EQUITY RESEARCH - COMPANY REPORT

KASIKORNBANK

KBANK TB

THAILAND / BANKING







BUY

UNCHANG

TARGET PRICE THB160.00
CLOSE THB129.00
UP/DOWNSIDE +24.0%
PRIOR TP THB150.00
CHANGE IN TP +6.7%
TP vs CONSENSUS +5.0%

คุณภาพสินทรัพย์และแนวโน้มปรับตัวดีขึ้น

- KBANK รายงานกำไรสุทธิ 3Q23 อยู่ที่ 11.2พัน ลบ. (+2.6% q-q, +6.7% y-y) ดีกว่าที่เราคาด เล็กนักย
- แนวโน้มเป็นบวกมากยิ่งขึ้นจากคุณภาพสินทรัพย์และสัดส่วนสำรองต่อหนี้ด้อยคุณภาพ (Coverage ratio) ที่ปรับตัวดีขึ้น
- คงคำแนะนำซื้อที่ราคาเป้าหมายปี 2024 ที่ 160 บาท (GGM)

ผลประกอบการดีกว่าที่เราคาดอยู่เล็กน้อย

KBANK รายงานกำไรสุทธิ 3Q23 อยู่ที่ 11.2พัน ลบ. (+2.6% q-q, +6.7% y-y) ส่วนมากเกิดจากการ เติบโตของรายได้ดอกเบี้ยสุทธิ ส่วนต่างดอกเบี้ย (NIM) ที่ปรับขึ้นและค่าใช้จ่ายในการดำเนินงานที่ ลดลง คุณภาพสินทรัพย์มีพัฒนาการเชิงบวกทั้งในด้านหนี้ด้อยคุณภาพ (NPL) และ Coverage ratio กำไรสุทธิ 9M23 คิดเป็น 81% ของประมาณการปี 2023 ของเรา เรายังคงประมาณการปี 2023-25 ของเราไว้ตามเดิม

การควบคุมสัดส่วนค่าใช้จ่ายในการดำเนินงานต่อรายได้ที่ดีช่วยบดบังสินเชื่อที่ทรง ตัว

รายได้ดอกเบี้ยสุทธิออกมาใกล้เคียงคาดโดยเพิ่มขึ้น 3.6% q-q และ 14.9% y-y ตามการขึ้นอัตรา ดอกเบี้ยโดย KBANK ได้ปรับเพิ่มอัตราดอกเบี้ยสินเชื่อทุกประเภท (MOR MLR และ MRR) เป็น จำนวน 45bp ในช่วงเดือน พ.ค. 2023 ในขณะที่อัตราดอกเบี้ยเงินฝาก CASA ค่อนข้างทรงตัว NIM อยู่ที่ 3.77% เพิ่มขึ้น 13bp จาก 2Q23 ในขณะที่รายได้ที่ไม่ใช่ดอกเบี้ยสุทธิ (Non-NII) ต่ำกว่าที่คาด มาก ตัวเลขออกมาอยู่ที่ 9.09พัน ลบ. ลดลง 20.0% q-q แต่ยังเพิ่ม 5.2% y-y โดยมีปัจจัยกดดันจาก กำไรที่ลดลงจากเครื่องมือทางการเงินจากการตีมูลค่ายุติธรรมผ่านกำไรขาดทุน (FVTPL) ตามสภาวะ ตลาดและเบี้ยประกันภัยรับสุทธิที่ลดลง ในขณะที่กำไร (ขาดทุน) จากการลงทุนเพิ่มสูงขึ้น นอกจากนี้ ค่าใช้จ่ายในการดำเนินงานยังต่ำกว่าที่คาดมากจากค่าใช้จ่ายบุคลากรและการตลาดที่ลดลง ด้วยเหตุ ดังกล่าวสัดส่วนค่าใช้จ่ายดำเนินงานต่อรายได้จึงลดลงเป็น 42.1% จาก 43.4% ใน 2Q23 กระแสบวก ดังกล่าวส่วยบดบังการเติบโตของสินเชื่อที่ต่ำกว่าคาดโดยปรับตัวลดลง 0.5% q-q และ 1.1% y-y ส่วนมากเกิดจากการพิจารณาสินเชื่อที่เข้มงวดมากยิ่งขึ้นและการบริหารคุณภาพสินทรัพย์เชิงรุกโดย สินเชื่อยังคงหดตัว 2.3% YTD ซึ่งนับว่าต่ำกว่าเป้าการเติบโตของ KBANK ที่ 5-7% y-y และของเรา ที่ 5% y-y อยู่มาก

คุณภาพสินทรัพย์ปรับตัวดีขึ้นใน 3Q23

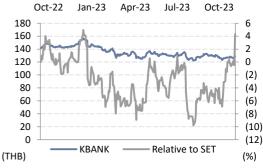
คุณภาพสินทรัพย์มีพัฒนาการเชิงบวกทั้งในด้านสัดส่วนหนี้ด้อยคุณภาพ (NPL ratio) และ Coverage ratio โดยมี NPL ratio (ตามการคำนวนของ FSSIA) ลดลงเหลือ 3.58% จาก 3.83% ใน 2Q23 จาก การบริหารคุณภาพสินทรัพย์ด้วยความรอบคอบ ในขณะที่สินเชื่อขั้นที่ 2 ยังค่อนข้างทรงตัวจาก 2Q23 ต้นทุนความเสี่ยงในการปล่อยสินเชื่อ (Credit cost) เพิ่มในระดับที่ต่ำกว่าคาดเป็น 209bp (เรา คาด 211bp) แต่ยังใกล้เคียงกับเป้าของธนาคารฯ ที่ไม่เกิน 210bp

แนวโห้ม 4Q23 เป็นบวกมากยิ่งขึ้น คงคำแนะนำซื้อ

เรามีความมั่นใจมากยิ่งขึ้นเกี่ยวกับแนวโน้ม 4Q23 ของ KBANK บริษัทฯ อาจมีปัจจัยหนุนหลาย ประการอาทิเช่น การเติบโตของสินเชื่อที่สูงขึ้น NIM ที่สูงขึ้นและ Credit cost ที่ทรงตัวพร้อม พัฒนาการที่เป็นบวกมากยิ่งขึ้นของคุณภาพสินทรัพย์ ราคาเป้าหมายปี 2024 ของเราที่ 160 บาทคิด เป็นค่า P/BV ที่ 0.68x

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Operating profit	46,585	52,755	57,963	61,641
Net profit	35,769	40,768	44,969	47,921
EPS (THB)	14.78	16.85	18.58	19.80
vs Consensus (%)	-	(3.1)	(4.0)	(7.5)
Recurring net profit	35,769	40,768	44,969	47,921
Core EPS (THB)	14.78	16.85	18.58	19.80
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(6.3)	14.0	10.3	6.6
Core P/E (x)	8.7	7.7	6.9	6.5
Dividend yield (%)	3.1	3.7	4.1	4.3
Price/book (x)	0.6	0.6	0.5	0.5
ROE (%)	7.3	7.9	8.2	8.3
ROA (%)	0.9	1.0	1.0	1.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.8	(3.4)	(13.1)
Relative to country (%)	9.7	5.6	(1.2)
Mkt cap (USD m)			8,371
3m avg. daily turnover (USD m)			66.9
Free float (%)			80
Major shareholder		Thai N\	/DR (16%)
12m high/low (THB)		157	.50/121.50
Issued shares (m)			2,369

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

We maintain our BUY call due to the following:

- KBANK is one of the big banks that should benefit from rate hikes due to its good loan and deposit composition.
- KBANK is a leader in Thailand's digital banking services, but a substantial profit contribution from digital to its bottom line has yet to be seen.
- Amid deep concerns for the bank's asset quality, we believe KBANK can manage its non-performing loan (NPL) ratio and expected credit loss (ECL) expenses within the 2023 target, even with the impacts on its coverage ratio (LLR/NPL) during 1Q23, with no alarming signs for investors.
- KBANK is trading at 0.60x 2023E P/BV while offering attractive dividend yields.

Company profile

Established on 8 June 1945, Kasikornbank was listed on the Stock Exchange of Thailand in 1976. In 3Q23, KBANK's branch declined to 813 from 2019 of 886. Assets in 3Q23 ranked second at 10.7% of the total assets of all Thai commercial banks.

www.kasikornbank.com

Principal activities (revenue, 2022)

■ Net interest income - 76.8 %

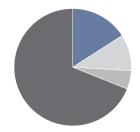


Non-interest income - 23.2 %

Source: Kasikornbank

Major shareholders

- Thai NVDR 15.9 %
- State Street Europe Ltd. 10.1 %
- South East Asia UK (Type C) Nominees - 5.1 %
- Others 68.9 %



Source: Kasikornbank

Catalysts

Potential share price catalysts for KBANK include:

- Lower credit cost from better asset quality due to the setting up of JK AMC;
- A faster-than-expected digital lending expansion;
- A return of foreign funds flows into the Thai stock market.

Risks to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.

Event calendar

Date	Event
18-19 Jan 2023	2023 result announcement

Key assumptions

	2023E	2024E	2025E
	(%)	(%)	(%)
Net profit (THB m)	40,768	44,969	47,921
Net profit growth (%)	14.0	10.3	6.6
NIM (%)	3.51	3.60	3.61
Loan growth (%)	5.0	5.0	5.0
Fee growth (%)	0.2	0.5	0.7
Non-int-income growth (%)	3.8	(0.8)	8.3
Credit cost (bp)	210.0	200.0	200.0
Cost to income (%)	43.0	43.2	42.9

Source: FSSIA estimates

Earnings sensitivity

2023E									
Loan growth	±2ppt	3	5	7					
% change in net profit		(2)	-	+2					
NIM (%)	±5bp	3.46	3.51	3.56					
% change in net profit		(4)	-	+4					
Credit cost (bp)	±10bp	200	210	220					
% change in net profit		+5	-	(5)					

Source: FSSIA estimates

Exhibit 1: Key financial guidance

		KBANK	FSSIA
	2022	2023E	2023E
NIM (%)	3.34	3.3-3.45	3.51
Loan growth (%)	3.0	5-7	5
Non-NII growth (%)	(8.4)	Flat	0.2
Credit cost (bp)	211	175-200	210
Cost to income (%)	43.1	Low-to- mid 40s	43.0
NPL ratio	3.71	< 3.25%	3.72

Exhibit 2: Loan breakdown



Sources: KBANK; FSSIA estimates

Sources: KBANK; FSSIA's compilation

Exhibit 3: KBANK - one-year prospective P/BV band



Sources: KBANK; FSSIA estimates

Exhibit 4: KBANK - one-year prospective PER band



Sources: Bloomberg estimates

Exhibit 5: KBANK – 3Q23 results summary

Year end Dec 31	3Q22	4Q22	1Q23	2Q23	3Q23	Cha	nge	9M22	9M23	Change	%of	2023E	Change
	THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y %)	23E	(THB m)	(y-y %)				
Net interest income	33,088	36,148	34,875	36,701	38,019	3.6	14.9	96,851	109,595	13.2	76	144,839	8.9
Non-interest income	8,647	13,252	11,699	11,369	9,096	(20.0)	5.2	27,008	32,164	19.1	77	41,784	3.8
Fee income - net	8,125	7,779	8,114	7,714	7,803	1.2	(4.0)	25,103	23,631	(5.9)	72	32,933	0.2
Total operating income	41,735	49,399	46,574	48,070	47,115	(2.0)	12.9	123,858	141,759	14.5	76	186,624	7.7
Total operating expenses	18,251	21,042	19,793	20,847	19,821	(4.9)	8.6	53,711	60,461	12.6	75	80,162	7.2
PPOP before tax	23,484	28,358	26,781	27,223	27,294	0.3	16.2	70,147	81,298	15.9	76	106,462	8.1
Expected credit loss	9,948	22,784	12,692	12,784	12,793	0.1	28.6	29,135	38,269	31.3	71	53,707	3.4
Income tax	2,546	933	2,562	2,760	2,838	2.8	11.5	7,700	8,161	6.0	84	9,760	13.1
Non-controlling interest	416	1,450	786	685	381	(44.4)	(8.4)	733	1,852	152.6	83	2,227	2.0
Net profit	10,574	3,191	10,741	10,994	11,282	2.6	6.7	32,579	33,017	1.3	81	40,768	14.0
EPS (THB)	4.46	1.35	4.53	4.64	4.76	2.6	6.7	13.75	13.94	1.3	83	16.85	14.0
Key ratios	3Q22	4Q22	1Q23	2Q23	3Q23	Cha	nge	9M22	9M23	Change		2023E	Change
Asset quality ratio	(%)	(%)	(%)	(%)	(%)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y %)		(%)	(y-y %)
Gross NPLs (THB m)	87,682	92,536	87,640	93,834	87,383	(6.9)	(0.3)	87,682	87,383	(0.3)		97,536	5.4
Change (% from prior period)	(20.3)	5.5	(5.3)	7.1	(6.9)			(17.2)	(0.3)			5.4	
NPL ratios (%) - reported	3.07	3.19	3.04	3.20	3.11			3.07	3.11				
NPL ratio (%)*	3.56	3.71	3.56	3.83	3.58			3.56	3.58			3.72	
Coverage ratio (%) - reported	149	154	157	147	155			149	155				
Coverage ratio (%)*	138	144	146	137	149			138	149			146	
Credit cost (bp)	161	368	205	208	209			158.3	208.2	49.9		210	
Profitability ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)	(%)		(%)	
Cost to income ratio	43.7	42.6	42.5	43.4	42.1			43.4	42.7	(0.7)		43.0	
Average yield (%)	3.80	4.16	4.22	4.49	4.69			3.76	1.58	(2.18)		4.40	
Cost of funds (%)	0.62	0.71	1.02	1.15	1.25			0.61	0.42	(0.19)		1.20	
NIM (%) - reported	3.33	3.33	3.46	3.63	3.76			3.33	3.76	0.43			
NIM (%)*	3.34	3.63	3.47	3.64	3.77			3.31	3.67	0.36		3.51	
Non-NII /total income (%)	20.7	26.8	25.1	23.7	19.3			21.8	22.7	0.9		22.4	
Liquidity ratio								(%)	(%)			(%)	
Loan to deposit	92.6	90.8	90.8	90.4	90.9			92.6	90.9			91.2	
Loan to deposit & borrwing (LDBR)	84.0	84.0	83.1	82.3	82.8			84.0	82.8			88.5	
Capital adequacy ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)				
CAR	19.2	18.8	18.9	19.0	19.6			19.2	19.6			18.3	
CET 1/ Risk assets	16.2	15.9	15.9	16.1	16.7			16.2	16.7			15.5	
Tier 2 / Risk assets	2.0	2.0	2.0	2.0	2.0			2.0	2.0			1.9	
Loan growth	(%)	(%)	(%)	(%)	(%)			(%)	(%)			(%)	
q-q	(1.0)	1.2	(1.2)	(0.6)	(0.5)								
у-у	0.8	3.0	0.3	(1.6)	(1.1)			0.8	(1.1)			5.0	
Year-to-date	1.8	3.0	(1.2)	(1.8)	(2.3)			1.8	(2.3)				

Sources: KBANK; FSSIA estimates

Financial Statements

Kasikornbank

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
nterest Income	135,415	151,333	181,425	196,348	205,362
nterest expense	(16,024)	(18,334)	(36,586)	(41,226)	(43,536
Net interest income	119,390	132,998	144,839	155,122	161,826
Net fees & commission	35,316	32,882	32,933	33,109	33,336
oreign exchange trading income	0	0	0	0	(
Securities trading income	6,356	4,923	5,153	5,153	6,053
Dividend income	3,310	3,446	3,618	3,799	3,989
Other income	(1,024)	(991)	80	(603)	1,541
Non interest income	43,958	40,259	41,784	41,458	44,919
Fotal income	163,349	173,258	186,624	196,579	206,745
Staff costs	(34,481)	(34,602)	(37,371)	(39,613)	(41,990
Other operating costs	(36,563)	(40,151)	(42,792)	(45,297)	(46,722
Operating costs	(71,044)	(74,753)	(80,162)	(84,910)	(88,712
Pre provision operating profit	92,305	98,505	106,462	111,670	118,033
Expected credit loss	(40,332)	(51,919)	(53,707)	(53,707)	(56,392
Other provisions	-	-	-	-	
Operating profit	51,973	46,585	52,755	57,963	61,641
Recurring non operating income	0	0	0	0	(
Associates	-	-	-	-	
Goodwill amortization	-	-	-	-	
Non recurring items	-	_	_	_	
Profit before tax	51,973	46,585	52,755	57,963	61,64
Fax	(9,729)	(8,633)	(9,760)	(10,723)	(11,404
Profit after tax	42,244	37,953	42,995	47,240	50,23
Non-controlling interest	(4,192)	(2,183)	(2,227)	(2,271)	(2,317
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	38,053	35,769	40,768	44,969	47,92
Non recurring items & goodwill (net)	-	-	0	0	(
Recurring net profit	38,053	35,769	40,768	44,969	47,92
Per share (THB)					
Recurring EPS *	15.77	14.78	16.85	18.58	19.80
_					
Reported EPS	15.77	14.78	16.85	18.58	19.80
OPS	3.25	4.00	4.80	5.30	5.60
Growth					
Net interest income (%)	9.5	11.4	8.9	7.1	4.3
Non interest income (%)	(4.2)	(8.4)	3.8	(0.8)	8.3
Pre provision operating profit (%)	8.7	6.7	8.1	4.9	5.7
Operating profit (%)	25.7	(10.4)	13.2	9.9	6.3
Reported net profit (%)	29.0	(6.0)	14.0	10.3	6.6
Recurring EPS (%)	27.0	(6.3)	14.0	10.3	6.6
Reported EPS (%)	27.0	(6.3)	14.0	10.3	6.6
ncome Breakdown	27.0	(0.5)	14.0	10.5	0.
	=	=		=0.0	70
Net interest income (%)	73.1	76.8	77.6	78.9	78.3
Net fees & commission (%)	21.6	19.0	17.6	16.8	16.
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	3.9	2.8	2.8	2.6	2.
Dividend income (%)	2.0	2.0	1.9	1.9	1.
Other income (%)	(0.6)	(0.6)	0.0	(0.3)	0.
Operating performance					
Gross interest yield (%)	3.65	3.80	4.40	4.56	4.5
Cost of funds (%)	0.59	0.63	1.20	1.29	1.3
Net interest spread (%)	3.06	3.17	3.20	3.27	3.2
. , ,					
Net interest margin (%)	3.2	3.3	3.5	3.6	3.0
Cost/income(%)	43.5	43.1	43.0	43.2	42.9
Cost/assets(%)	1.8	1.8	1.8	1.9	1.9
Effective tax rate (%)	18.7	18.5	18.5	18.5	18.
Dividend payout on recurring profit (%)	20.6	27.1	28.5	28.5	28.3
ROE (%)	8.3	7.3	7.9	8.2	8.3
ROE - COE (%)	(1.6)	(2.6)	(2.1)	(1.8)	(1.7
ROA (%)	1.1	0.9	1.0	1.0	1.
NOA (76)					
RORWA (%)	1.7	1.4	1.5	1.6	1.

Sources: Kasikornbank; FSSIA estimates

Financial Statements

Kasikornbank

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Gross customer loans	2,421,813	2,495,077	2,619,831	2,750,822	2,888,364
Allowance for expected credit loss	(144,772)	(133,529)	(142,236)	(148,942)	(163,334)
nterest in suspense	16,599	16,226	18,339	19,256	20,219
Net customer loans	2,293,640	2,377,774	2,495,934	2,621,136	2,745,248
Bank loans	420,494	502,536	512,587	522,838	533,295
Government securities	-	-	-	-	
Trading securities	63,500	47,264	54,354	57,071	59,925
nvestment securities	1,034,372	982,177	1,031,285	1,062,409	1,094,476
Cash & equivalents	59,972	57,115	55,015	56,528	59,651
Other interesting assets	=	-	-	-	-
Tangible fixed assets	97,185	111,105	113,838	116,640	119,514
Associates	=	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	=	-	-	-	-
Other assets	134,237	168,398	168,193	172,036	176,027
Total assets	4,103,399	4,246,369	4,431,206	4,608,658	4,788,135
Customer deposits	2,598,630	2,748,685	2,872,375	3,001,632	3,145,711
Bank deposits	186,449	155,240	158,345	161,511	164,742
Other interest bearing liabilities	103,886	67,897	88,266	92,680	97,314
Non interest bearing liabilities	677,758	707,468	707,468	707,468	707,468
Hybrid Capital	-	-	-	-	-
Total liabilities	3,566,724	3,679,289	3,826,454	3,963,291	4,115,234
Share capital	23,693	23,693	23,693	23,693	23,693
Reserves	453,020	479,577	510,868	544,464	564,278
Total equity	476,714	503,270	534,561	568,157	587,971
Non-controlling interest	59,961	63,810	70,191	77,210	84,931
Total liabilities & equity	4,103,399	4,246,369	4,431,206	4,608,658	4,788,135
Supplementary items					
Risk weighted assets (RWA)	2,630,858	2,746,673	2,924,596	3,041,714	3,160,169
Average interest earning assets	3,713,438	3,983,616	4,122,555	4,305,599	4,484,600
Average interest bearing liabilities	2,695,575	2,930,393	3,045,404	3,187,405	3,331,795
CET 1 capital	406,642	435,662	454,736	483,948	514,696
Fotal capital	466,613	489,814	508,888	538,100	568,848
Gross non performing loans (NPL)	104,036	92,536	97,536	103,536	109,536
Per share (THB)					
Book value per share	201.20	212.41	225.62	239.80	248.16
Fangible book value per share	201.20	212.41	225.62	239.80	248.16
Growth					
Gross customer loans	7.9	3.0	5.0	5.0	5.0
	10.6	7.3	3.5	4.4	4.2
Average interest earning assets	12.2	3.5	4.4	4.4	3.9
Fotal asset (%)	9.4	4.4	6.5	4.0	3.9
Risk weighted assets (%) Customer deposits (%)	10.8	5.8	4.5	4.5	4.8
. , , ,	10.6	5.6	4.5	4.5	4.0
Leverage & capital measures	20.0				
Customer loan/deposits (%)	88.3	86.5	86.9	87.3	87.3
Equity/assets (%)	11.6	11.9	12.1	12.3	12.3
Tangible equity/assets (%)	11.6	11.9	12.1	12.3	12.3
RWA/assets (%)	64.1	64.7	66.0	66.0	66.0
CET 1 CAR (%)	15.5	15.9	15.5	15.9	16.3
Total CAR (%)	17.7	17.8	17.4	17.7	18.0
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	3.0	(11.1)	5.4	6.2	5.8
NPL/gross loans (%)	4.3	3.7	3.7	3.8	3.8
Allowance for ECL/gross loans (%)	6.0	5.4	5.4	5.4	5.7
Allowance for ECL/NPL (%)	139.2	144.3	145.8	143.9	149.1
/aluation	2024	2022	20225	2024E	2025E
	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	8.2	8.7	7.7	6.9	6.5
Recurring P/E @ target price (x) *	10.1	10.8	9.5	8.6	8.1
Reported P/E (x)	8.2	8.7	7.7	6.9	6.5
Dividend yield (%)	2.5	3.1	3.7	4.1	4.3
Duine /h = = 1. ()	0.6	0.6	0.6	0.5	0.5
Price/book (x)					
Price/book (x) Price/tangible book (x)	0.6	0.6	0.6	0.5	0.5
• •		0.6 0.8	0.6 0.7	0.5 0.7	0.5 0.6

Sources: Kasikornbank; FSSIA estimates

KASIKORNBANK PCL (KBANK TB)



Exhibit 6: FSSIA ESG score implication

84.17 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 7: ESG – peer comparison

	FSSIA	Domestic ratings					Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.2	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.1	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BBL	62.08		Υ	Υ	5.00	5.00	Certified	Medium	54.70		29.00	58.68	67.00	2.19	60.06
KBANK	84.17	Y	Y	Y	5.00	5.00	Certified	Medium	62.19	AA	46.00	73.83	83.00	4.05	59.77
KTB	63.10		Y	Y	5.00	5.00	Certified	Medium	53.59	BBB	34.00	64.64	64.00	2.12	59.11
SCB	62.57	Y	Y	Y	5.00	4.00		High		Α			86.00	3.43	
KKP	62.96		Y	Y	5.00	5.00	Certified	Medium	52.81	BBB		77.56	26.00	2.18	45.90
TISCO	61.17		Y	Y	5.00	5.00	Certified	Medium	61.41			66.13	29.00	3.57	44.21
TTB	63.69		Υ	Y	5.00	5.00	Certified	Medium	53.98		36.00	56.17	71.00	3.20	52.96

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores										
BESG ESG score	_	_	1.71	1.80	2.61	2.67	2.67	2.88	3.89	4.05
BESG environmental pillar score	_	_	0.08	0.08	0.08	0.18	0.18	0.24	2.93	3.43
BESG social pillar score	_	_	1.37	1.63	3.44	3.44	3.49	3.89	3.95	4.03
BESG governance pillar score	_	_	4.90	4.74	4.83	4.91	4.81	4.88	4.86	4.74
ESG disclosure score	44.62	51.17	53.57	53.91	59.49	57.08	57.60	58.73	58.73	59.77
Environmental disclosure score	17.73	29.21	29.54	29.54	33.55	37.48	37.48	40.86	40.86	40.86
Social disclosure score	26.69	34.89	34.89	35.91	48.67	37.48	39.06	39.06	39.06	42.20
Governance disclosure score	89.28	89.28	96.12	96.12	96.12	96.12	96.12	96.12	96.12	96.12
Environmental										
Emissions reduction initiatives	Yes									
Climate change policy	No	No	Yes							
Climate change opportunities discussed	No									
Risks of climate change discussed	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes
GHG scope 2 location-based	86	88	91	82	80	77	83	79	74	70
Biodiversity policy	No									
Energy efficiency policy	Yes									
Waste reduction policy	No	Yes								
Environmental supply chain management	No	Yes								
Water policy	Yes									

Sources: Bloomberg; FSSIA's compilation

Exhibit 9: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
BESG ESG score	_	_	1.71	1.80	2.61	2.67	2.67	2.88	3.89	4.05
ESG disclosure score	44.62	51.17	53.57	53.91	59.49	57.08	57.60	58.73	58.73	59.77
Social										
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No	No	No	No	No	No	No	No	No	No
Consumer data protection policy	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Community spending	_	294	116	381	308	357	214	806	285	417
No. of customer complaints	_	_	_	_	_	_	_	_	_	_
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pct women in workforce	62	64	66	68	68	69	69	70	70	70
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fatalities - employees	0	0	0	0	0	0	0	0	0	(
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No	No	No
No. of employees - CSR	19,303	21,614	21,484	21,029	20,839	20,646	20,443	19,819	19,029	18,648
Employee turnover pct	15,303	13	17	17	10	20,040	6	3	7	10,040
· · ·	1,070,33	1,045,21	1,359,21	1,186,24	1,094,59					
Total hours by firm - employee training	0	0	0	0	0	881,469	928,607	847,516	712,474	753,600
Social supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Governance										
Board size	17	16	17	17	16	17	18	18	18	18
No. of independent directors (ID)	9	8	10	10	9	9	10	9	9	
No. of women on board	4	4	5	6	6	6	7	7	7	
No. of non-executive directors on board	14	13	14	13	12	12	12	13	13	1:
Company conducts board evaluations	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye
No. of board meetings for the year	12	12	12	12	12	12	12	15	13	1:
Board meeting attendance pct	95	99	98	95	95	95	97	97	97	90
Board duration (years)	3	3	3	3	3	3	3	3	3	;
Director share ownership guidelines	No	No	No	No	No	No	No	No	No	No
Age of the youngest director	43	44	45	46	47	48	40	41	42	4:
Age of the oldest director	71	72	71	72	72	70	71	72	68	6
No. of executives / company managers	26	27	16	15	17	18	19	15	14	10
No. of female executives	4	5	5	3	4	4	5	5	5	
Executive share ownership guidelines	No	No	No	No	No	No	No	No	No	No
Size of audit committee	3	4	4	4	4	4	4	4	4	
No. of ID on audit committee	3	4	4	4	4	4	4	4	4	
Audit committee meetings	12	11	12	12	12	12	12	12	12	1:
Audit meeting attendance %	97	98	90	100	96	90	98	98	100	98
Size of compensation committee	5	4	4	4	3	3	3	3	5	
No. of ID on compensation committee	4	3	3	3	2	2	2	2	3	
No. of compensation committee meetings	10	9	9	9	10	8	9	10	11	1
Compensation meeting attendance %	98	93	94	86	95	96	100	100	100	10
Size of nomination committee	5	4	4	3	3	4	4	5	5	
No. of nomination committee meetings	10	9	9	6	4	4	5	4	4	
Nomination meeting attendance %	98	93	94	94	94	100	90	95	100	9
Sustainability governance	30	33	J-1	34	J-1	100	30	33	100	3.
Verification type	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Ye

 $Sources: Bloomberg; FSSIA's \ compilation$

Disclaimer for ESG scoring

ESG score	Methodolog	ıy			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann	ed on the comp lual S&P Global	ansparent, rules-based co anies' Total Sustainability Corporate Sustainability nies within each industry a	Scores resulting Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates r conditions: 1 and 2) free fl >15% of paid score of belo executives' v	usiness with trainmust pass the position of the contract of th	y in Environmental and S asparency in Governance reemptive criteria, with tw ading of the board membe areholders, and combined me key disqualifying criter pendent directors and fre- ted to CG, social & enviro and 5) earnings in red for a	, updated annually. /o crucial ers and executives; I holding must be ria include: 1) CG e float violation; 3) enmental impacts; 4)	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD, w	in sustainable developme ith support from the Stock are from the perspective	Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).						
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent a cout of five the assessment the meeting advance circularights can be estransparency as	e incorporated in and sufficiently e CG componer criteria cover A date (45%), and lation of sufficient lexercised. The seand verifiability; and	ich shareholders' rights a nto business operations a disclosed. All form importants to be evaluated annua GM procedures before the d after the meeting (10%). information for voting; and 2) frond assesses 1) the ease of a d 3) openness for Q&A. The to tain discussion issues, resolutation.	and information is ant elements of two ally. The e meeting (45%), at . (The first assesses 1) facilitating how voting attending meetings; 2) hird involves the	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.						
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key control cont	necklist include corruption s, and the monitoring and good for three years. a CAC certified member stan in 18-month deadline to submi sment, in place of policy and bilishment of whistleblowing ch stakeholders.)	d developing of t by submitting a it the CAC Checklist for control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on an risk is unman regulatory filing	assessment of naged. Sources t gs, news and othe	rating provides an overa how much of a company' o be reviewed include corpora r media, NGO reports/website	s exposure to ESG ate publications and es, multi-sector	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. NEGL Low Medium High Severe						
		ompany feedback, uality & peer revie	ESG controversies, issuer fee ws.	edback on draft ESG	0-10	10-20	20-30	30-40	40+		
ESG Book	The ESG scr positioned to the principle helps explair over-weightin	ore identifies su o outperform ove of financial mat n future risk-adj	stainable companies that er the long term. The mett eriality including informati usted performance. Mater higher materiality and rel	hodology considers ion that significantly riality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
MSCI			easure a company's managgards according to their								
	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities							
	AA	7.143-8.570	. =====		anal track record of managing the most significant ESG risks and opportunities relative to						
	A	5.714-7.142	A	a mixed or unexception							
	BBB BB	4.286-5.713 2.857-4.285	Average:	industry peers							
	В	1.429-2.856									
	ccc	0.000-1.428	Laggard:	lagging its industry bas	its industry based on its high exposure and failure to manage significant ESG risks						
Moody's ESG solutions	Moody's ass believes that	esses the degre t a company inte	ee to which companies tal egrating ESG factors into shareholders over the me	its business model an							
Refinitiv ESG rating	based on pu	blicly available	nd objectively measure a and auditable data. The spublicly. (Score ratings are	core ranges from 0 to	100 on relative	ESG perform	nance and insu	fficient degre			
S&P Global			is a relative score measu the same industry classif				nt of ESG risks	s, opportuniti	es, and impacts		
Bloomberg	score is based on Bloomberg's view of ESG financial material						ed Environmental, Social and Governance (ESG) performance. The materiality. The score is a weighted generalized mean (power mean) the pillar priority ranking. Values range from 0 to 10; 10 is the best.				
Bloomberg	ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.										

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
03-Dec-2020	BUY	144.00	22-Jul-2021	BUY	150.00	24-Jan-2022	BUY	180.00
29-Jan-2021	BUY	168.00	05-Oct-2021	BUY	168.00	08-Jul-2022	BUY	192.00
21-Apr-2021	BUY	190.00	25-Oct-2021	BUY	172.00	17-Jul-2023	BUY	150.00

Usanee Liurut, CISA started covering this stock from 17-Jul-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Kasikornbank	KBANK TB	THB 129.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 20-Oct-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.