

#### **SET ESG Rating of AAA**

#### **Neutral** • Maintained

| Price as of 20 Mar 2024       | 44.75 |
|-------------------------------|-------|
| 12M target price (Bt/shr)     | 50.00 |
| Unchanged/Revised up(down)(%) | 8.7   |
| Upside/downside (%)           | 11.7  |

#### **Key messages**

BCP กำลังก่อสร้างโครงการน้ำมันอากาศขานแบบชั่งขึ้น (Sustainable Aviation Fuel: SAF) ด้วยกำลังการผลิตที่ 7KBD หรือเทากับ 1 ล้านลิตร/วัน ซึ่ง BCP และ BBGI Pel. (BBGI.BK/BBGI TB) ถือหุ้นในสัดส่วน 80% และ 20% ตามลำดับ โดยบริษัทตั้งเป้าโครงการ SAF จะเปิดดำเนินการ เชิงพาณิชย์ไดใน 1Q68F ทั้งนี้เราปรับเพิ่มราคาเป้าหมายปี 2567F ด้วยวิธี SoTP ขึ้นเป็น 50.00 บาท จากเดิม 46.00 บาท หลังจากที่เราปรับเพิ่ม EV/EBITDA สำหรับธุรกิจโรงกลั่น น้ำมันของ BCP ขึ้นเป็น 7.0x จากเดิม 6.5x เพื่อสะท้อน ผลบวกจากโครงการ SAF นอกจากนั้น เราเชื่อวาราคาหุ้นจะ ได้แรงหนุนจาก i) คาดกำไรใน 1Q67F เพิ่มขึ้น QoQ อย่างมี นัยสำคัญ, ii) การรับรู้ส่วนแบ่งกำไรจาก BSRC เต็มปีเป็นปี แรก และ iii) ได้รับผลบวกจากโครงการ SAF ที่กำลังจะเปิด ดำเนินการใน 1Q68F แต่อย่างไรก็ตาม เรายังคงคำแนะนำ เพียงถือ BCP

#### **Trading data**

| _                        |      |         |        |
|--------------------------|------|---------|--------|
| Mkt cap (Btbn/US\$mn)    | 61.  | 6/1,709 |        |
| Outstanding shares (mn   | )    |         | 1,377  |
| Foreign ownership (mn)   |      |         | 243    |
| 3M avg. daily trading (m | nn)  |         | 5.9    |
| 52-week trading range    | (Bt) | 29.25   | -45.00 |
| Performance (%)          | 3M   | 6M      | 12M    |
| Absolute                 | 8.5  | 47.9    |        |
| Relative                 | 5.3  | 20.3    | 69.8   |

#### **Quarterly EPS**

| Bt   | 1Q   | 2Q   | 3Q   | 4Q     |  |
|------|------|------|------|--------|--|
| 2021 | 1.66 | 1.28 | 1.32 | 1.27   |  |
| 2022 | 3.16 | 3.83 | 1.79 | 0.34   |  |
| 2023 | 1.99 | 0.33 | 8.00 | (0.71) |  |

#### Share price chart



Source: SET

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# Bangchak Corpora

(BCP.BK/BCP TB)\*

# ผู้บุกเบิกโครงการน้ำมันอากาศยานแบบยั่งยืน (SAF) รายแรกในไทย

#### Even

ปรับเพิ่มประมาณการกำไรเต็มปีและปรับเพิ่มราคาเป้าหมายขึ้นใหม่

#### **Impact**

คาดจะเปิดดำเนินการเชิงพาณิชย์โครงการ SAF ได้ใน 1Q68F

BCP กำลังกอสรางโครงการนำมันอากาศยานแบบยังยืน (Sustainable Aviation Fuel: SAF) ควยกำลัง การผลิตที่ 7KBD หรือ 1 ลานลิตร/วัน ซึ่ง BCP และ BBGI Pcl. (BBGI.BK/BBGI TB) ถือหนูในสัดสวน 80% และ 20% ตามลำดับ ในขณะที่บริษัทมีเป้าหมายการจัดหาวัตถุดิบได้จาก 2 แหล่งเพื่อใช้ในการผลิต ในโครงการ SAF คือ j) ใช้น้ำมันปรุงอาหารที่ใช้แล้ว (used cooking oil: UCO) ที่สัดสวน 85% จาก บริษัทกูกากือ ธนโชกน้ำมันพืช (2012) และ ii) กรคไขมันปาล์ม (palm fatty acid distillate: PFAD) ที่ สัดสวน 15% จากบริษัทยอยที่ BBGI ในคานอุปสงค์ของ SAF นั้น คณะกรรมาธิการยุโรปไค่เสนอบังคับ ใช่ SAF เป็นสวนผสมสำหรับน้ำมันอากาศในสนามบินตางๆ ของ EU เป็นสัดสวนขั้นต่ำของ SAF ที่ 2% ในปี 2568 และทยอยปรับเพิ่มขึ้นเป็น 63% ในปี 2593 นอกจากนี้ เมื่อวันที่ 5 ธันวาคม 2566 ทาง BCP ใค่เซ็นสัญญารวมกับบริษัท Cosmo Oil ของญี่ปุ่นเพื่อที่จะขายผลิตภัณฑ์ SAF เป็นจำนวนอยางมี นัยสำคัญเป็นเวลา 10 ปีใหแก Cosmo Oil โดยบริษัทคาดใชเงินลงทุนในโครงการประมาณ 1 หมื่นลาน บาท ทั้งนี้เราคูาควาโครงการ SAF จะชวยเพิ่ม EBITDA ราว 3.3 พันลานบาทตอปี และชวยเพิ่มกำไรขึ้น ราว 2.0 พันถานบาทตอปี บุนสมมติฐานของ i) อัตูรากำลังผลิตที่ 100%, ii) spread ของ SAF อยูที่ US\$0.89/liter และ jii) การใครับสิทธิประโยชนยกเวนภาษีจาก BOI เป็นเวลา 8 ปี ดังนั้นเราจึงปรับเพิ่ม ประมาณูการกำไรขึ้นอีก 8% เป็น 1.32ู หมู่นลานบาทในปี 2568F เพราะได้เรารวมผลบวกจากูโครงการ SAF ไว้ในประมาณการทางการเงินครั้งนี้ด้วย ขณะที่เรายังคงประมาณการกำไรปี 2567F ไว้เช่นเดิมที่ 1.06 หมื่นถ้านบาท

คาดกำไรใน 1067F ดีขึ้น 0o0 อยางมีนัยสำคัญ

เราลาดกำไรใน 1Q67F พงน QoQ อย เม่นยดุ เหยู
เราลาดกำไรใน 1Q67F ของ BCP พื้นตัวเดน QoQ เนื่องจาก i) ไม่มีการบันทึกผลขาดทุนจากการดอยคา
2.2 พันล้านบาทจากแหลง Stattford ของ OKEA เหมือนที่เกิดขึ้นใน 4Q66, ii) คาการกลั่นดีขึ้น และ iii)
มีอัตราการกลั่นน้ำมันดิบสูงขึ้นจากโรงกลั่น Bangchak Sriracha (BSRC.BK/BSRC TB)\* โดยเราคาด
market GRM ของ BCP สูงขึ้น QoQ ใน 1Q67F เนื่องจาก i) การผลิตน้ำมันเบนซินหยุดชะงักจากพายุฤดู
หนาวที่ประเทศสหรัฐฯ, ii) การปิดชอมบำรุงโรงกลั่นหลายแหงในเอเชีย, iii) สดอกน้ำมันกลุ่ม middle
distillate ยังคงอยู่ในระดับที่ทำ โดยต่ำกวาระดับคาเฉลี่ยหาปียอนหลัง และ iv) ปริมาณการผลิตของโรง
กลั่นน้ำมันในรัสเซียหายไป 800-900KBD หลังจากถูกโจมตีดวยโดรนของยูเครน ทำให spread ของ
น้ำมันเบนซินและน้ำมันดีเซลใน 1QTD67 พุ่งขึ้น 40% QoQ เป็น US\$17.5/bbl และ 11% QoQ เป็น
US\$23.4/bbl ตามลำดับ นอกจากนี้ BSRC ยังสามารถเพิ่มอัตราการกลั่นน้ำมันดิบเป็น 150-155KBD ใน
1Q67F ซึ่งนับเป็นสถิติสูงสุดใหม โดยเพิ่มขึ้น 26-30% จาก 119KBD ใน 4Q66 เนื่องจากไม่มีการปิด
หนวย CDU#2 เหมือนใน 4Q66 รวมทั้งมีอุปสงคน้ำมันจาก BCP มากขึ้น

Valuation & action

เราปรับเพิ่มราคาเป้าหมายปี 2567F ค้วยวิธี SoTP ขึ้นเป็น 50.00 บาท จากเคิม 46.00 บาท หลังจากเรา ปรับเพิ่ม EV/EBITDA สำหรับธุรกิจโรงกุลั่นของ BCP ขึ้นเป็น 7.0x จากเคิม 6.5x เพื่อสะทอนผลบาก จากโครงการ SAF นอกจากนั้น เราเชื่อวาราคาหุ้นจะได้แรงหนุนจาก i) คาคกำไรใน 1Q67F เพิ่มขึ้น QoQ อย่างมีนัยสำคัญ, ii) การรับรูสวนแบงกำไรจาก BSRC เต็มปีเป็นปีแรก และ iii) ไครับผลบวกจาก โครงการ SAF ที่กำลังจะเปิดดำเนินการใน 1Q68F แต่อย่างไรก็ตาม เรายังคงคำแนะนำถือ BCP

#### Risks

ความผันผวนของราคาน้ำมันและ GRM รวมทั้งแผนการหยุดซ่อมบำรุงของโรงกลั่นน้ำมัน (Turnaround Maintenance : TAM) เป็นเวลา 27 วันในเดือนพฤษภาคม 2567

#### Key financials and valuations

|                           | Dec-21A | Dec-22A | Dec-23A | Dec-24F | Dec-25F |
|---------------------------|---------|---------|---------|---------|---------|
| Revenue (Bt mn)           | 199,417 | 328,017 | 385,853 | 545,748 | 561,468 |
| Gross profit (Bt mn)      | 23,156  | 45,081  | 33,075  | 45,379  | 45,339  |
| Normalized profit (Bt mn) | 9,012   | 15,420  | 22,680  | 10,602  | 13,209  |
| Net profit (Bt mn)        | 7,624   | 12,575  | 13,233  | 10,602  | 13,209  |
| EPS (Bt)                  | 5.54    | 9.13    | 9.61    | 7.70    | 9.59    |
| DPS (Bt)                  | 2.00    | 2.25    | 2.00    | 2.00    | 2.50    |
| EPS growth (%)            | N.A.    | 64.9    | 5.2     | (19.9)  | 24.6    |
| P/E (x)                   | 4.6     | 3.4     | 4.7     | 5.8     | 4.7     |
| P/B (x)                   | 0.8     | 0.8     | 1.0     | 0.9     | 0.8     |
| EV/EBITDA (x)             | 4.2     | 2.2     | 4.8     | 3.5     | 3.3     |
| Net debt to equity (x)    | 1.1     | 0.8     | 1.3     | 0.9     | 0.8     |
| Dividend yield (%)        | 7.9     | 7.1     | 4.5     | 4.5     | 5.6     |
| Return on avg. equity (%) | 11.9    | 16.4    | 14.4    | 10.1    | 11.4    |



#### OKEA ตั้งเป้าหมายการผลิตอยู่ที่ 100KBOED ในปี 2573F

OKEA ซึ่ง BCP ถือหุ้น 45.44% มีแผนเพิ่มการผลิตน้ำมันดิบและกาชเป็น 35-40KBOED ในปี 2567F เพิ่มขึ้น 42-63% YoY หลังจากที่บริษัทเพิ่งเข้าซื้อแหลง Stattjord เมื่อวันที่ 29 ธันวาคม 2566 โดยกาดว่าโครงการนี้จะมีกำลังการผลิตสุทธิประมาณ 11-12KBOED ให้กับ OKEA ซึ่งแหลง Stattjord เป็นแหลงผลิตที่ใหญ่เป็นอันดับสามบนไหลทวีปนอร์เวย (Norwegian continental shelf: NCS) โดยมีประวัติการผลิตน้ำมันดิบอย่างต่อเนื่อง OKEA ยังรายงานปริมาณสำรองสุทธิ (2P) ที่ 83.2mmboe ณ สิ้นปี 2566 (+38% YoY) ในเดียวกันบริษัทมี reserve life อยู่ที่ 6-7 ปี นอกจากนี้ ผู้บริหารของ OKEA จะรวมมืออย่างใกล้ชิดกับ operator เพื่อเพิ่มกำลังการผลิตให้มีเสถียรภาพและ ยึดอายูแหลงการผลิตเพิ่มขึ้น

Figure 1: OKEA's production growth



Source: Company data, KGI Securities Research

Figure 2: Key assumptions for BCP

|                             | 2021  | 2022  | 2023  | 2024F | 2025F |
|-----------------------------|-------|-------|-------|-------|-------|
| <u>Benchmark</u>            |       |       |       |       |       |
| Dubai crude (US\$/bbl)      | 69    | 96    | 82    | 75    | 70    |
| Gasoline spread (US\$/bbl)  | 11.1  | 18.8  | 12.6  | 13.0  | 13.0  |
| Jet oil spread (US\$/bbl)   | 5.8   | 30.3  | 23.6  | 20.0  | 20.0  |
| Diesel spread (US\$/bbl)    | 6.7   | 34.3  | 21.1  | 20.0  | 20.0  |
| LSFO spread (US\$/bbl)      | 6.1   | 13.0  | 6.3   | 5.0   | 5.0   |
| Refinery (only BCP)         |       |       |       |       |       |
| Market GRM (US\$/bbl)       | 4.5   | 14.3  | 9.5   | 8.6   | 8.8   |
| Crude run (KBD)             | 99    | 123   | 120   | 111   | 122   |
| Green power plant           |       |       |       |       |       |
| BCPG's gross profit (Bt mn) | 3,061 | 3,427 | 2,473 | 2,593 | 3,091 |
| Oil marketing (only BCP)    |       |       |       |       |       |
| Marketing margin (Bt/liter) | 0.72  | 0.93  | 0.92  | 0.90  | 0.90  |
| Sales volume (mn liters)    | 4,853 | 5,977 | 6,490 | 6,966 | 7,238 |
| <u>E&amp;P</u>              |       |       |       |       |       |
| OKEA sales volume (KBOED)   | 15.8  | 16.3  | 28.8  | 42.5  | 42.5  |
| OKEA selling price          |       |       |       |       |       |
| - Liquid (US\$/bbl)         | 65.3  | 98.4  | 80.1  | 70.2  | 65.7  |
| - Gas (US\$/mmbtu)          | 17.6  | 24.7  | 14.6  | 13.0  | 10.0  |
| Bangchak Sriracha (BSRC)    |       |       |       |       |       |
| BSRC's earnings (Bt mn)     | -     | -     | 545   | 4,656 | 4,950 |



#### Figure 3: Company profile

Bangchak Corporation (BCP) is one of Thailand's leading petroleum companies. It imports crude oil from the Middle East, the Far East and indigenous sources and refines it into products with a maximum crude-processing capacity of 120KBD. The company also operates more than 1,000 service stations and has expanded its business to green business such as solar farms, wind farms, geothermal power plants, and lithium mining.

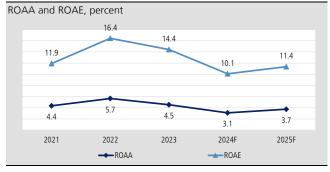
Source: Company data, KGI Securities Research

Figure 5: Gross profit



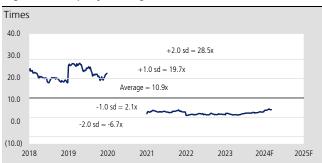
Source: Company data, KGI Securities Research

Figure 7: Company ROAA and ROAE



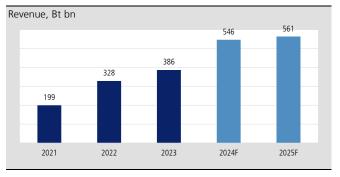
Source: Company data, KGI Securities Research

Figure 9: Company trading PER



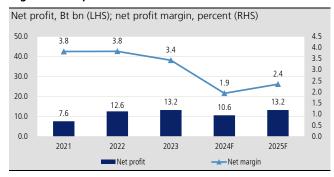
Source: KGI Securities Research

Figure 4: Revenue



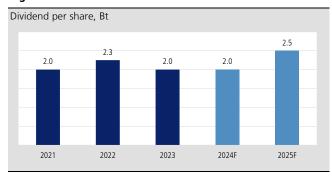
Source: Company data, KGI Securities Research

Figure 6: Net profit



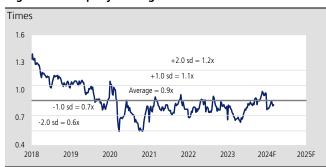
Source: Company data, KGI Securities Research

Figure 8: Dividend



Source: Company data, KGI Securities Research

Figure 10: Company trading PB



Source: KGI Securities Research



#### **Quarterly Income Statement**

| (Bt mn)                      | Mar-21A  | Jun-21A  | Sep-21A  | Dec-21A  | Mar-22A  | Jun-22A  | Sep-22A  | Dec-22A  | Mar-23A  | Jun-23A  | Sep-23A  | Dec-23A   |
|------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|
| Income Statement (Bt mn)     |          |          |          |          |          |          |          |          |          |          |          |           |
| Revenue                      | 41,230   | 43,775   | 47,649   | 66,762   | 69,055   | 83,796   | 76,951   | 98,215   | 80,380   | 68,023   | 94,346   | 143,104   |
| Cost of Goods Sold           | (36,627) | (40,032) | (41,746) | (57,855) | (57,148) | (65,674) | (67,743) | (92,372) | (72,149) | (63,029) | (82,110) | (135,490) |
| Gross Profit                 | 4,603    | 3,744    | 5,903    | 8,907    | 11,908   | 18,123   | 9,208    | 5,842    | 8,231    | 4,994    | 12,236   | 7,614     |
| Operating Expenses           | (1,443)  | (1,628)  | (1,652)  | (2,429)  | (1,669)  | (2,074)  | (2,109)  | (3,351)  | (1,860)  | (2,100)  | (2,895)  | (4,262)   |
| Other incomes                | 142      | 176      | 777      | 185      | 350      | 477      | 455      | 572      | 627      | 718      | 584      | 851       |
| Operating Profit             | 3,301    | 2,291    | 5,027    | 6,662    | 10,588   | 16,526   | 7,554    | 3,063    | 6,998    | 3,612    | 9,925    | 4,202     |
| Depreciation of fixed assets | 1,671    | 1,719    | 2,400    | 2,285    | 2,267    | 2,474    | 2,422    | 2,840    | 2,804    | 2,669    | 4,138    | 4,760     |
| Operating EBITDA             | 4,972    | 4,010    | 7,427    | 8,948    | 12,855   | 19,000   | 9,976    | 5,904    | 9,802    | 6,281    | 14,062   | 8,962     |
| Non-Operating Income         | 0        | 0        | 0        | 133      | 0        | 0        | 1,460    | 1,146    | 1,225    | 210      | 0        | 1,266     |
| Interest Income              | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0         |
| Other Non-op Income          | 0        | 0        | 0        | 133      | 0        | 0        | 1,460    | 1,146    | 1,225    | 210      | 0        | 1,266     |
| Non-Operating Expenses       | (893)    | (720)    | (1,525)  | (809)    | (2,155)  | (7,464)  | (1,093)  | (1,005)  | (1,032)  | (1,000)  | (1,730)  | (1,634)   |
| Interest Expenses            | (464)    | (518)    | (748)    | (809)    | (836)    | (1,043)  | (1,093)  | (1,005)  | (1,032)  | (1,000)  | (1,315)  | (1,634)   |
| Other Non-op Expenses        | (429)    | (202)    | (777)    | 0        | (1,320)  | (6,422)  | 0        | 0        | 0        | 0        | (415)    | 0         |
| Net Investment Income/(Loss) | 194      | 512      | 177      | 159      | 148      | (6)      | 42       | 5        | 29       | (40)     | 211      | 139       |
| Pre-tax Profit               | 2,602    | 2,083    | 3,679    | 6,146    | 8,580    | 9,055    | 7,963    | 3,208    | 7,221    | 2,782    | 8,406    | 3,974     |
| Current Taxation             | (408)    | (195)    | (1,904)  | (1,756)  | (5,347)  | (3,033)  | (3,062)  | (1,410)  | (3,689)  | (1,406)  | (2,478)  | (1,193)   |
| Minorities                   | 358      | 309      | 742      | 811      | 1,147    | 213      | 437      | 780      | 629      | 251      | 184      | (2,388)   |
| Extraordinary items          | 447      | 186      | 787      | (1,822)  | 2,271    | (533)    | (1,994)  | (546)    | (162)    | (667)    | 5,267    | (6,146)   |
| Net Profit                   | 2,284    | 1,765    | 1,820    | 1,756    | 4,356    | 5,276    | 2,470    | 473      | 2,741    | 458      | 11,011   | (977)     |
| EPS (Bt)                     | 1.66     | 1.28     | 1.32     | 1.27     | 3.16     | 3.83     | 1.79     | 0.34     | 1.99     | 0.33     | 8.00     | (0.71)    |
| Margins                      |          |          |          |          |          |          |          |          |          |          |          |           |
| Gross profit margin          | 11.2     | 8.6      | 12.4     | 13.3     | 17.2     | 21.6     | 12.0     | 5.9      | 10.2     | 7.3      | 13.0     | 5.3       |
| Operating EBIT margin        | 8.0      | 5.2      | 10.6     | 10.0     | 15.3     | 19.7     | 9.8      | 3.1      | 8.7      | 5.3      | 10.5     | 2.9       |
| Operating EBITDA margin      | 12.1     | 9.2      | 15.6     | 13.4     | 18.6     | 22.7     | 13.0     | 6.0      | 12.2     | 9.2      | 14.9     | 6.3       |
| Net profit margin            | 5.5      | 4.0      | 3.8      | 2.6      | 6.3      | 6.3      | 3.2      | 0.5      | 3.4      | 0.7      | 11.7     | (0.7)     |
| Growth                       |          |          |          |          |          |          |          |          |          |          |          |           |
| Revenue growth               | (4.3)    | 64.6     | 41.6     | 101.5    | 67.5     | 91.4     | 61.5     | 47.1     | 16.4     | (18.8)   | 22.6     | 45.7      |
| Operating EBIT growth        | N.A.     | N.A.     | 356.6    | 1,904.4  | 220.7    | 621.3    | 50.3     | (54.0)   | (33.9)   | (78.1)   | 31.4     | 37.2      |
| Operating EBITDA growth      | N.A.     | 424.7    | 171.9    | 293.5    | 158.6    | 373.8    | 34.3     | (34.0)   | (23.8)   | (66.9)   | 41.0     | 51.8      |
| Net profit growth            | N.A.     | N.A.     | N.A.     | 598.3    | 90.8     | 199.0    | 35.7     | (73.1)   | (37.1)   | (91.3)   | 345.8    | N.A.      |

56,586

9,941

66,353

9,941

48,738

9,941



| As of 31 Dec (Bt mn)  | 2021    | 2022    | 2023    | 2024F   | 2025F   |
|-----------------------|---------|---------|---------|---------|---------|
| Total Assets          | 201,785 | 242,344 | 340,429 | 346,356 | 358,801 |
| Current Assets        | 69,372  | 111,349 | 121,881 | 137,562 | 148,410 |
| Cash & ST Investments | 32,829  | 47,169  | 36,795  | 41,860  | 50,205  |
| Inventories           | 18,497  | 29,533  | 47,840  | 54,835  | 56,562  |
| Accounts Receivable   | 9,258   | 12,979  | 23,292  | 26,914  | 27,689  |
| Others                | 8,788   | 21,669  | 13,954  | 13,954  | 13,954  |
| Non-current Assets    | 132,413 | 130,995 | 218,548 | 208,794 | 210,391 |
| LT Investments        | 18,744  | 7,136   | 33,406  | 34,656  | 35,906  |
| Net fixed Assets      | 69,233  | 73,018  | 119,374 | 110,494 | 112,860 |
| Others                | 44,436  | 50,841  | 65,768  | 63,643  | 61,625  |
| Total Liabilities     | 132,226 | 158,966 | 240,397 | 236,170 | 236,541 |
| Current Liabilities   | 34,105  | 47,852  | 87,879  | 89,386  | 90,466  |
| Accounts Payable      | 9,779   | 17,912  | 23,464  | 34,272  | 35,351  |
| ST Borrowings         | 11,958  | 12,114  | 29,380  | 20,079  | 20,079  |
| Others                | 12,369  | 17,827  | 35,035  | 35,035  | 35,035  |
| Long-term Liabilities | 98,121  | 111,114 | 152,518 | 146,783 | 146,076 |
| Long-term Debts       | 77,305  | 80,908  | 111,103 | 105,369 | 104,661 |
| Others                | 20,815  | 30,207  | 41,415  | 41,415  | 41,415  |
| Shareholders' Equity  | 69,559  | 83,378  | 100,032 | 110,187 | 122,260 |
| Common Stock          | 1,377   | 1,377   | 1,377   | 1,377   | 1,377   |
| Capital Surplus       | 29,378  | 33,990  | 39,976  | 42,283  | 44,589  |

28,863 38,071

9,941

9,941

Source: KGI Securities Research

Retained Earnings

Perpetual Bond

| Year to 31 Dec (Bt mn)           | 2021   | 2022   | 2023    | 2024F  | 2025F  |
|----------------------------------|--------|--------|---------|--------|--------|
| Forecast Drivers                 |        |        |         |        |        |
| Growth (% YoY)                   |        |        |         |        |        |
| Sales                            | 46.1   | 64.5   | 17.6    | 41.4   | 2.9    |
| OP                               | N.A.   | 106.9  | (33.9)  | 36.8   | (2.8)  |
| EBITDA                           | 500.7  | 90.6   | (20.8)  | 22.5   | 0.3    |
| NP                               | N.A.   | 64.9   | 5.2     | (19.9) | 24.6   |
| EPS                              | N.A.   | 64.9   | 5.2     | (19.9) | 24.6   |
| Profitability (%)                |        |        |         |        |        |
| Gross Margin                     | 11.6   | 13.7   | 8.6     | 8.3    | 8.1    |
| Operating Margin                 | 9.2    | 11.6   | 6.5     | 6.3    | 5.9    |
| EBITDA Margin                    | 12.1   | 14.0   | 9.4     | 8.2    | 8.0    |
| Net Profit Margin                | 3.8    | 3.8    | 3.4     | 1.9    | 2.4    |
| ROAA                             | 4.4    | 5.7    | 4.5     | 3.1    | 3.7    |
| ROAE                             | 11.9   | 16.4   | 14.4    | 10.1   | 11.4   |
| Stability                        |        |        |         |        |        |
| Gross Debt/Equity (%)            | 166.4  | 140.2  | 167.0   | 135.1  | 119.9  |
| Net Debt/Equity (%)              | 111.3  | 76.0   | 126.1   | 93.3   | 75.2   |
| Interest Coverage (x)            | 5.7    | 7.4    | 5.4     | 5.0    | 5.0    |
| Interest & ST Debt Coverage (x)  | 1.0    | 1.8    | 0.8     | 1.2    | 1.1    |
| Cash Flow Interest Coverage (x)  | 6.7    | 4.9    | 9.1     | 4.0    | 4.4    |
| Cash Flow/Interest & ST Debt (x) | 1.2    | 1.2    | 1.3     | 0.9    | 1.0    |
| Current Ratio (x)                | 2.0    | 2.3    | 1.4     | 1.5    | 1.6    |
| Quick Ratio (x)                  | 1.5    | 1.7    | 0.8     | 0.9    | 1.0    |
| Net Debt (Bt mn)                 | 66,374 | 55,793 | 113,629 | 93,529 | 84,476 |
| Per Share Data (Bt)              |        |        |         |        |        |
| EPS                              | 5.5    | 9.1    | 9.6     | 7.7    | 9.6    |
| CFPS                             | 12.3   | 14.1   | 33.0    | 17.6   | 19.2   |
| BVPS                             | 31.6   | 38.3   | 45.2    | 50.9   | 57.9   |
| SPS                              |        |        |         |        | -      |
| EBITDA/Share                     | 17.5   | 33.3   | 26.4    | 32.3   | 32.4   |
| DPS                              | 2.0    | 2.3    | 2.0     | 2.0    | 2.5    |
| Activity                         |        |        |         |        |        |
| Asset Turnover (x)               | 1.1    | 1.5    | 1.3     | 1.6    | 1.6    |
| Days Receivables                 | 16.9   | 14.4   | 22.0    | 18.0   | 18.0   |
| Days Inventory                   | 38.3   | 38.1   | 49.5    | 40.0   | 40.0   |
| Days Payable                     | 5.5    | 6.3    | 6.7     | 6.8    | 6.8    |
| Cash Cycle                       | 49.7   | 46.2   | 64.9    | 51.2   | 51.2   |

Source: KGI Securities Research

#### **Profit & Loss**

| Year to 31 Dec (Bt mn)       | 2021      | 2022      | 2023      | 2024F     | 2025F     |
|------------------------------|-----------|-----------|-----------|-----------|-----------|
| Revenue                      | 199,417   | 328,017   | 385,853   | 545,748   | 561,468   |
| Cost of Goods Sold           | (176,261) | (282,936) | (352,778) | (500,369) | (516,129) |
| Gross Profit                 | 23,156    | 45,081    | 33,075    | 45,379    | 45,339    |
| Operating Expenses           | (7,153)   | (9,204)   | (11,117)  | (14,891)  | (15,788)  |
| Other incomes                | 1,279     | 1,854     | 2,779     | 2,432     | 2,505     |
| Operating Profit             | 17,282    | 37,731    | 24,737    | 32,920    | 32,057    |
| Depreciation of fixed assets | 8,075     | 10,004    | 14,370    | 14,006    | 15,090    |
| Operating EBITDA             | 25,357    | 47,735    | 39,107    | 46,926    | 47,147    |
| Non-Operating Income         | 0         | 0         | 2,287     | 0         | 0         |
| Interest Income              | 0         | 0         | 0         | 0         | 0         |
| Other Non-op Income          | 0         | 0         | 2,287     | 0         | 0         |
| Non-Operating Expenses       | (3,813)   | (9,113)   | (4,980)   | (6,074)   | (6,002)   |
| Interest Expenses            | (2,540)   | (3,977)   | (4,980)   | (6,074)   | (6,002)   |
| Other Non-op Expenses        | (1,274)   | (5,136)   | 0         | 0         | 0         |
| Net Investment Income/(Loss) | 1,042     | 188       | 340       | 1,397     | 1,312     |
| Pre-tax Profit               | 14,511    | 28,807    | 22,383    | 28,243    | 27,367    |
| Current Taxation             | (4,263)   | (12,852)  | (8,766)   | (13,840)  | (10,598)  |
| Minorities                   | 2,221     | 2,577     | (1,325)   | 3,801     | 3,560     |
| Extraordinary items          | (403)     | (802)     | (1,708)   | 0         | 0         |
| Net Profit                   | 7,624     | 12,575    | 13,233    | 10,602    | 13,209    |
| EPS (Bt)                     | 5.54      | 9.13      | 9.61      | 7.70      | 9.59      |

Source: KGI Securities Research

#### **Cash Flow**

| 2021     | 2022  | 2023   | 2024F  | 2025F  |
|----------|---|--|--|--|
| 16,980   | 19,443  | 45,504   | 24,265   | 26,368   |
| 7,624    | 12,575  | 13,233   | 10,602   | 13,209   |
| 8,075    | 10,004  | 14,370   | 14,006   | 15,090   |
| (6,002)  | (6,624)   | (23,068)   | 191  | (1,423)  |
| 7,283    | 3,488   | 40,968   | (534)  | (508)  |
| (5,840)  | (962)   | (72,900)   | (4,252)  | (16,687)   |
| (7,972)  | (7,526)   | (11,503)   | (5,126)  | (17,456)   |
| 0        | 0   | 0  | 0  | 0  |
| 2,132    | 6,564   | (61,397)   | 874  | 768  |
| 9,008    | 11,916  | 34,001   | 19,138   | 8,913  |
| (770)    | (4,570)   | 18,218   | (14,948)   | (1,336)  |
| 0        | 0   | 0  | 0  | 0  |
| 17,280   | 715   | 47,029   | (14,501)   | (200)  |
| (18,050) | (5,285)   | (28,811)   | (447)  | (1,136)  |
| 10,371   | 13,910  | (9,178)  | 5,065  | 8,345  |
|          | 16,980<br>7,624<br>8,075<br>(6,002)<br>7,283<br>(5,840)<br>(7,972)<br>0<br>2,132<br>9,008<br>(770)<br>0<br>17,280<br>(18,050) | 16,980 19,443 7,624 12,575 8,075 10,004 (6,002) (6,624) 7,283 3,488 (5,840) (962) (7,972) (7,526) 0 0 2,132 6,564 9,008 11,916 (770) (4,570) 0 0 17,280 715 (18,050) (5,285) | 16,980 19,443 45,504 7,624 12,575 13,233 8,075 10,004 14,370 (6,002) (6,624) (23,068) 7,283 3,488 40,968 (5,840) (962) (72,900) (7,972) (7,526) (11,503) 0 0 0 2,132 6,564 (61,397) 9,008 11,916 34,001 (770) (4,570) 18,218 0 0 0 17,280 715 47,029 (18,050) (5,285) (28,811) | 16,980         19,443         45,504         24,265           7,624         12,575         13,233         10,602           8,075         10,004         14,370         14,006           (6,002)         (6,624)         (23,068)         191           7,283         3,488         40,968         (534)           (5,840)         (962)         (72,900)         (4,252)           (7,972)         (7,526)         (11,503)         (5,126)           0         0         0         0           2,132         6,564         (61,397)         874           9,008         11,916         34,001         19,138           (770)         (4,570)         18,218         (14,948)           0         0         0         0           17,280         715         47,029         (14,501)           (18,050)         (5,285)         (28,811)         (447) |

Source: KGI Securities Research

#### **Rates of Return on Invested Capital**

| V     |    | cogs            |   | Depreciation |    | Operating Exp. |     | Operating        |  |
|-------|----|-----------------|---|--------------|----|----------------|-----|------------------|--|
| Year  | 1- | Revenue         | + | Revenue      | -+ | Revenue        | - = | Margin           |  |
| 2021  |    | 84.3%           |   | 4.0%         |    | 3.6%           |     | 8.0%             |  |
| 2022  |    | 83.2%           |   | 3.0%         |    | 2.8%           |     | 10.9%            |  |
| 2023  |    | 87.7%           |   | 3.7%         |    | 2.9%           |     | 5.7%             |  |
| 2024F |    | 89.1%           |   | 2.6%         |    | 2.7%           |     | 5.6%             |  |
| 2025F |    | 89.2%           |   | 2.7%         |    | 2.8%           |     | 5.3%             |  |
| V     | 1/ | Working Capital |   | Net PPE      |    | Other Assets   |     | Capital          |  |
| Year  | 1/ | Revenue         | + | Revenue      | -+ | Revenue        | - = | Turnover         |  |
| 2021  |    | 0.18            |   | 0.35         |    | 0.22           |     | 1.34             |  |
| 2022  |    | 0.19            |   | 0.22         |    | 0.15           |     | 1.75             |  |
| 2023  |    | 0.09            |   | 0.31         |    | 0.17           |     | 1.76             |  |
| 2024F |    | 0.09            |   | 0.20         |    | 0.12           |     | 2.45             |  |
| 2025F |    | 0.10            |   | 0.20         |    | 0.11           |     | 2.42             |  |
| Year  |    | Operating       |   | Capital      |    | Cash           |     | After-tax Return |  |
| rear  |    | Margin          | X | Turnover     | Х  | Tax Rate       | =   | on Inv. Capital  |  |
| 2021  |    | 8.0%            |   | 1.3          |    | 64.1           |     | 6.9              |  |
| 2022  |    | 10.9%           |   | 1.8          |    | 49.5           |     | 9.5              |  |
| 2023  |    | 5.7%            |   | 1.8          |    | 60.2           |     | 6.0              |  |
| 2024F |    | 5.6%            |   | 2.5          |    | 43.4           |     | 5.9              |  |
| 2025F |    | 5.3%            |   | 2.4          |    | 55.5           |     | 7.1              |  |

Source: KGI Securities Research



#### **Bangchak Corporation - Recommendation & target price history**



Source: KGI Securities Research



### Company's ESG details

#### **Environment**

- PCP gives the highest priorities to safety and the environment in every work process and activity. The company continually assesses and mitigates potential risks related to oil and chemical spills including marine transportation of crude oil using large tankers and smaller ships, in refining processes, transportation to the oil terminals in Samut Sakorn and Surat Thani as well as transportation to customers to prevent any events that may cause negative impacts to the environment and safety as well as Bangchak's ability to effectively contain and manage spills.
- In addition to maintaining and monitoring air quality in work areas inside and outside the refinery, BCP also monitors indoor air quality at its offices in accordance with the recommended standards of Singapore Standard SS 554: 2009 since 2017. The company implemented air quality measurement parameters as follows: temperature, relative humidity, wind speed, carbon dioxide, carbon monoxide, particulate matter PM 10 and PM 2.5, all volatile organic compounds (VOCs), and formaldehyde. In addition, there are measurements of airborne total bacteria count and airborne total fungi count. Results showed that no measurements exceeded the standard between 2018 and 2021. Since Thailand has been facing a problem with PM 2.5, the company has measured the PM 2.5 count in buildings and workplaces. Alerting employees through internal communications is routine. The company also distributes N95 masks to employees and nearby residents when it is reported that the level of PM 2.5 outside the building exceeds the standard and is harmful to health (Refer to: Situation Report and Air Quality Thailand).

#### Social

- > BCP has upgraded its internal knowledge management system (BCP-KMS) which is the center of sharing knowledge, work experience, lessons learned and tips or tricks for employees, so that the company can store important knowledge which is consistent with the long-term strategy and necessary for the current business operation.
- ➤ BCP emphasizes the collaboration of staff, changing the way of work and enhancing efficiency. Also, innovations and new business creations were highlighted to prepare the organization for a disruptive environment. The company has managed to reskill employees from across functions (such as engineers, analysts, chemists, and quality management staff) to be able to handle sales work, understanding the business operation to support the New Normal and company's policy and culture of I AM BCP.
- > Bangchak Dee Tor Jai: The project is to support locally owned shops in communities. The company supported locally owned shops in communities surrounding the refinery during the COVID-19 outbreaks by ordering food and snacks as well as supporting products and handicrafts from the community to be used in the company's various activities.
- Bangchak Cares for the Community: The project is to reduce dust. BCP partnered with Phra Khanong District Office to help alleviate PM2.5 health problems in the community. BCP gave away 20,000 N95 masks to residents in the communities, schools and government agencies surrounding the refinery.

#### Governance

BCP maintains annual "Excellent" CG scoring From Thai Institute of Directors Association (IOD).

#### **Climate Management (Being the subset of Environment)**

➤ BCP manages GHG emission by using clean energy and fuel in production process, increasing energy efficiency, and expanding renewable and clean energy investment programs. In 2021, total GHG emission was 839,910.54 tons of carbon dioxide equivalent, resulting from GHG emission scope 1 at 821,960.67 tons of carbon dioxide equivalent and GHG emission scope 2 at 17,949.87 tons of carbon dioxide equivalent. (Gross location-based scope 2 GHG emissions: 11,609.19 tons of carbon dioxide equivalent and Gross market -based 2 GHG emission: 1,408 tons of carbon dioxide equivalent).



# **SET ESG Ratings**

| Stock         | Company name                        | SET ESG Ratings | Stock | Company name                           | SET ESG Ratings |
|---------------|-------------------------------------|-----------------|-------|--|-----------------|
| <b>ADVANC</b> | ADVANCED INFO SERVICE               | AAA             | KTC   | KRUNGTHAI CARD                         | AAA             |
| AMATA         | AMATA CORPORATION                   | AAA             | LH    | LAND AND HOUSES                        | Α               |
| AOT           | AIRPORTS OF THAILAND                | Α               | MAJOR | MAJOR CINEPLEX GROUP                   | AA              |
| AP            | AP (THAILAND)                       | AA              | MEGA  | MEGA LIFESCIENCES                      | Α               |
| BAFS          | BANGKOK AVIATION FUEL SERVICES PCL. | AA              | MINT  | MINOR INTERNATIONAL                    | AA              |
| BAM           | BANGKOK COMMERCIAL ASSET MANAGEMEN  | AA              | MTC   | MUANGTHAI CAPITAL                      | Α               |
| BANPU         | BANPU                               | AAA             | OR    | PTT OIL AND RETAIL BUSINESS            | AAA             |
| BBGI          | BBGI                                | AA              | ORI   | ORIGIN PROPERTY                        | AA              |
| BBL           | BANGKOK BANK                        | AA              | OSP   | OSOTSPA                                | AA              |
| BCH           | BANGKOK CHAIN HOSPITAL              | AA              | PLANB | PLAN B MEDIA                           | AA              |
| BCP           | BANGCHAK CORPORATION                | AAA             | PSH   | PRUKSA HOLDING                         | BBB             |
| BCPG          | BCPG                                | AA              | PTT   | PTT                                    | AAA             |
| BDMS          | BANGKOK DUSIT MEDICAL SERVICES      | AA              | PTTEP | PTT EXPLORATION AND PRODUCTION         | AAA             |
| BEM           | BANGKOK EXPRESSWAY AND METRO        | AA              | PTTGC | PTT GLOBAL CHEMICAL                    | AAA             |
| BGRIM         | B.GRIMM POWER                       | AAA             | RATCH | RATCH GROUP                            | AA              |
| BPP           | BANPU POWER                         | AAA             | RBF   | R&B FOOD SUPPLY                        | BBB             |
| BTS           | BTS GROUP HOLDINGS                  | AA              | SAK   | SAKSIAM LEASING                        | Α               |
| CBG           | CARABAO GROUP                       | Α               | SAPPE | SAPPE                                  | BBB             |
| CENTEL        | CENTRAL PLAZA HOTEL                 | Α               | SAT   | SOMBOON ADVANCE TECHNOLOGY             | AA              |
| CK            | CH. KARNCHANG                       | Α               | SAWAD | SRISAWAD CORPORATION                   | BBB             |
| CKP           | CK POWER                            | AAA             | SCB   | SCB X                                  | AA              |
| сом7          | COM7                                | Α               | SCC   | THE SIAM CEMENT                        | AAA             |
| CPALL         | CP ALL                              | AAA             | SCCC  | SIAM CITY CEMENT                       | AA              |
| CPAXT         | CP AXTRA                            | AAA             | SCGP  | SCG PACKAGING                          | AAA             |
| CPF           | CHAROEN POKPHAND FOODS              | AAA             | SHR   | S HOTELS AND RESORTS                   | Α               |
| CPN           | CENTRAL PATTANA                     | AA              | SICT  | SILICON CRAFT TECHNOLOGY               | Α               |
| EGCO          | ELECTRICITY GENERATING              | AA              | SMPC  | SAHAMITR PRESSURE CONTAINER            | AA              |
| ERW           | THE ERAWAN GROUP                    | Α               | SNC   | SNC FORMER                             | Α               |
| GFPT          | GFPT                                | BBB             | SPALI | SUPALAI                                | AA              |
|               | SIAM GLOBAL HOUSE                   | AA              | STEC  | SINO-THAI ENGINEERING AND CONSTRUCTION | Α               |
| GPSC          | GLOBAL POWER SYNERGY                | AA              | STGT  | SRI TRANG GLOVES (THAILAND)            | AAA             |
| GULF          | GULF ENERGY DEVELOPMENT             | AA              | TCAP  | THANACHART CAPITAL                     | Α               |
| HANA          | HANA MICROELECTRONICS               | AA              | TFG   | THAIFOODS GROUP                        | Α               |
| HENG          | HENG LEASING AND CAPITAL            | Α               | тнсом | THAICOM                                | AAA             |
| HMPRO         | HOME PRODUCT CENTER                 | AA              | TISCO | TISCO FINANCIAL GROUP                  | AAA             |
| INTUCH        | INTOUCH HOLDINGS                    | AA              | TOP   | THAI OIL                               | AAA             |
| IRPC          | IRPC                                | AA              | TTB   | TMBTHANACHART BANK                     | AA              |
| IVL           | Indorama ventures                   | AA              | UBE   | UBON BIO ETHANOL                       | Α               |
| KBANK         | KASIKORNBANK                        | AAA             | VGI   | VGI                                    | AA              |
| KEX           | KERRY EXPRESS (THAILAND)            | BBB             | WHA   | WHA CORPORATION                        | AAA             |
| KKP           | KIATNAKIN PHATRA BANK               | BBB             | WHAUP | WHA UTILITIES AND POWER                | AAA             |
| KTB           | KRUNG THAI BANK                     | AAA             | ZEN   | ZEN CORPORATION GROUP                  | AA              |

Source: www.setsustainability.com

**Disclaimer:** The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI)does not confirm, verify, or certify the accuracy and completeness of the assessment result.



## Corporate Governance Report of Thai Listed Companies

|              | A | A | A | A |
|--------------|---|---|---|---|
| and the last |   |   |   |   |

**Companies with Excellent CG Scoring** 

| Stock  | Company name                        | Stock  | Company name                   | Stock  | Company name                           |
|--------|-------------------------------------|--------|--------------------------------|--------|--|
| AAV    | ASIA AVIATION                       | GLOBAL | SIAM GLOBAL HOUSE              | RATCH  | RATCH GROUP                            |
| ADVANC | ADVANCED INFO SERVICE               | GPSC   | GLOBAL POWER SYNERGY           | RBF    | R&B FOOD SUPPLY                        |
| AMA    | AMA MARINE                          | GULF   | GULF ENERGY DEVELOPMENT        | SAT    | SOMBOON ADVANCE TECHNOLOGY             |
| AMATA  | AMATA CORPORATION                   | HANA   | HANA MICROELECTRONICS          | SCB    | SCB X                                  |
| ANAN   | ANANDA DEVELOPMENT                  | HENG   | HENG LEASING AND CAPITAL       | scc    | THE SIAM CEMENT                        |
| AOT    | AIRPORTS OF THAILAND                | HMPRO  | HOME PRODUCT CENTER            | sccc   | SIAM CITY CEMENT                       |
| AP     | AP (THAILAND)                       | INTUCH | INTOUCH HOLDINGS               | SCGP   | SCG PACKAGING                          |
| BAFS   | BANGKOK AVIATION FUEL SERVICES PCL. | IRPC   | IRPC                           | SEAFCO | SEAFCO                                 |
| BAM    | BANGKOK COMMERCIAL ASSET MANAGEMEN  | IVL    | INDORAMA VENTURES              | SHR    | S HOTELS AND RESORTS                   |
| BANPU  | BANPU                               | KBANK  | KASIKORNBANK                   | SICT   | SILICON CRAFT TECHNOLOGY               |
| BBL    | BANGKOK BANK                        | KCE    | KCE ELECTRONICS                | SMPC   | SAHAMITR PRESSURE CONTAINER            |
| BCP    | BANGCHAK CORPORATION                | KEX    | KERRY EXPRESS (THAILAND)       | SNC    | SNC FORMER                             |
| BCPG   | BCPG                                | KKP    | KIATNAKIN PHATRA BANK          | SPALI  | SUPALAI                                |
| BDMS   | BANGKOK DUSIT MEDICAL SERVICES      | KTB    | KRUNG THAI BANK                | SPRC   | STAR PETROLEUM REFINING                |
| BEM    | BANGKOK EXPRESSWAY AND METRO        | KTC    | KRUNGTHAI CARD                 | STEC   | SINO-THAI ENGINEERING AND CONSTRUCTION |
| BGRIM  | B.GRIMM POWER                       | LPN    | L.P.N. DEVELOPMENT             | STGT   | SRI TRANG GLOVES (THAILAND)            |
| BPP    | BANPU POWER                         | MAJOR  | MAJOR CINEPLEX GROUP           | SUN    | SUNSWEET                               |
| BTS    | BTS GROUP HOLDINGS                  | MBK    | MBK                            | SVI    | SVI                                    |
| CENTEL | CENTRAL PLAZA HOTEL                 | MINT   | MINOR INTERNATIONAL            | TACC   | T.A.C. CONSUMER                        |
| CK     | CH. KARNCHANG                       | MTC    | MUANGTHAI CAPITAL              | TCAP   | THANACHART CAPITAL                     |
| CKP    | CK POWER                            | OR     | PTT OIL AND RETAIL BUSINESS    |        | THAICOM                                |
| сом7   | COM7                                | ORI    | ORIGIN PROPERTY                | TISCO  | TISCO FINANCIAL GROUP                  |
| CPALL  | CP ALL                              | OSP    | OSOTSPA                        | TKN    | TAOKAENOI FOOD & MARKETING             |
| CPAXT  | CP AXTRA                            | PLANB  | PLAN B MEDIA                   | TOP    | THAI OIL                               |
| CPF    | CHAROEN POKPHAND FOODS              | PSH    | PRUKSA HOLDING                 | TTB    | TMBTHANACHART BANK                     |
| CPN    | CENTRAL PATTANA                     | PTG    | PTG ENERGY                     | TU     | THAI UNION GROUP                       |
| DELTA  | DELTA ELECTRONICS (THAILAND)        | PTT    | PTT                            | VGI    | VGI                                    |
|        | DOHOME                              | PTTEP  | PTT EXPLORATION AND PRODUCTION | WHA    | WHA CORPORATION                        |
| EGCO   | ELECTRICITY GENERATING              | PTTGC  |                                | _      | WHA UTILITIES AND POWER                |
| GFPT   | GFPT                                | PYLON  | PYLON                          | ZEN    | ZEN CORPORATION GROUP                  |
| GGC    | GLOBAL GREEN CHEMICALS              | QH     | QUALITY HOUSES                 |        |  |



Companies with Very Good CG Scoring

| -             | National State of the Control of the |        |                      |        |                       |
|---------------|--|--------|----------------------|--------|-----------------------|
| Stock         | Company name   | Stock  | Company name         | Stock  | Company name          |
| <b>AEONTS</b> | AEON THANA SINSAP (THAILAND)   | JMT    | JMT NETWORK SERVICES | SFT    | SHRINKFLEX (THAILAND) |
| BCH           | BANGKOK CHAIN HOSPITAL   | LH     | LAND AND HOUSES      | SINGER | SINGER THAILAND       |
| BEC           | BEC WORLD  | M      | MK RESTAURANT GROUP  | SMD    | SAINTMED              |
| BH            | BUMRUNGRAD HOSPITAL  | MEGA   | MEGA LIFESCIENCES    | SNNP   | SRINANAPORN MARKETING |
| CBG           | CARABAO GROUP  | NETBAY | NETBAY               | SPA    | SIAM WELLNESS GROUP   |
| CHG           | CHULARAT HOSPITAL  | PJW    | Panjawattana Plastic | TFG    | THAIFOODS GROUP       |
| ERW           | THE ERAWAN GROUP   | SAK    | SAKSIAM LEASING      | TIDLOR | NGERN TID LOR         |
| ESSO          | ESSO (THAILAND)  | SAPPE  | SAPPE                | TNP    | THANAPIRIYA           |
| HUMAN         | HUMANICA   | SAWAD  | SRISAWAD CORPORATION | UBE    | UBON BIO ETHANOL      |
| IIG           | I&I GROUP  | SFLEX  | STARFLEX             | хо     | EXOTIC FOOD           |



**Companies with Good CG Scoring** 

| Stock | Company name           | Stock | Company name             | Stock | Company name      |
|-------|------------------------|-------|--------------------------|-------|-------------------|
| AU    | AFTER YOU              | LPH   | LADPRAO GENERAL HOSPITAL | TPCH  | TPC POWER HOLDING |
| EKH   | EKACHAI MEDICAL CARE   | MENA  | MENA TRANSPORT           |       |                   |
| JMART | JAYMART GROUP HOLDINGS | SISB  | SISB                     |       |                   |

Companies classified Not in the three highest score groups

| Stock | Company name       | Stock | Company name           | Stock | Company name          |
|-------|--------------------|-------|------------------------|-------|-----------------------|
| BBGI  | BBGI               | NTSC  | Nutrition SC           | TGE   | THACHANG GREEN ENERGY |
| BTG   | BETAGRO            | PLT   | Pilatus Marine         |       |                       |
| ITC   | i-Tail Corporation | PQS   | Premier Quality Starch |       |                       |

Source: www.thai-iod.com

**Disclaimer**: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



# **Anti-corruption Progress Indicator**

#### **Level 5: Extended**

| Stock  | Company name                   | Stock  | Company name                 | Stock  | Company name                              |
|--------|--------------------------------|--------|------------------------------|--------|---|
| ADVANC | ADVANCED INFO SERVICE          | GLOBAL | SIAM GLOBAL HOUSE            | QH     | QUALITY HOUSES                            |
| ANAN   | ANANDA DEVELOPMENT             | GPSC   | GLOBAL POWER SYNERGY         | RATCH  | RATCHABURI ELECTRICITY GENERATING HOLDING |
| BBL    | BANGKOK BANK                   | HMPRO  | HOME PRODUCT CENTER          | ROBINS | ROBINSON DEPARTMENT STORE                 |
| BCH    | BANGKOK CHAIN HOSPITAL         | IRPC   | IRPC                         | SCC    | THE SIAM CEMENT                           |
| BDMS   | BANGKOK DUSIT MEDICAL SERVICES | KBANK  | KASIKORNBANK                 | SIRI   | SANSIRI                                   |
| BIGC   | BIG C SUPERCENTER              | KCE    | KCE ELECTRONICS              | SPALI  | SUPALAI                                   |
| CK     | CH. KARNCHANG                  | KKP    | KIATNAKIN BANK               | STEC   | SINO-THAI ENGINEERING AND CONSTRUCTION    |
| DCC    | DYNASTY CERAMIC                | KTB    | KRUNG THAI BANK              | TCAP   | THANACHART CAPITAL                        |
| DELTA  | DELTA ELECTRONICS (THAILAND)   | LPH    | LADPRAO GENERAL HOSPITAL     | TISCO  | TISCO FINANCIAL GROUP                     |
| DRT    | DIAMOND ROOFING TILES          | PACE   | PACE DEVELOPMENT CORPORATION | TMT    | THAI METAL TRADE                          |
| EGC0   | ELECTRICITY GENERATING         | PTT    | PTT                          | TOP    | THAI OIL                                  |
| GFPT   | GFPT                           | PTTGC  | PTT GLOBAL CHEMICAL          |        |   |

#### **Level 4: Certified**

| Stock  | Company name               | Stock  | Company name                   | Stock  | Company name               |
|--------|----------------------------|--------|--------------------------------|--------|----------------------------|
| AAV    | ASIA AVIATION              | ERW    | THE ERAWAN GROUP               | SAPPE  | SAPPE                      |
| AP     | ASIAN PROPERTY DEVELOPMENT | GLOW   | GLOW ENERGY                    | SAWAD  | SRISAWAD POWER 1979        |
| BA     | BANGKOK AIRWAYS            | GUNKUL | GUNKUL ENGINEERING             | SCB    | THE SIAM COMMERCIAL BANK   |
| BANPU  | BANPU                      | ILINK  | INTERLINK COMMUNICATION        | SCN    | SCAN INTER                 |
| BCP    | THE BANGCHAK PETROLEUM     | KTC    | KRUNGTHAI CARD                 | SEAFCO | SEAFCO                     |
| ВН     | BUMRUNGRAD HOSPITAL        | LH     | LAND AND HOUSES                | SVI    | SVI                        |
| BJCHI  | BJC HEAVY INDUSTRIES       | LPN    | L.P.N. DEVELOPMENT             | TASCO  | TIPCO ASPHALT              |
| CBG    | CARABAO GROUP              | MAKRO  | SIAM MAKRO                     | TKN    | TAOKAENOI FOOD & MARKETING |
| CENTEL | CENTRAL PLAZA HOTEL        | MALEE  | MALEE SAMPRAN                  | TMB    | TMB BANK                   |
| CHG    | CHULARAT HOSPITAL          | MINT   | MINOR INTERNATIONAL            | TRT    | TIRATHAI                   |
| CKP    | CK POWER                   | MODERN | MODERNFORM GROUP               | TRUE   | TRUE CORPORATION           |
| CPF    | CHAROEN POKPHAND FOODS     | NOK    | NOK AIRLINES                   | TVO    | THAI VEGETABLE OIL         |
| CPN    | CENTRAL PATTANA            | PTTEP  | PTT EXPLORATION AND PRODUCTION |        |                            |
| DTAC   | TOTAL ACCESS COMMUNICATION | PYLON  | PYLON                          |        |                            |

#### Level 3: Established

| Stock | Company name                 | Stock | Company name      | Stock | Company name            |
|-------|------------------------------|-------|-------------------|-------|-------------------------|
| BEM   | BANGKOK EXPRESSWAY AND METRO | MTLS  | MUANGTHAI LEASING | SPRC  | STAR PETROLEUM REFINING |
| CPALL | CP ALL                       | SCI   | SCI ELECTRIC      |       |                         |

#### No progress

| Stock | Company name         | Stock | Company name       | Stock | Company name      |
|-------|----------------------|-------|--------------------|-------|-------------------|
| AOT   | AIRPORTS OF THAILAND | BPP   | BANPU POWER        | FN    | FN FACTORY OUTLET |
| BCPG  | BCPG                 | BTS   | BTS GROUP HOLDINGS | ТРСН  | TPC POWER HOLDING |

Source: www.cgthailand.org

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| Rating    |          | Definition  |

#### **KGI's Ratings**

| Rating            | Definition  |
|-------------------|---|
| Outperform (OP)   | The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)   |
| Neutral (N)       | The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)  |
| Under perform (U) | The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).   |
| Not Rated (NR)    | The stock is not rated by KGI.  |
| Restricted (R)    | KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances.   |
|                   | Excess return = 12M target price/current price-   |
| Note              | When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically. |

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