

# JMT Network Services

(JMT.BK/JMT TB)\*

## Outperform Maintained

Price as of 13 Feb 2024	24.90
12M target price (Bt/shr)	32.00
Unchanged/Revised up(down)(%)	(22.6)
Upside/downside (%)	28.5

### Key messages

ผลประกอบการใน 4Q66 พื้นตัวดีขึ้น แต่ยังคงต่ำกว่าประมาณการโดยผลการดำเนินงานของ JMT เอง (ไม่รวม JK) ซึ่งดูอ่อนแอ และในปี 2566 โตได้เพียงหลักเดียวตัว ๆ ซึ่งผู้บริหารคาดว่าสถานการณ์จะยังเป็นเช่นนี้ต่อเนื่องใน 1H67 ซึ่งทำให้เราปรับลดประมาณการกำไรปี 2567/2568 ลง 6%/7%, ปรับลด PE เหลือ 20x (จากเดิม 25x) ทำให้ได้ราคาเป้าหมายปี 2567F ใหม่ที่ 32 บาท (ลดลงจาก 42 บาท)

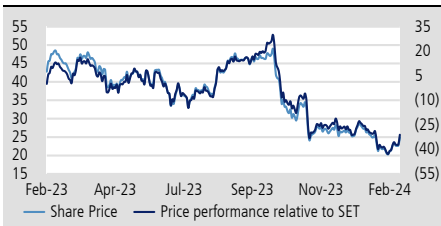
### Trading data

Mkt cap (BtBn/US\$m)	36,348/1,021		
Outstanding shares (mn)	1,460		
Foreign ownership (mn)	61.0		
3M avg. daily trading (mn)	19.81		
52-week trading range (Bt)	20.3-50.0		
Performance (%)	3M	6M	12M
Absolute	-3.3	-42.1	-50.2
Relative	-1.6	-36.4	-40.9

### Quarterly EPS

2021	0.28	0.26	0.32	0.35
2022	0.27	0.30	0.31	0.34
2023	0.31	0.38	0.32	0.37

### Share price chart



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## ภาวะเศรษฐกิจกดดันให้การเก็บหนี้ที่โตได้ยากขึ้น

### Event

ประชุมนักวิเคราะห์, ปรับลดประมาณการกำไร และราคาเป้าหมาย

### Impact

#### ผลประกอบการ 4Q66 ดีขึ้น แต่ยังคงต่ำกว่าที่คาดไว้

กำไรสุทธิของ JMT ใน 4Q66 อยู่ที่ 540 ล้านบาท (+16% QoQ, +11% YoY) ต่ำกว่าประมาณการของเรา 15% เพราะยอดกระแสเงินสดจากการจัดเก็บหนี้ (cash collection) ต่ำกว่าที่คาดไว้ และต้นทุนการตัดจำหน่ายทรัพย์สิน (amortization) สูงเกินคาด โดยยอดกระแสเงินสดจากการจัดเก็บหนี้ใน 4Q66 อยู่ที่ 2.5 พันล้านบาท (1.5 พันล้านบาทจาก JMT และ 968 ล้านบาทจาก JK) และในปี 2566 อยู่ที่ 8.7 พันล้านบาท (2.9 พันล้านบาทจาก JK) ทั้งนี้ เนื่องจากผลประกอบการใน 4Q66 ต่ำกว่าประมาณการ จึงทำให้กำไรเพิ่มปีอยู่ที่ 2.0 พันล้านบาท (+15%) ต่ำกว่าประมาณการของเรา 5%

#### พอร์ตหนี้ที่อยู่ภายใต้ JMT (ไม่รวม JK) ยังอ่อนแอ

JMT ใช้เงินไปประมาณ 900 ล้านบาทใน 4Q66 และ 7.2 พันล้านบาทในปี 2566 เพื่อซื้อ NPLs มูลค่าประมาณ 1.00 แสนล้านบาทในปี 2566 (ไม่รวม JK) อย่างไรก็ตาม ยอดกระแสเงินสดจากการจัดเก็บหนี้ อยู่ที่ 5.8 พันล้านบาท เพิ่มขึ้นเพียง 5% ซึ่งต่ำกว่าเป้าหมายของบริษัทที่ประมาณ 6 พันล้านบาท โดยบริษัทชี้แจงว่าภาวะเศรษฐกิจที่อ่อนแอทำให้ลูกหนี้ไม่สามารถชำระหนี้ได้ และการที่ธนาคารไม่ยอมปล่อยกู้ ทำให้ลูกหนี้ไม่สามารถหาแหล่งเงินทุนมารีไฟแนนซ์หนี้ได้

#### ผลการดำเนินงานของ JK ดีเกินคาดทั้งใน 4Q66 และในปี 2566

จากบทสรุปของ KBANK ธนาคารได้ขายหนี้เสียออกไปให้ JK ประมาณ 7 หมื่นล้านบาทในปี 2566 โดยยอดกระแสเงินสดจากการจัดเก็บหนี้ของ JK อยู่ที่ 968 ล้านบาทใน 4Q66 (+48% QoQ และ +21% YoY) และ 2.9 พันล้านบาทในปี 2566 ซึ่งช่วยชดเชยยอดกระแสเงินสดจากการจัดเก็บหนี้ที่ขาดไปของ JMT เองไปได้บางส่วน ทั้งนี้ เนื่องจาก JMT ถือหุ้นอยู่ 45% จึงรับรู้ส่วนแบ่งกำไรจาก JK 161 ล้านบาท ใน 4Q66 (+41% QoQ, +156% YoY)

#### ปรับลดประมาณการกำไรปี 2567/2568 ลง 6%/7%, ปรับลดราคาเป้าหมายปี 2567F เหลือ 32.00 บาท

เนื่องจากจากการที่ยอดกระแสเงินสดจากการจัดเก็บหนี้ในพอร์ตของ JMT เองต่ำเกินคาด ผู้บริหารจึงคาดว่าสถานการณ์จะยังเป็นเช่นนี้ต่อไปใน 1H67 และการเติบโตจะมาจาก JK เป็นหลัก ซึ่งทำให้เราปรับลดสมมติฐานยอดกระแสเงินสดจากการจัดเก็บหนี้ในปีนี้และปีหน้าลงเหลือ 1.00 หมื่นล้านบาท /1.14 หมื่นล้านบาท (จากเดิมที่ 1.07 หมื่นล้านบาท/1.24 หมื่นล้านบาท) นอกจากนี้ เรายัง de-rate PE เหลือ 20x (จากเดิม 25x) ทำให้ได้ราคาเป้าหมายปี 2567F ใหม่ที่ 32.00 บาท ทั้งนี้ เนื่องจากราคาหุ้นปรับลงและอ็อปไซดจากราคาเป้าหมาย เรายังคงคำแนะนำซื้อ

### Risks

ยอดกระแสเงินสดจากการจัดเก็บหนี้ต่ำกว่าที่คาดไว้ และทำให้ผลของ.ด้ารองฯ (ECL) เพิ่มขึ้น .

### Key financials and valuations

	Dec-21A	Dec-22A	Dec-23A	Dec-24F	Dec-25F	Dec-26F
Revenue (Bt mn)	3,625	4,408	5,086	6,141	6,897	8,233
Net income (Bt mn)	1,400	1,746	2,011	2,413	2,932	3,565
EPS (Bt)	1.02	1.20	1.38	1.65	2.01	2.44
DPS (Bt/sh)	0.82	0.90	1.03	1.24	1.51	1.83
EPS Growth (%)	-4.5%	16.8%	15.2%	20.1%	21.5%	21.6%
Dividend Yield (%)	1.2%	1.8%	4.2%	5.0%	6.1%	7.4%
Gearing (x)	0.47	0.53	0.61	0.65	0.71	0.74
P/E (x)*	66.39	41.80	17.93	15.05	12.39	10.19
P/BV (x)	4.9	3.2	1.3	1.3	1.2	1.2
ROAA (%)*	5.0%	5.2%	4.7%	5.4%	5.8%	6.7%
ROAE (%)*	11.3%	8.3%	8.0%	9.4%	10.1%	11.8%

Source: Company data, KGI Securities Research

\*The Company may be issuer of Derivative Warrants on these securities.

**Figure 1: JMT's quarterly earnings**

Bt mn	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	% chg		2022	2023	% chg
									QoQ	YoY			
Revenues from debt collection	68.9	75.0	81.8	101.7	93.7	84.2	88.0	89.3	1.5%	-12.2%	327	355	8.5%
Interest and div. income	638.9	648.9	646.1	681.1	724.1	850.9	937.9	987.2	5.3%	45.0%	2,615	3,500	33.8%
Gain (loss) on investment	312.0	305.8	303.0	266.3	257.2	237.9	203.6	215.7	5.9%	-19.0%	1,187	914	-23.0%
<b>Total</b>	<b>1,020</b>	<b>1,030</b>	<b>1,031</b>	<b>1,049</b>	<b>1,075</b>	<b>1,173</b>	<b>1,230</b>	<b>1,292</b>	<b>5.1%</b>	<b>23.2%</b>	<b>4,130</b>	<b>4,770</b>	<b>15.5%</b>
Cost of services	(240.1)	(267.5)	(271.2)	(319.3)	(311.2)	(310.8)	(323.4)	(361.9)	11.9%	13.3%	(1,098)	(1,307)	19.0%
<b>Gross profit</b>	<b>779.7</b>	<b>762.2</b>	<b>759.7</b>	<b>729.8</b>	<b>763.8</b>	<b>862.2</b>	<b>906.2</b>	<b>930.4</b>	<b>2.7%</b>	<b>27.5%</b>	<b>3,031</b>	<b>3,463</b>	<b>14.2%</b>
Other income	(17.6)	(49.3)	10.0	34.9	35.65	39.95	45.47	36.86	-18.9%	5.7%	(22)	158	
Insurance income	58.9	57.5	69.0	93.4	74.7	76.2	78.3	87.1	11.2%	-6.7%	279	316	13.5%
Equity income	-	(0.0)	35.3	62.6	133.7	129.6	114.0	160.5	40.8%	156.6%	98	538	>100%
<b>Profit before expenses</b>	<b>762.1</b>	<b>713.1</b>	<b>806.0</b>	<b>826.0</b>	<b>933.2</b>	<b>1,032.0</b>	<b>1,065.7</b>	<b>1,127.4</b>	<b>5.8%</b>	<b>36.5%</b>	<b>3,107</b>	<b>4,158</b>	<b>33.8%</b>
Administrative expenses	(176.0)	(196.3)	(175.0)	(242.2)	(187.2)	(196.3)	(204.6)	(205.1)	0.3%	-15.3%	(789)	(793)	0.5%
Provisioning expense	(111.7)	0.3	(93.4)	60.1	(113.1)	(57.0)	(166.2)	(126.1)	-24.1%	-309.8%	(145)	(462)	219.8%
<b>Operating profit</b>	<b>474.5</b>	<b>517.1</b>	<b>537.7</b>	<b>643.9</b>	<b>632.9</b>	<b>778.7</b>	<b>695.0</b>	<b>796.5</b>	<b>14.6%</b>	<b>23.7%</b>	<b>2,173</b>	<b>2,903</b>	<b>33.6%</b>
Finance cost	(71.4)	(65.9)	(51.4)	(94.2)	(95.0)	(109.2)	(129.8)	(132.1)	1.8%	40.3%	(283)	(466)	64.7%
<b>Pre-tax profit</b>	<b>403.0</b>	<b>451.2</b>	<b>486.3</b>	<b>549.7</b>	<b>537.9</b>	<b>669.5</b>	<b>565.2</b>	<b>664.4</b>	<b>17.5%</b>	<b>20.9%</b>	<b>1,890</b>	<b>2,437</b>	<b>28.9%</b>
Income tax expenses	(63.3)	(47.6)	(34.7)	(63.0)	(81.4)	(95.3)	(85.6)	(100.8)	17.8%	60.0%	(209)	(363)	74.0%
<b>Profit for the year</b>	<b>339.7</b>	<b>403.6</b>	<b>451.6</b>	<b>486.7</b>	<b>456.5</b>	<b>574.3</b>	<b>479.7</b>	<b>563.5</b>	<b>17.5%</b>	<b>15.8%</b>	<b>1,682</b>	<b>2,074</b>	<b>23.3%</b>
MI	(27.3)	(29.7)	(4.0)	(3.1)	3.4	23.2	13.4	22.9	71.6%	-847.9%	(64)	63	-198.4%
<b>Net profit</b>	<b>367.0</b>	<b>433.3</b>	<b>455.5</b>	<b>489.8</b>	<b>453.1</b>	<b>551.0</b>	<b>465.9</b>	<b>541.0</b>	<b>16.1%</b>	<b>10.5%</b>	<b>1,746</b>	<b>2,011</b>	<b>15.2%</b>
<b>EPS (Bt)</b>	<b>0.27</b>	<b>0.30</b>	<b>0.31</b>	<b>0.34</b>	<b>0.31</b>	<b>0.38</b>	<b>0.32</b>	<b>0.37</b>	<b>16.1%</b>	<b>10.4%</b>	<b>1.21</b>	<b>1.38</b>	<b>13.6%</b>
<b>Key figures and ratios</b>													
A/R	16,240	15,899	15,005	17,577	18,248	20,035	21,694	21,814					
Loan loss reserve	(664)	(684)	(787)	(744)	(801)	(964)	(1,051)	(1,085)					
Purchasing distress assets	728	375	536	4,742	1,392	2,694	2,216	916	-58.7%	-80.7%	6,380	7,218	13%
Implied pricing	14.4%	18.1%	12.1%	n.a.	n.a.	n.a.	n.a.	n.a.					
Cash collection	1,458	1,337	1,416	1,337	1,369	1,561	1,330	1,518	14.1%	13.5%	5,548	5,778	4%
Cash collection (including JK)	1,458	1,337	1,416	2,134	1,944	2,299	1,981	2,486			6,345	8,710	37%
- JK AMC				797	575	738	651	968	48.7%	21.5%	797	2,932	
- Amort. of investment cost	593	463	541	462	506	649	401	542			2,059	2,098	
- Int. income (rev. in P/L-IRR)	568	592	614	652	649	712	759	797			2,426	2,917	
- Rev. 100% (no amort. cost)	296	282	261	223	214	200	170	180			1,062	764	
Yield	27.8%	27.2%	24.3%	21.8%	22.2%	23.6%	23.7%	23.3%					
Cash flow yield	8.3%	8.4%	9.0%	12.5%	10.3%	11.4%	9.0%	10.8%					
Cost of fund	4.1%	4.2%	2.9%	4.4%	5.3%	5.2%	6.2%	4.5%					
Spread	23.7%	23.0%	21.4%	17.4%	17.0%	18.4%	17.5%	18.8%					
GPM	76.5%	74.0%	73.7%	69.6%	71.0%	73.5%	73.7%	72.0%			73.4%	72.6%	
NPM	36.0%	42.1%	44.2%	46.7%	42.1%	47.0%	37.9%	41.9%			42.3%	42.2%	
D/E (x)	0.30	0.22	0.25	0.42	0.30	0.45	0.43	0.52					
ROA	5.0%	6.1%	6.3%	5.8%	4.9%	5.4%	4.6%	5.1%					
ROE	6.7%	7.6%	8.1%	8.5%	6.7%	8.2%	7.0%	7.9%					
Effective tax rate	15.7%	10.6%	7.1%	11.5%	15.1%	14.2%	15.1%	15.2%					

Source: Company data, KGI Securities Research

**Figure 2: Key assumptions**

Bt mn	2021	2022	2023	2024F	2025F	2026F
Distress asset purchase	8,692	4,541	7,218	10,000	10,000	5,000
Loan (at cost)	16,334	18,490	23,161	19,966	22,470	24,723
Cash collection	4,590	6,345	8,711	10,091	11,447	12,973
- JMT		5,548	5,779	6,866	7,899	9,070
- JK AMC		797	2,932	3,225	3,548	3,902
Revenue from distress asset	3,130	3,802	4,415	5,487	6,182	7,493
<b>Equity income from JK AMC</b>	<b>-</b>	<b>98</b>	<b>538</b>	<b>581</b>	<b>668</b>	<b>676</b>
Revenue from debt collection service	301	327	316	353	371	389
Revenue from insurance business-net	26	(82)	57	5	29	13
Cash flow yield	28.1%	30.0%	25.0%	34.4%	35.2%	36.7%
Interest inc.yield (including gain)	23.9%	21.9%	21.4%	27.5%	26.9%	28.4%
GPM	74.8%	73.4%	0.0%	73.2%	75.5%	75.3%
Cost of fund	3.72%	2.68%	3.23%	3.65%	3.70%	3.80%
SG&A/rev ratio	16.6%	17.9%	15.6%	15.2%	15.2%	15.2%
Effective tax rate	14.9%	-11.0%	-14.9%	-15.0%	-15.0%	-15.0%
D/E	0.47	0.53	0.61	0.65	0.71	0.74
ROA	6.6%	5.6%	5.3%	5.5%	6.2%	6.9%
ROE	11.3%	8.3%	8.1%	8.9%	10.4%	12.1%

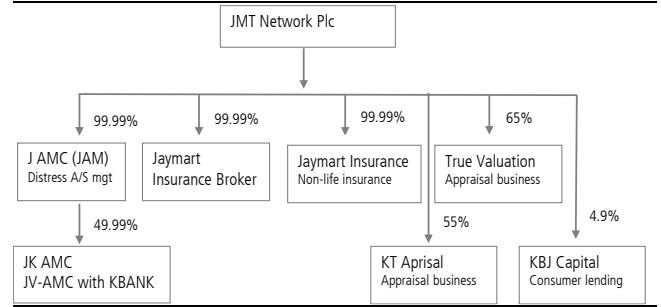
Source: Company data, KGI Securities Research

**Figure 3: Company profile**

JMT Network & Services (JMT) manages business as part of JMART's subsidiary. The company currently provides three types of services: i) Bad Debt Collection for financial institutions and corporations (including filing legal service and lawsuit). ii) Bad Debt Management through purchasing bad debt from financial institutions, mainly unsecured loans. iii) Non-life insurance business. In 2022, the company formed a JV with KBANK (each taking a 49% equity stake) to set up JKAMC to deal with bad debt injected by KBANK.

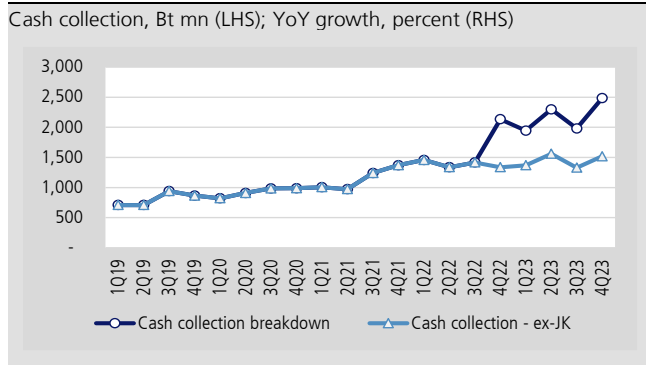
Source: Company data

**Figure 4: JMT's organization**



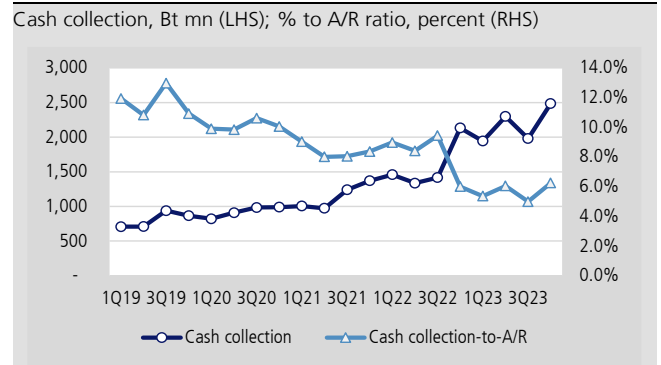
Source: Company data, KGI Securities Research

**Figure 5: Cash collection and YoY growth**



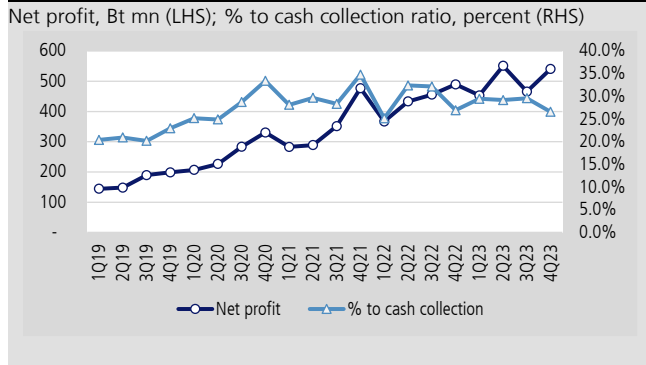
Source: Company data, KGI Securities Research

**Figure 6: Cash collection and percent to A/R ratio**



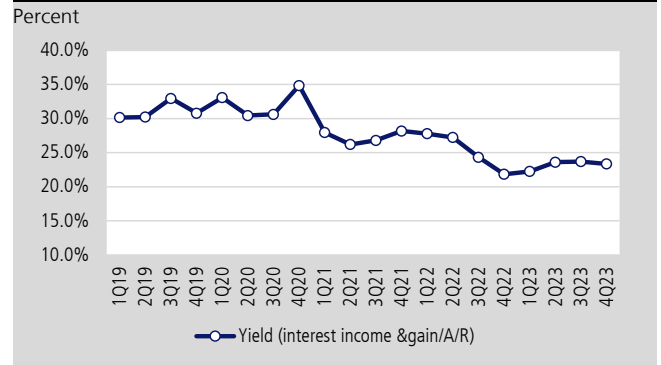
Source: Company data, KGI Securities Research

**Figure 7: Net profit and % to cash collection ratio**



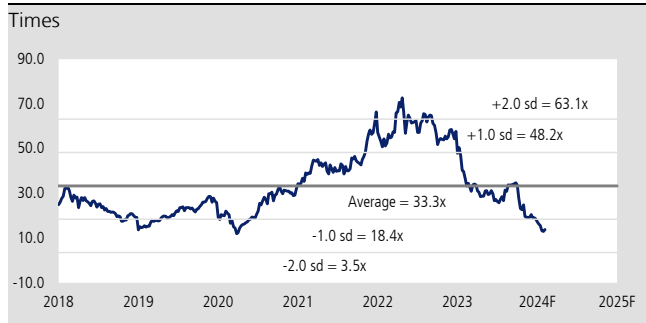
Source: Company data, KGI Securities Research

**Figure 8: Yield (revenue/A/R)**



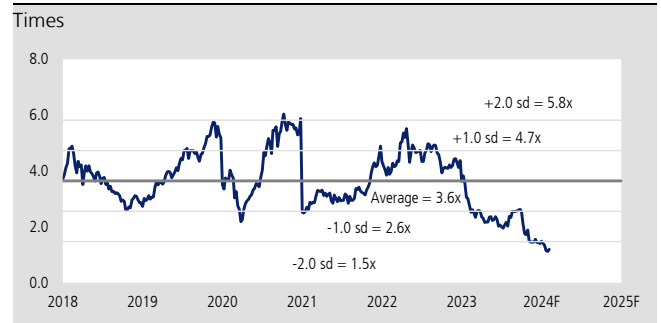
Source: Company data, KGI Securities Research

**Figure 9: PE**



Source: Company data, KGI Securities Research

**Figure 10: PBV**



Source: Company data, KGI Securities Research

**Balance Sheet**

As of 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
<b>Total Assets</b>	<b>28,036</b>	<b>33,862</b>	<b>42,444</b>	<b>44,839</b>	<b>50,485</b>
Cash	2,076	2,797	1,786	1,000	1,000
S-T investment	-	-	-	-	-
A/R	757	835	663	1,206	1,809
Rensurance asset					
Rensurance receivable	83	108	141	141	183
Loans to related parties	0	500	467,489	3000	3400
A/R	15,829	17,577	21,814	21,799	25,322
Equipment and software	338	310	389	318	334
Right-of-use assets	-	-	-	-	-
Other fixed asset	784	6,202	13,633	12,219	11,987
<b>Total Liabilities</b>	<b>8,959</b>	<b>10,773</b>	<b>15,137</b>	<b>16,419</b>	<b>20,842</b>
Short-term loans	300	-	-	387	500
A/P	162	185	100	250	250
S-T loan	275	385	844	1,176	2,200
Insurance liability	104	151	735	167	200
Current portion of fin lease	50	50	51	-	-
Current portion of L-T loans	469	190	503	500	900
Current portion of debentures	1,697	2,647	3,480	3,647	2,200
Other current liabilities	875	624	497	745	745
<b>Total current liability</b>	<b>3,931</b>	<b>4,233</b>	<b>6,210</b>	<b>6,872</b>	<b>6,995</b>
Long-term loans	433	585	852	2,700	7,000
Debenture	4,485	5,827	7,940	6,827	6,827
Others	109	127	135	20	20
Total non-current liabilities	5,028	6,540	8,927	9,547	13,847
<b>Shareholders' Equity</b>	<b>19,078</b>	<b>23,088</b>	<b>27,307</b>	<b>28,438</b>	<b>29,591</b>
Common Stock	684	730	730	730	730
Capital Surplus	16,810	20,539	20,560	20,539	20,539
Retained Earnings	1,442	1,862	2,502	3,211	4,106
Minority	45.5	71.8	763.5	750.0	750.0

Source: KGI Securities Research

**Key Ratios**

Year to 31 Dec	2021	2022	2023	2024F	2025F
<b>Growth (YoY %)</b>					
Loans and Accrued Interests	66.7%	11.0%	24.1%	-0.1%	16.2%
Debt issued and borrowings	21.2%	35.7%	37.1%	10.3%	13.8%
Total Assets	96.5%	20.8%	25.3%	5.6%	12.6%
Total Equity	231.5%	21.0%	18.3%	4.1%	4.1%
<b>Growth (YoY %)</b>					
Revenue growth	13.6%	21.6%	15.4%	20.7%	12.3%
Net Profit	33.7%	24.7%	15.2%	20.0%	21.5%
<b>Profitability (%)</b>					
Cash flow yield	28.1%	34.3%	37.6%	50.5%	50.9%
Yield on distress asset	19.1%	20.8%	19.3%	25.3%	25.0%
GPM	71.5%	66.9%	69.2%	69.7%	72.1%
Net Interest Margin	38.6%	39.6%	39.5%	39.3%	42.5%
Cost/OP Income Ratio	16.6%	17.9%	15.6%	15.2%	15.2%
ROAA	5.0%	5.2%	4.7%	5.4%	5.8%
ROAE	7.3%	7.6%	7.4%	8.5%	9.9%
D/E (x)	0.47	0.53	0.61	0.65	0.71
Interest coverage ratio	5.77	7.63	5.85	5.24	5.40
<b>Per Share Data (Bt)</b>					
EPS (fully diluted)	1.02	1.20	1.38	1.65	2.01
DPS	0.82	0.90	1.03	1.24	1.51
Payout ratio	80%	75%	75%	75%	75%
<b>Cash collection</b>					
Amort. of investment	1,694	2,060	2,098	2,413	2,775
Accrued income	1,900	2,426	2,917	3,319	3,526
Rev. (without amort. cost)	984	1,062	764	840	924
Total cash collection	4,590	6,345	8,711	10,091	11,447
Purchase of assets	8,692	4,541	7,218	5,000	5,000

Source: KGI Securities Research

**Profit & Loss**

Year to 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
Debt collection revenue	301	327	355	353	371
Insurance revenue	194	279	316	301	345
Interest income on NPL	2,073	2,615	3,500	4,291	4,781
Gain on distress asset mgt	1,056	1,187	914	1,196	1,401
<b>Total revenue</b>	<b>3,625</b>	<b>4,408</b>	<b>5,086</b>	<b>6,141</b>	<b>6,897</b>
Cost of services	(865)	(1,098)	(1,307)	(1,564)	(1,607)
Insurance expense	(169)	(361)	(260)	(296)	(316)
<b>Gross profit</b>	<b>2,591</b>	<b>2,949</b>	<b>3,519</b>	<b>4,282</b>	<b>4,974</b>
Interest expense	(345)	(283)	(466)	(640)	(727)
Other income + inv. gain	32	60	102	85	110
<b>Operating profit</b>	<b>2,622</b>	<b>3,009</b>	<b>3,621</b>	<b>4,367</b>	<b>5,084</b>
SG&A	(601)	(789)	(793)	(930)	(1,045)
Impairment loss	(56)	(145)	(462)	(479)	(472)
<b>Pre-tax profit</b>	<b>1,620</b>	<b>1,890</b>	<b>2,437</b>	<b>2,898</b>	<b>3,508</b>
Tax expense	(241)	(209)	(363)	(435)	(526)
<b>After tax profit</b>	<b>1,379</b>	<b>1,682</b>	<b>2,074</b>	<b>2,463</b>	<b>2,982</b>
MI	(21)	(64)	63	(50)	(50)
<b>Net profit</b>	<b>1,400</b>	<b>1,746</b>	<b>2,011</b>	<b>2,413</b>	<b>2,932</b>
<b>EPS</b>	<b>1.02</b>	<b>1.20</b>	<b>1.38</b>	<b>1.65</b>	<b>2.01</b>

Source: KGI Securities Research

**Cash Flow**

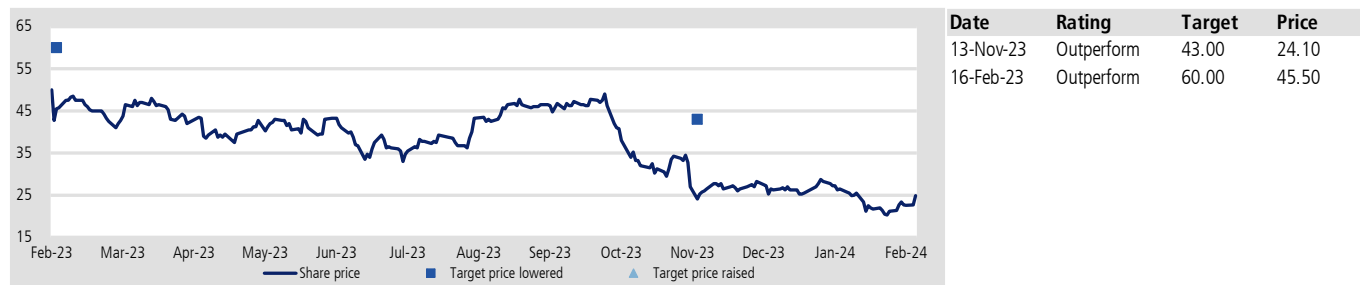
Year to 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
Operating Cash Flow	(11,062)	2,207	(2,182)	3,346	4,567
Net profit	1,620	1,890	2,437	2,898	3,508
Depreciation & Amorti.	125	153	462	165	177
Change in WC & others	(12,807)	163	(5,081)	283	881
Investment Cash Flow	<b>120</b>	<b>(5,620)</b>	<b>(4,537)</b>	<b>(3,102)</b>	<b>(7,101)</b>
Net CAPEX	(151)	-	-	(102)	(101)
Change in LT Investment	-	-	-	-	-
Change in Others Assets	271	(5,620)	(4,537)	(8,000)	(8,500)
<b>Free Cash Flow</b>	<b>(11,213)</b>	<b>2,207</b>	<b>(2,182)</b>	<b>3,244</b>	<b>4,466</b>
Financing Cash Flow	<b>12,050</b>	<b>4,134</b>	<b>5,708</b>	<b>(72)</b>	<b>2,815</b>
Change in Share Capital	112	1,766	3,500	-	-
Net Change in Debt	(71)	3,986	2,954	(285)	5,800
Others	12,009	(1,618)	(747)	213	(2,985)
<b>Net Cash Flow</b>	<b>1,108</b>	<b>721</b>	<b>(1,011)</b>	<b>172</b>	<b>280</b>

Source: KGI Securities Research

**Rates of Return on Invested Capital**

Year	1- $\frac{\text{Cost of Goods Sold}}{\text{Revenue}}$	+ $\frac{\text{Depreciation}}{\text{Revenue}}$	+ $\frac{\text{Op. Expenses}}{\text{Revenue}}$	= <b>Operating Margin</b>		
2021	68.2%	0.0%	56.0%	-24.2%		
2022	57.2%	0.0%	34.6%	8.2%		
2023	55.4%	0.0%	32.5%	12.1%		
2024F	55.3%	0.0%	32.6%	12.1%		
2025F	55.1%	0.0%	32.6%	12.4%		
Year	1/ $\frac{\text{Working Capital}}{\text{Revenue}}$	+ $\frac{\text{Net PPE}}{\text{Revenue}}$	+ $\frac{\text{Other Assets}}{\text{Revenue}}$	= <b>Capital Turnover</b>		
2021	-0.12	4.11	0.50	0.2		
2022	-0.14	2.24	0.28	0.4		
2023	-0.16	1.90	0.22	0.5		
2024F	-0.18	1.81	0.21	0.5		
2025F	-0.22	1.72	0.19	0.6		
Year	<b>Operating Margin</b>	X	<b>Capital Turnover</b>	X	<b>Cash Tax Rate</b>	= <b>Afer-tax Return on Inv. Capital</b>
2021	-24.2%		0.2		20.7	-1.1
2022	8.2%		0.4		35.4	1.2
2023	12.1%		0.5		38.9	2.4
2024F	12.1%		0.5		32.0	2.1
2025F	12.4%		0.6		33.0	2.4

Source: KGI Securities Research

**JMT Network Services – Recommendation & target price history**


Source: KGI Securities Research

## Company's ESG details

### Environment

The company has realized the importance of environmental policy and comply with environmental standard and law by encouraging the staffs to realize with the same goal and set the target;

2025: reducing energy consuming from outsider by 10% (compared with based year 2022)

2030: further reduction of energy consumption policy by reducing it 10% p.a.

2025 reducing gas emission by 10% (compared from based year 2022)

### Social

As market leader in debt collection service company, the company has a commitment to develop the business for sustainable growth and building satisfactory with all stakeholders. The company implements a good take policy for staff and encourages the staff to comply with related laws.

### Governance

The company has realized the importance of efficiently management, clear results and accountability which built the confidence to very associated part and the business has developed longevity. Build with efficiently management, morality and legitimacy.

Source: Company data, KGI Securities Research

# SET ESG Ratings

Stock	Company name	SET ESG Ratings	Stock	Company name	SET ESG Ratings
ADVANC	ADVANCED INFO SERVICE	AAA	KTC	KRUNGTHAI CARD	AAA
AMATA	AMATA CORPORATION	AAA	LH	LAND AND HOUSES	A
AOT	AIRPORTS OF THAILAND	A	MAJOR	MAJOR CINEPLEX GROUP	AA
AP	AP (THAILAND)	AA	MEGA	MEGA LIFESCIENCES	A
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	AA	MINT	MINOR INTERNATIONAL	AA
BAM	BANGKOK COMMERCIAL ASSET MANAGEMEN	AA	MTC	MUANGTHAI CAPITAL	A
BANPU	BANPU	AAA	OR	PTT OIL AND RETAIL BUSINESS	AAA
BBGI	BBGI	AA	ORI	ORIGIN PROPERTY	AA
BBL	BANGKOK BANK	AA	OSP	OSOTSPA	AA
BCH	BANGKOK CHAIN HOSPITAL	AA	PLANB	PLAN B MEDIA	AA
BCP	BANGCHAK CORPORATION	AAA	PSH	PRUKSA HOLDING	BBB
BCPG	BCPG	AA	PTT	PTT	AAA
BDMS	BANGKOK DUSIT MEDICAL SERVICES	AA	PTTEP	PTT EXPLORATION AND PRODUCTION	AAA
BEM	BANGKOK EXPRESSWAY AND METRO	AA	PTTGC	PTT GLOBAL CHEMICAL	AAA
BGRIM	B.GRIMM POWER	AAA	RATCH	RATCH GROUP	AA
BPP	BANPU POWER	AAA	RBF	R&B FOOD SUPPLY	BBB
BTS	BTS GROUP HOLDINGS	AA	SAK	SAKSIAAM LEASING	A
CBG	CARABAO GROUP	A	SAPPE	SAPPE	BBB
CENTEL	CENTRAL PLAZA HOTEL	A	SAT	SOMBOON ADVANCE TECHNOLOGY	AA
CK	CH. KARNCHANG	A	SAWAD	SRISAWAD CORPORATION	BBB
CKP	CK POWER	AAA	SCB	SCB X	AA
COM7	COM7	A	SCC	THE SIAM CEMENT	AAA
CPALL	CP ALL	AAA	SCCC	SIAM CITY CEMENT	AA
CPAXT	CP AXTRA	AAA	SCGP	SCG PACKAGING	AAA
CPF	CHAROEN POKPHAND FOODS	AAA	SHR	S HOTELS AND RESORTS	A
CPN	CENTRAL PATTANA	AA	SICT	SILICON CRAFT TECHNOLOGY	A
EGCO	ELECTRICITY GENERATING	AA	SMPC	SAHAMITR PRESSURE CONTAINER	AA
ERW	THE ERWAN GROUP	A	SNC	SNC FORMER	A
GFPT	GFPT	BBB	SPALAI	SUPALAI	AA
GLOBAL	SIAM GLOBAL HOUSE	AA	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION	A
GPSC	GLOBAL POWER SYNERGY	AA	STGT	SRI TRANG GLOVES (THAILAND)	AAA
GULF	GULF ENERGY DEVELOPMENT	AA	TCAP	THANACHART CAPITAL	A
HANA	HANA MICROELECTRONICS	AA	TFG	THAIFOODS GROUP	A
HENG	HENG LEASING AND CAPITAL	A	THCOM	THAICOM	AAA
HMPRO	HOME PRODUCT CENTER	AA	TISCO	TISCO FINANCIAL GROUP	AAA
INTUCH	INTOUCH HOLDINGS	AA	TOP	THAI OIL	AAA
IRPC	IRPC	AA	TTB	TMBTHANACHART BANK	AA
IVL	INDORAMA VENTURES	AA	UBE	UBON BIO ETHANOL	A
KBANK	KASIKORNBANK	AAA	VGI	VGI	AA
KEX	KERRY EXPRESS (THAILAND)	BBB	WHA	WHA CORPORATION	AAA
KKP	KIATNAKIN PHATRA BANK	BBB	WHAUP	WHA UTILITIES AND POWER	AAA
KTB	KRUNG THAI BANK	AAA	ZEN	ZEN CORPORATION GROUP	AA

Source: www.setsustainability.com

**Disclaimer:** The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.



# Corporate Governance Report of Thai Listed Companies



## Companies with Excellent CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	GLOBAL	SIAM GLOBAL HOUSE	RATCH	RATCH GROUP
ADVANC	ADVANCED INFO SERVICE	GPSC	GLOBAL POWER SYNERGY	RBF	R&B FOOD SUPPLY
AMA	AMA MARINE	GULF	GULF ENERGY DEVELOPMENT	SAT	SOMBOON ADVANCE TECHNOLOGY
AMATA	AMATA CORPORATION	HANA	HANA MICROELECTRONICS	SCB	SCB X
ANAN	ANANDA DEVELOPMENT	HENG	HENG LEASING AND CAPITAL	SCC	THE SIAM CEMENT
AOT	AIRPORTS OF THAILAND	HMPRO	HOME PRODUCT CENTER	SCCC	SIAM CITY CEMENT
AP	AP (THAILAND)	INTUCH	INTOUCH HOLDINGS	SCGP	SCG PACKAGING
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	IRPC	IRPC	SEAFCO	SEAFCO
BAM	BANGKOK COMMERCIAL ASSET MANAGEMEN	IVL	INDORAMA VENTURES	SHR	S HOTELS AND RESORTS
BANPU	BANPU	KBANK	KASIKORNBANK	SICT	SILICON CRAFT TECHNOLOGY
BBL	BANGKOK BANK	KCE	KCE ELECTRONICS	SMPC	SAHAMITR PRESSURE CONTAINER
BCP	BANGCHAK CORPORATION	KEX	KERRY EXPRESS (THAILAND)	SNC	SNC FORMER
BCPG	BCPG	KKP	KIATNAKIN PHATRA BANK	SPALI	SUPALAI
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KTB	KRUNG THAI BANK	SPRC	STAR PETROLEUM REFINING
BEM	BANGKOK EXPRESSWAY AND METRO	KTC	KRUNGTHAI CARD	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
BGRIM	B.GRIMM POWER	LPN	L.P.N. DEVELOPMENT	STGT	SRI TRANG GLOVES (THAILAND)
BPP	BANPU POWER	MAJOR	MAJOR CINEPLEX GROUP	SUN	SUNSWEEP
BTS	BTS GROUP HOLDINGS	MBK	MBK	SVI	SVI
CENDEL	CENTRAL PLAZA HOTEL	MINT	MINOR INTERNATIONAL	TACC	T.A.C. CONSUMER
CK	CH. KARNCHANG	MTC	MUANGTHAI CAPITAL	TCAP	THANACHART CAPITAL
CKP	CK POWER	OR	PTT OIL AND RETAIL BUSINESS	THCOM	THAICOM
COM7	COM7	ORI	ORIGIN PROPERTY	TISCO	TISCO FINANCIAL GROUP
CPALL	CP ALL	OSP	OSOTSPA	TKN	TAOKAENOI FOOD & MARKETING
CPAXT	CP AXTRA	PLANB	PLAN B MEDIA	TOP	THAI OIL
CPF	CHAROEN POKPHAND FOODS	PSH	PRUKSA HOLDING	TTB	TMBTHANACHART BANK
CPN	CENTRAL PATTANA	PTG	PTG ENERGY	TU	THAI UNION GROUP
DELTA	DELTA ELECTRONICS (THAILAND)	PTT	PTT	VGI	VGI
DOHOM	DOHOME	PTTEP	PTT EXPLORATION AND PRODUCTION	WHA	WHA CORPORATION
EGCO	ELECTRICITY GENERATING	PTTGC	PTT GLOBAL CHEMICAL	WHAUP	WHA UTILITIES AND POWER
GFPT	GFPT	PYLON	PYLON	ZEN	ZEN CORPORATION GROUP
GGC	GLOBAL GREEN CHEMICALS	QH	QUALITY HOUSES		



## Companies with Very Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AEONTS	AEON THANA SINSAP (THAILAND)	JMT	JMT NETWORK SERVICES	SFT	SHRINKFLEX (THAILAND)
BCH	BANGKOK CHAIN HOSPITAL	LH	LAND AND HOUSES	SINGER	SINGER THAILAND
BEC	BEC WORLD	M	MK RESTAURANT GROUP	SMD	SAINTMED
BH	BUMRUNGRAD HOSPITAL	MEGA	MEGA LIFESCIENCES	SNNP	SRINANAPORN MARKETING
CBG	CARABAO GROUP	NETBAY	NETBAY	SPA	SIAM WELLNESS GROUP
CHG	CHULARAT HOSPITAL	PJW	PANJAWATTANA PLASTIC	TFG	THAIFOODS GROUP
ERW	THE ERAWAN GROUP	SAK	SAKSIAM LEASING	TIDLOR	NGERN TID LOR
ESSO	ESSO (THAILAND)	SAPPE	SAPPE	TNP	THANAPIRIYA
HUMAN	HUMANICA	SAWAD	SRI SAWAD CORPORATION	UBE	UBON BIO ETHANOL
IIG	I&I GROUP	SFLEX	STARFLEX	XO	EXOTIC FOOD



## Companies with Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AU	AFTER YOU	LPH	LADPRAO GENERAL HOSPITAL	TPCH	TPC POWER HOLDING
EKH	EKACHAI MEDICAL CARE	MENA	MENA TRANSPORT		
JMART	JAYMART GROUP HOLDINGS	SISB	SISB		

## Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
BBGI	BBGI	NTSC	Nutrition SC	TGE	THACHANG GREEN ENERGY
BTG	BETAGRO	PLT	Pilatus Marine		
ITC	i-Tail Corporation	PQS	Premier Quality Starch		

Source: www.thai-iod.com

**Disclaimer:** The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

## Anti-corruption Progress Indicator

### Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	ROBINS	ROBINSON DEPARTMENT STORE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCC	THE SIAM CEMENT
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KBANK	KASIKORN BANK	SIRI	SANSIRI
BIGC	BIG C SUPERCENTER	KCE	KCE ELECTRONICS	SPALI	SUPALAI
CK	CH. KARNCHANG	KKP	KIATNAKIN BANK	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DCC	DYNASTY CERAMIC	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
DELTA	DELTA ELECTRONICS (THAILAND)	LPH	LADPRAO GENERAL HOSPITAL	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	PACE	PACE DEVELOPMENT CORPORATION	TMT	THAI METAL TRADE
EGCO	ELECTRICITY GENERATING	PTT	PTT	TOP	THAI OIL
GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL		

### Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERAWAN GROUP	SAPPE	SAPPE
AP	ASIAN PROPERTY DEVELOPMENT	GLOW	GLOW ENERGY	SAWAD	SRISAWAD POWER 1979
BA	BANGKOK AIRWAYS	GUNKUL	GUNKUL ENGINEERING	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	ILINK	INTERLINK COMMUNICATION	SCN	SCAN INTER
BCP	THE BANGCHAK PETROLEUM	KTC	KRUNGTHAI CARD	SEAFCO	SEAFCO
BH	BUMRUNGRAD HOSPITAL	LH	LAND AND HOUSES	SVI	SVI
BJCHI	BJC HEAVY INDUSTRIES	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CBG	CARABAO GROUP	MAKRO	SIAM MAKRO	TKN	TAOKAENOI FOOD & MARKETING
CENDEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TMB	TMB BANK
CHG	CHULARAT HOSPITAL	MINT	MINOR INTERNATIONAL	TRT	TIRATHAI
CKP	CK POWER	MODERN	MODERNFORM GROUP	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
CPN	CENTRAL PATTANA	PTTEP	PTT EXPLORATION AND PRODUCTION		
DTAC	TOTAL ACCESS COMMUNICATION	PYLON	PYLON		

### Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
BEM	BANGKOK EXPRESSWAY AND METRO	MTLS	MUANGTHAI LEASING	SPRC	STAR PETROLEUM REFINING
CPALL	CP ALL	SCI	SCI ELECTRIC		

### No progress

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	BPP	BANPU POWER	FN	FN FACTORY OUTLET
BCPG	BCPG	BTS	BTS GROUP HOLDINGS	TPCH	TPC POWER HOLDING

Source: www.cgthailand.org

**Disclaimer:** The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.

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