINT	MINORINTERNATIONAL	TRUE	TRUE CORPORATION
CKP	CK POWER	MTC	MUANGTHAI CAPITAL	TTB	TMBTHANACHART BANK
COM7	COM7	OR	PTT OIL AND RETAIL BUSINESS	TU	THAI UNION GROUP
CPALL	** * **==	ORI		WHA	WHA CORPORATION
CPAXT	CP AXTRA	OSP	OSOTSPA		



# Companies with Very Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
<b>AEONTS</b>	AEON THANA SINSAP (THAILAND)	HUM AN	HUMANICA	SAPPE	SAPPE
BH	BUMRUNGRAD HOSPITAL	JM ART	JAYMART GROUP HOLDINGS	TKN	TAOKAENOI FOOD & MARKETING



# Companies with Good CG Scoring

5	Stock	Company name	Stock	Company name	Stock	Company name
E	EKH	EKACHAI MEDICAL CARE	SISB	SISB		
J	MT	JMT NETWORK SERVICES	TNP	THANAPIRYA		

# Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
AU	AFTER YOU	PLT	PILATUS MARINE	TIDLOR	NGERN TID LOR
CHG	CHULARAT HOSPITAL	PTG	PTG ENERGY		
NEO	NEO CORPORATE	SPA	SIAM WELLNESS GROUP		

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



# **Anti-corruption Progress Indicator**

# Certified

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	DOHOME	DOHOME	PTG	PTG BNERGY
AMA	AMA MARNE	EGCO	ELECTRICITY GENERATING	PTT	PIT
AMATA	AMATA CORPORATION	ERW	THE ERAWAN GROUP	PTTEP	PTT EXPLORATION AND PRODUCTION
AP	AP(THAILAND)	GFPT	GPT C	PTTGC	PTT GLOBAL CHEMICAL
BAFS	BANGKOK AMATION FUEL SERVICES POL	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GPSC	GLOBAL FOWER SYNERGY	RATCH	ratch group
BANPU	BANPU	GULF	GULF ENERGY DEVELOPMENT	RBF	R&B FOOD SUPPLY
BBGI	BBG	HANA	HANA MICROELECTRONICS	SAK	SAKSIAM LEASING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	SAPPE	SAPPE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCB	SOBX
BCP	BANGOHAK CORPORATION	IVL	INDORAMA VENTURES	SCGP	SOG PACKAGING
BCPG	BOPG	KBANK	KASIKORNBANK	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BECWORLD	KCE	KŒ ELECTRONICS	SPALI	SUPALAI
BGRIM	B. GRIMM POWER	KKP	KIATNAKIN PHATRA BANK	SPRC	STAR PETROLEUM REFINING
BPP	BANPUPOWER	KTB	KRUNG THAI BANK	SVI	SM
BTG	BETAGRO	KTC	KRUNGTHAI CARD	TCAP	THANACHART CAPITAL
BTS	BTS GROUP HOLDINGS	Ш	LAND AND HOUSES	TFG	THAIFCODS GROUP
CBG	CARABAO GROUP	LPN	L.P.N. DEVELOPMENT	TIDLOR	NGERN TID LOR
CENTEL	GITTET BETTET	MAJOR	MAJOR GINEPLEX GROUP	TISCO	TISCO FINANCIAL GROUP
COM7	00.7.11	MINT	MINORINTERNATIONAL	TKN	TACKAENOI FOOD & MARKETING
CPALL	CPALL .	MTC	MUANGTHAI CAPITAL	TNP	THANAPIRYA
CPAXT	CP AXTRA	OR	PTT OIL AND RETAIL BUSINESS	TOP	THAI OIL
CPF	CHAROEN POKPHAND FOODS	ORI	ORGIN PROPERTY	TRUE	TRUE CORPORATION
CPN	CENTRAL PATTANA	OSP	OSOTSPA	ттв	TMBTHANACHART BANK
CRC	CENTRAL RETAIL CORPORATION	PLANB	PLAN B MEDIA	TU	THAI UNION GROUP
DELTA	DELTA ELECTRONICS (THAILAND)	PSH	PRUKSA HOLDING	WHA	WHA CORPORATION

## **Declared**

Stock	Company name	Stock	Company name	Stock	Company name
CHG	CHULARAT HOSPITAL	ITC	I-TAIL CORPORATION	SAWAD	SRISAWAD CORPORATION
HUMAN	HUMANICA	JMART	JAYMART GROUP HOLDINGS	SHR	SHOTELS AND RESORTS

# Non-participation

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	BSRC	BANGOHAK SRIRAOHA	SAV	SAMART AVIATION SOLUTIONS
AEONTS	AEON THANA SINSAP (THAILAND)	CK	CH KARNCHANG	SISB	SSB
AOT	AIRPORTS OF THAILAND	CKP	OK POWER	SPA	SIAM WELLNESS GROUP
AU	AFTERYOU	EKH	EKACHAI MEDICAL CARE	SUN	SUNSWEET
BDMS	BANGKOK DUST MEDICAL SERVICES	JMT	JMT NETWORK SERVICES	SYNEX	SYNNEX (THAILAND)
BEM	BANGKOK EXPRESSMAY AND METRO	NEO	NEO CORPORATE		
BH	BUMRUNGRAD HOSPITAL	PLT	PLATUS MARINE		

Source:www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI)does not confirm, verify, or certify the accuracy and completeness of the assessment result.



Thailand Contact

#### **KGI Locations**

China Shanghai	Room 2703B-2704, Tower A ,Shanghai Dawning Centre,500 Hongbaoshi Road Shanghai,					
	PRC 201103					
Shenzhen	Room 24D1, 24/F, A Unit, Zhen Ye Building,2014 Bao'annan Road,					
	Shenzhen, PRC 518008					
Taiwan Taipei	700 Mingshui Road, Taipei, Taiwan					
	Telephone886.2.2181.8888 · Facsimile886.2.8501.1691					
Hong Kong	41/F Central Plaza, 18 Harbour Road, Wanchai, Hong Kong					
	Telephone 852.2878.6888 Facsimile 852.2878.6800					
Thailand Bangkok	195 One Bangkok Tower 4 18th - 19th floors Witthayu Road					
	Lumpini, Pathumwan, Bangkok 10330, Thailand					
	Telephone 66.2658.8888 Facsimile 66.2658.8014					
Singapore	4 Shenton Way #13-01 SGX Centre 2					
	Singapore 068807					
	Telephone 65.6202.1188 Facsimile 65.6534.4826					
Rating	Definition					
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)					
Neutral (N)						
reacial (iv)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)					
Under perform (U)	·					
	the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)  The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage					
Under perform (U)	the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)  The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).					

# Disclaimer

Note

**KGI's Ratings** 

KGI Securities (Thailand) Plc. ( "The Company") disclaims all warranties with regards to all information contained herein. In no event shall the Company be liable for any direct, indirect or any damages whatsoever resulting from loss of income or profits, arising by utilization and reliance on the information herein. All information hereunder does not constitute a solicitation to buy or sell any securities but constitutes our sole judgment as of this date and are subject to change without notice.

automatically.

When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed